



Ali Alghanim Sons Automotive
Company K.S.C.P.



2022

Annual Report





His Highness
Sheikh Nawaf Al-Ahmad Al-Jaber Al-Sabah
The Amir of the State of Kuwait



His Highness
Sheikh Mishal Al-Ahmed Al-Jaber Al Sabah
The Crown Prince of the State of Kuwait

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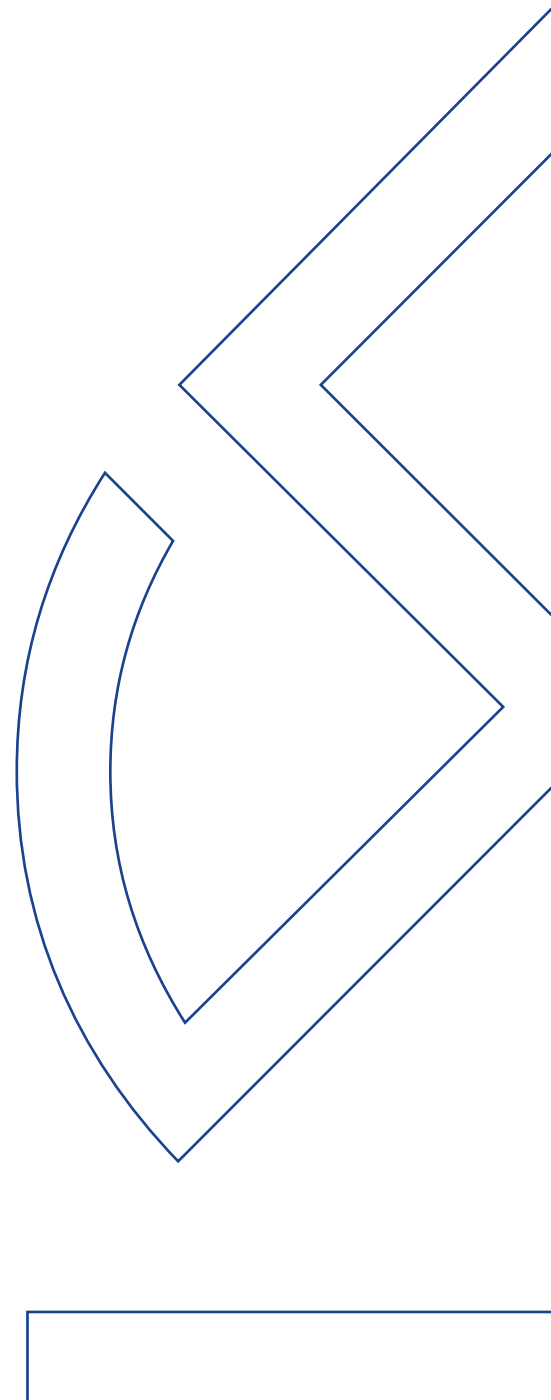
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ALG At A Glance

Looking back at 2022, Ali Alghanim Sons Automotive Company K.S.C.P witnessed an exceptional year despite global economic and geopolitical challenges. The company reached several major milestones as it continued to adapt its business strategy to the post-pandemic 'new normal' and play its role in the regional automotive industry's recovery:



The official listing of Ali Alghanim Sons Automotive Company's shares in the premier market on Boursa Kuwait, thus becoming the first family business for car agencies to be listed in the Gulf markets.



The commencement of development on a new 3S facility for Geely in Jahra to bring the company closer to its customers.



The expansion of the BMW brand in Kuwait with the opening of its third showroom in Al Jahra, coupled with a dedicated MINI and BMW service center.



Further market expansion with Ali Alghanim International General Trading S.P.C entry into Egypt in Q4 of 2022 through Global Auto (an Ali Alghanim Automotive affiliate) with the reopening of the BMW manufacturing plant and the opening of new showrooms. The company holds the official importer rights for BMW and MINI in the new market.



The company has recently expanded its network of quick service centers with the addition of Abdullah Al Mubarak, bringing the total number of centers to 15.



Expanding Horizons

Ali Alghanim Sons Automotive Company K.S.C.P has come a long way from humble beginnings to becoming a household name in Kuwait. Several milestones were achieved along the journey – industry leadership in Kuwait, market footprint in Egypt and Iraq, **8** portfolio companies, **KD188.08 million** in assets, **21** well-known and prestigious automotive brands, wide-ranging complementary services.

2900+

Employees

Over three decades' pursuit of excellence culminated in Ali Alghanim's greatest accomplishment ever with the company's highly successful initial public value in **2022**. This marked the beginning of an all-new journey. Looking to the horizon, it sees a world full of possibilities, and with a renewed sense of purpose, the company begins to explore new opportunities, new markets, and new partnerships.



Welcome to the Ali Alghanim Sons story

About US

From a small family business venture in the early 1960s, Ali Alghanim Sons Automotive Company K.S.C.P has grown into a market leader in Kuwait's automotive sector representing the world's top luxury car brands such as Rolls-Royce, BMW, MINI, Land Rover and McLaren. Today, we pride ourselves as a major Kuwaiti public company comprising a group of businesses with a presence in three countries including Egypt and Iraq.

Through eight subsidiaries and affiliates, we have built up a highly diversified automotive portfolio that encompasses the import and distribution of passenger and commercial vehicles, which range from entry-level to ultra-luxury brands and heavy commercial vehicles and equipment, as well as after-sales and aftermarket products. We also offer after-sales services, in addition to certified used vehicle sales, rental and leasing, ride-hailing, car valuation, technical inspection, and vehicle registration renewal services. We also own an expansive network of more than **30** sales, service, and spare parts facilities that include **8** car showrooms and **15** new service centers, with new facilities currently underway.



The Milestones

1960

With the establishment of a steel factory specializing in the fabrication of steel sheds and water tanks in the early 1960s, Al Ghanim group set off on a distinguished journey that would later see it evolve and grow into a leading Kuwaiti shareholding company comprising of a group of businesses, along with a presence in Egypt and Iraq, and an automobile market leader that supplies some of the finest international brands and services.

1986

Ali Alghanim and Sons Automotive Company K.S.C.P began its relationship with the BMW Group, the world's leading manufacturer of premium automobiles, and has been strongly associated with the brand ever since. The company has remained the exclusive importer of BMW Group in Kuwait for nearly four decades.

1990

The invasion of Kuwait by Iraq in 1990 caused massive destruction in the Gulf nation and brought profound challenges and disruptions to its economy. Ali Alghanim Sons Automotive Company K.S.C.P suffered heavy losses due to these events. However, the company weathered the tumultuous periods and restored its business with an investment of more than KD 85.92 million to rebuild damaged facilities and build new facilities.

1998

In yet another milestone that helped it position itself as the leading exclusive importer of premium vehicle brands in Kuwait, Ali Alghanim and Sons Automotive added Land Rover to its portfolio. Through this partnership, the company has made the British brand's upmarket and luxury sport utility cars, including the legendary Range Rover, available to consumers in the country.

2001

Ali Alghanim and Sons Automotive Company K.S.C.P became the authorized distributor of MINI. The same year saw the establishment of MAKFM Automotive Company, a market leader in providing flexible car lease services tailored to suit the customers' choices and needs.

2003

Rolls Royce found a partner for success in Ali Alghanim and Sons Automotive Company K.S.C.P, which then started exclusively importing the British luxury automobile maker's top-notch models to Kuwait.

2004

As part of its investments to expand its business in Kuwait, Ali Alghanim and Sons Automotive Company K.S.C.P opened a state-of-the-art 3S (sales, service, and spare parts) facility covering 22,500 sqm. The modern facility features split-level showrooms, in-house parking, and fully-equipped service centers.

2005

Ali Alghanim Sons Automotive Company K.S.C.P acquired shares in Al Ahlia Heavy Vehicles Selling & Import Company, which was awarded the exclusive dealership for MAN, a world-leading German manufacturer of commercial trucks, buses, and marine engines offering state-of-the-art transport solutions in Kuwait the same year. Within a few years since its establishment, Al Ahlia has become one of the leading companies in the field of selling and after-sales services for some of the top brands of trucks and heavy commercial vehicles, in its capacity as the authorized agent for many world-class brands including MAN.

The Milestones

2009

In line with its aims to expand its footprint beyond Kuwait by entering new and attractive markets within the MENA region, Ali Alghanim Sons Automotive Company K.S.C.P established its presence in Iraq through its subsidiary Ali Alghanim International General Trading S.P.C, which holds the official import and distribution rights for BMW and MINI brands in the country.

2012

Ali Alghanim Sons Automotive Company K.S.C.P acquired land in Abu Fatira for a new 6,000 sq. m. 3S facility. The same year, Ali Alghanim and Sons Automotive Company K.S.C.P signed exclusive import deals with British luxury automotive manufacturer McLaren Automotives and EXIDE, one of the world's most sold battery brands.

2013

Further deepening its presence in Kuwait and strengthening its market leadership, Ali Alghanim and Sons Automotive Company K.S.C.P established its first satellite quick service center in partnership with Oula Fuel Company at Mishref to serve nearby residential areas. The company also expanded its portfolio by entering the auto parts business becoming the distributor of Liqui Moly.

2014

Following the success of the first satellite quick service center in Mishref, Ali Alghanim and Sons Automotive Company K.S.C.P established two additional quick service centers at Omariya and Messila.

Further, Dawliya Technical Inspection Company, of which Ali Alghanim Sons Automotive Company K.S.C.P is a major shareholder, was founded. Approved by the General Traffic Department, Dawliya specializes in the technical examination of cars and offers a one-stop shop for renewing car registration cards, conducting vehicle inspections, issuing approved certificates, and car insurance.

2015

In an effort to boost its capabilities and enhance its service offerings, Ali Alghanim and Sons Automotive Company K.S.C.P opened an 8,530 sq. m. stand-alone body shop facility operating 77 bays. Further, it established new quick service centers at Qortuba and Mubarak Al Kabeer.

2016

With the aim of better serving its customers, Ali Alghanim and Sons Automotive Company K.S.C.P opened a new quick service center at Khaldiya.

2017

A 2,450 sq. m. stand-alone showroom for used cars was established on Ali Alghanim and Sons Automotive Company K.S.C.P newly purchased 22,387.5 sq. m. land in Shuwaikh, with a capacity to display a minimum of 40 vehicles.

In addition, the company expanded its portfolio by boosting its auto parts business and becoming the distributor of some of the leading brands including Livguard, a global battery manufacturer and service provider of world-class energy storage solutions, and NGK, a leading global Japanese company specialized in manufacturing spark plugs.

In another development, Al Ahlia Heavy Vehicles Company became the exclusive agent of Fassi, an Italian manufacturer of lorry cranes based in Bergamo, during the same year.

The Milestones

2018

As Ali Alghanim and Sons Automotive Company K.S.C.P and its portfolio of brands grew, the company expanded its network of quick service centers by establishing new facilities at Shuhada, Jahra, and Jabriya, and added Japan's Sumitomo, one of the world's most successful tire manufacturers, to its selection of international brands.

Meanwhile, Al Ahlia Heavy Vehicles Company became the exclusive importer and distributor for new brands including Putzmeister, a global leader in the world of construction equipment specializing in concrete pumps; KALMAR, a multinational provider of machinery and cargo handling solutions to terminals and ports; and Baoli, a leading German material handling manufacturer.

That same year, Ali Alghanim Sons Automotive Company K.S.C.P set out to revolutionize the ride-hailing industry in Kuwait with the launch of Rove, which offers luxury cars and professional drivers and provides safe and reliable rides all over the country around the clock.

2019

Ali Alghanim and Sons Automotive Company K.S.C.P added Geely, the most advanced and best-selling automobile manufacturer in China, to its portfolio and inaugurated a state-of-the-art 3S facility for the brand in Kuwait.

2020

MAKFM Automotive Company became the authorized importer and distributor of Great Wall Motors and Haval in Kuwait, two of the most prominent companies in China for selling family SUVs and pickups.

During the same year, Al Ahlia Heavy Vehicles Company acquired the exclusive import and distributor rights for Hyundai Construction Equipment, an industry leader in the field of engineering and manufacturing construction equipment.

Meanwhile, Alghanim Group Motery General Trading Company, in which Ali Alghanim Sons Automotive Company K.S.C.P holds a major stake, was awarded the exclusive distributorship of some of the best Chinese tire brands such as RoadStone and Kinforest. The company also owns and operates a chain of 'Garagee' workshops that provide car services and home car maintenance services.

2021

Ali Alghanim and Sons Automotive Company K.S.C.P established new quick service centers at Salmiya, Bayan, and Masayel.

That same year, another company in which Alghanim Sons Automotive Company K.S.C.P is a major shareholder, Top Car Technology launched its first application, Ogoo, which specializes in used cars' evaluation, offering instant competitive values, in addition to buying and selling services.

2022

The company has recently expanded its network of quick service centers with the addition of Abdullah Al Mubarak, bringing the total number of centers to 15.

In a major milestone in Ali Alghanim Sons Automotive Company K.S.C.P regional expansion, Ali Alghanim International General Trading S.P.C entered into Egypt in Q4 of 2022 under Global Auto an affiliate of the Ali Alghanim Sons Automotive Company Group with the reopening of the BMW manufacturing plant and new Showrooms. The company holds the official importer rights for BMW and MINI in the new market.



Chairman Letter

Dear Shareholders of Ali Alghanim Sons Automotive Company K.S.C.P,

On behalf of myself and my fellow members of the Board of Directors and Executive Management, I am pleased to present to you the first annual report of Ali Alghanim Sons Automotive Company K.S.C.P. I take this opportunity to highlight the most important developments witnessed by your company during 2022, as well as its financial statements for the year ending on **December 31, 2022**.

This annual report comes close on the heels of the official listing of the shares of Ali Alghanim Sons Automotive Company K.S.C.P in the premier market on Boursa Kuwait, the Kuwaiti stock exchange, thus becoming the first family company for car agencies to be listed in the Gulf markets. Following this landmark accomplishment, the company achieved remarkable financial results that reflect the strength of its operating model, its well-established strategy, and the strength of its financial position, which are the main factors that enabled us to achieve this success in **2022**.

Despite the global economic and geopolitical challenges that shadowed the past year, of Ali Alghanim Sons Automotive Company K.S.C.P successfully achieved the remarkable milestones that we aspired to hit.

One of the most prominent achievements was entering the Egyptian market in **2022** through Global Auto Cars, one of the associate companies of Ali Alghanim Sons Automotive Company K.S.C.P, which owns the right to officially supply BMW and Mini brands in Egypt.

We have recently reopened the BMW car factory in Egypt. With the first BMW car rolling off the production lines after a hiatus, we have started anew on the strength of three production lines with a total capacity of **10,000** cars annually. Additionally, we have also opened the latest BMW and MINI showrooms in Obour City, Egypt.

As part of our local expansion plans, we have strengthened the presence of the BMW brand in Kuwait by opening its third showroom in Jahra Governorate, which includes an upscale showroom, a modern service center and a spare parts center.

Also, at the beginning of this year, we opened a new showroom for Geely cars in Jahra Governorate, which includes a modern service center and a spare parts center.

The company has recently expanded its network of quick service centers with the addition of Abdullah Al Mubarak, bringing the total number of centers to 15.

Basic earnings per share for the shareholders of the parent company increased by **28.06%**, reaching **67.72 fils per share** for the current year 2022, compared to **52.88 fils per share** for the previous year.



Financial performance overview

Ali Alghanim Sons Automotive Company K.S.C.P total assets increased by **27.01%**, with a total value of

KD 188,078,762

as of December 31, 2022



KD 148,085,914

a year ago



The total equity of the shareholders of the parent company increased by **27.24%**, reaching a total value of

KD 72,963,961

as of December 31, 2022



KD 57,341,908

a year earlier



The annual net profit attributable to the shareholders of the parent company for 2022 increased by **27.46%**, reaching

KD 18,704,850



KD 14,675,517

recorded on December 31, 2021

Dividend

The Board of Directors decided to recommend to the General Assembly to distribute cash dividends to shareholders for the six months ending **December 31, 2022** at **34%** of the nominal value of the share, at a rate of **34 fils per share**. Thus, the company distributed cash dividends of **57.78 fils per share** for the year **2022**, exceeding the percentage promised to investors and shareholders before the listing, which was **47.58 fils per share**, with a growth rate of **21.44%**.

The Board of Directors also proposed a policy for distributing cash dividends at a minimum of **58 fils per share** for the fiscal year ending **December 31, 2023**, noting that the company has distributed cash dividends to shareholders at a rate of **23.78%** of the nominal value of the share at **23.78 fils per share** for the first half of the year **2022**, based on the decision of the Ordinary General Assembly held on **August 25, 2022**.

Future Goals

Forging and strengthening partnerships with international companies to launch the best vehicle models

Ali Alghanim Sons Automotive Company K.S.C.P continues to strengthen its long-term relations with leading international companies to provide greater levels of inventory of high-demand models. Closer coordination with international partners has become more important after the COVID-19 pandemic, as the challenges of global supply chains have restricted production in most industrial companies. Due to its strong relationship with international players, of Ali Alghanim Sons Automotive Company K.S.C.P was able to reduce the negative impact by ordering more vehicles with higher profit margins from among the group of vehicles allocated to the company.

Supporting the growth of the low-income segment

Ali Alghanim Sons Automotive Company K.S.C.P aspires to increase the growth of the low-income customer segment. For this, the company has brought in two rapidly growing brands, namely, Geely & Great Wall Motor – Haval, bearing in mind that the affordable segment grew by around **50%** compared to 2021. The growth rate comes as a result of the continuous improvement in Chinese technology and the change in customer perception and preferences of Chinese brands.

Finally, I would like to extend my sincere thanks to my fellow members of the Board of Directors, members of the executive management and all employees of of Ali Alghanim Sons Automotive Company K.S.C.P for their valuable contributions to the implementation of our strategy during **2022**, as their sincere efforts contributed to achieving the company's goals, which are in line with the vision of "**New Kuwait 2035**", and the country's national development plan. I also extend my thanks to the shareholders of the company for their support for our journey as a leading company locally and regionally in the automotive sector.

We are pleased to express our pride in this success, which is considered a starting point for a promising path of achievements that serve the shareholders and all stakeholders in the communities in which we operate.

Eng. Fahad Ali Alghanim
Chairman of Board of Directors

CEO Letter

Following a truly phenomenal year for Ali Alghanim Sons Automotive Company K.S.C.P, it is my pleasure to present our first annual report. This marks the dawn of a new and exciting chapter in the company's journey to cater to the needs of its customers by offering some of the world's best premium automotive brands and value-added solutions and to propel growth in the automotive sector in Kuwait and the MENA region.

After starting out as a small family business in the early 1960s, Ali Alghanim Sons Automotive Company K.S.C.P has steadily grown its business steering itself on a path to excellence. Our efforts and investments paid off as innumerable shining milestones dotted our journey despite the many challenging socioeconomic and geopolitical events the region witnessed over the decades. From consistently adding premium brands and complementary solutions to our product offering and launching showrooms and service centers, to forging strategic partnerships to establish portfolio companies and expanding into Egypt and Iraq, our achievements provided the building blocks for the company's leadership position in the regional automotive market.

Most importantly, 2022 will go down in the annals of Ali Alghanim Sons Automotive Company K.S.C.P and Kuwait's history as a remarkable year as it saw the first-ever listing of a family business-run automotive agency in the GCC capital markets. The company has solidified its leadership locally and regionally, with its shares currently trading in the Premier market on Boursa Kuwait. It is undoubtedly a source of pride and purpose for our customers, employees, partners, and shareholders.

The initial public offering (IPO) and the subsequent listing represented a key step toward institutionalizing Ali Alghanim Sons Automotive Company K.S.C.P in line with the business transition into its third generation of family ownership. As well as ensuring business continuity, the move was aimed at enhancing the company's overall governance as part of the institutionalization journey. It also came in alignment with the company's strategy to diversify its shareholder base, ensure steady cash flows to allow it to improve its liquidity position and stabilize costs of capital, and grow its network further by enhancing its visibility to potential partners.

Ali Alghanim Sons Automotive Company K.S.C.P financial performance in the past year was highly positive.

Annual net profit

for 2022 soared

↑ 32%

To **KD 19.26 Million**

From **KD 14.59 Million** in 2021

Total Revenues

rose by

↑ 11%

To **KD 188.06 Million**

From **KD 168.98 Million** a year earlier

The company's total assets stood at **KD 188.08 million** as compared to **KD 148.09 million** a year ago. Total equity as at the end of 2022 was **79.67 million**, as compared to **63.97 million** as at the end of 2021. Return on equity increased and amounted to **27%** in 2022 as compared to **22%** in 2021.

The strong results are a reflection of what Ali Alghanim Sons Automotive Company is today as a formidable conglomerate and a business that is synonymous with success and excellence. Our diversified automotive portfolio is comprised of passenger and commercial vehicles and heavy commercial vehicles and equipment, as well as after-sales and aftermarket products. Through our eight subsidiaries and affiliates, we proudly represent the world's top luxury car brands. We are the official importer and distributor of **BMW, MINI, Rolls-Royce, Land Rover, McLaren, Great Wall, Haval, Geely, and Man Truck & Bus in Kuwait; and BMW and MINI in Iraq and Egypt.**

In addition to entry-level luxury cars to high-end luxury cars, we have also introduced new models from Geely & Great Wall Motor – Haval that target the affordable segment, which is growing rapidly. The affordable brands, which cater to a new segment of customers that prioritize utility and affordability while making purchase decisions, have seen substantial growth.

Ali Alghanim Sons Automotive Company K.S.C.P has also carved out a stellar reputation as an unequaled provider of after-sales services, in addition to certified used vehicle sales, rental and leasing, ride-hailing, car valuation, technical inspection, and vehicle registration renewal services. Our customers are served through an expansive network of more than 30 sales, service, and spare parts facilities.

Our regional expansion has proven to be successful and is progressing well as we envisioned, as is apparent in our strong and growing presence in Egypt and Iraq. The operations in the West Asian country offer significant growth prospects as the market continues to stabilize. Ali Alghanim International General Trading S.P.C. entered Egypt in Q4 of 2022, through our affiliate Global Auto, with the reopening of the BMW manufacturing plant and the opening of new showrooms.

I am proud of how far we have come so far and particularly our distinguished accomplishments in 2022. These will provide a strong foundation for superior growth and performance in 2023 and the coming years. We are constantly evaluating Ali Alghanim Sons Automotive Company K.S.C.P position in the local and international markets in order to seek ways to improve its competitive position and grow its business. Looking to the future with confidence, we have activated our business strategy that aims to consolidate the company's leadership, increase its market share, expand its footprint, and further grow its service center network and advance its digital transformation journey to elevate the customer experience.

Ali Alghanim Sons Automotive Company K.S.C.P growth strategy focuses on expanding its presence in the affordable segment through Geely & Great Wall Motor – Haval. The demand for these fast-growing brands in Kuwait is expected to match their global market share due to continued improvement in affordable technology, customer acceptance and change in customer preferences. In addition, we are working toward increasing our market share in the luxury segment by offering a broader model mix to include lower-priced entry models. By doing so, we hope to convert prospective customers into early-stage customers in the customer lifecycle, thus, leading to higher total lifetime revenue per customer as well as higher demand for after-sales service and parts. In line with the strategy, we have a strong focus on close collaboration with our partners to further expand the company's presence into new and attractive markets within the MENA region, capitalizing on the success of its recent expansion into Egypt and Iraq. The company also intends to explore new opportunities in synergistic segments to offer a holistic service to customers. To achieve this, Ali Alghanim Sons Automotive Company is actively launching additional satellite service centers and quick-service shops and enhancing the online experience through e-retailing, virtual showrooms, and interconnected services. As part of our strong focus on digitization, we are making further investments in tech-related projects to expand our portfolio and continue to further develop IT infrastructure, thereby enhancing the overall customer experience.

The incredible reception we received for Ali Alghanim Sons Automotive Company K.S.C.P IPO signifies that our shareholders share our vision for the company's growth and are optimistic about its future prospects. While our elevation as a listed company is already bringing in and will continue to introduce new and more opportunities for us to pursue, we remain steadfast in our commitment to our corporate philosophy and core values. On this note, I reaffirm my confidence in Ali Alghanim Sons Automotive Company's potential to showcase stronger performance and look forward to yet another fruitful year ahead.

Finally, I would like to extend my deepest gratitude to our Board of Directors and the executive management for providing their constant support for all our initiatives. Our achievements would not have been possible without the dedication and hard work of our employees, and I am indebted to each one of them. I also thank our customers, partners and shareholders for their trust in us and for supporting our efforts to expand the horizon for Ali Alghanim Sons Automotive Company K.S.C.P.

Mr. Yousef Abdullah Al-Qatami
CEO

BOD and Executive Management



**Mr. Ali Mohammad
Thunayan Alghanim**
Founder



**Eng. Fahad
Ali Alghanim**
Chairman



**Mr. Yousef
Abdullah Al-Qatami**
Vice Chairman and
Chief Executive Officer



**Eng. Ali Marzouq
Ali Alghanim**
Director



**Mr. Mohammad Khaled
Ali Alghanim**
Director



**Mr. Ali Abduljaleel
Behbehani**
Director



**Mr. Jihad Mohammad
Ahmed Al-Qabandi**
Director - Independent



**Mr. Ahmed Meshari
Abdulwahab Al-Fares**
Director - Independent



**Mr. Chavijit
Singh Bawa**
Chief Financial Officer



The Achievements

In 2022, Ali Alghanim Sons Automotive Company K.S.C.P achieved exceptional success in various areas, demonstrating its commitment to growth and excellence. Notably, it completed a successful initial public offering (IPO), raising significant capital to fuel its expansion plans. The company also focused on further expanding its market reach, bolstering its position as a leader in the regional automotive industry. In addition, the company expanded its customer service centers, ensuring that its clients receive unparalleled support and customer experience.

Leading by example with historic IPO

In a landmark development, which was unparalleled on many levels, Ali Alghanim Sons Automotive Company K.S.C.P was listed in the Premier Market of Bursa Kuwait on **7 June 2022**. It marked a historical milestone as the first family-owned company for automotive agents to be listed on an exchange across the GCC capital markets.

Ahead of the public offering, which represented the first IPO in the Kuwaiti stock market since **2020**, followed a highly successful **KD 99.11 million** private placement. Ali Alghanim Sons Automotive Company K.S.C.P listed **124.9 million shares** at a price of **793 Kuwaiti fils per share**, representing **45% of its share capital**, with a market capitalization of **KD 220 million**. The company raised more than **KD 0.92 billion** in the private placement, which garnered strong demand from investors and was **11 times oversubscribed**, making it the largest subscription recorded in the history of Kuwait.

Ali Alghanim Sons Automotive Company K.S.C.P decision to be listed on the stock market was made in line with its forward-looking approach to global market trends and the positive outlook for the future. It also came as a key step toward institutionalizing the company and expanding its horizons in the backdrop of the transition to third-generation ownership, keeping in mind the widely held view that family businesses may struggle to survive or perform well along as ownership is passed to future generations.

The decision was also influenced by the fact that the majority of economic indicators show that public shareholding companies will dominate the investment scene in the near future. With the public offering, Ali Alghanim Sons Automotive Company K.S.C.P aimed to widen and diversify its shareholder base, improve liquidity to fund its future growth, and grow its partnerships network while also benefitting from a high level of transparency and governance. The company hopes that the listing will inspire other family businesses in Kuwait and the region to follow suit and capitalize on the advantages and opportunities that capital markets provide.

Strengthening leadership through market expansion

Ali Alghanim Sons Automotive Company K.S.C.P has established a formidable market footprint in Kuwait and a growing presence in Iraq. Further expanding its reach and increasing its market share are key focus areas of the company's strategy. In line with these goals, the company entered Egypt in **November 2022**.

Ali Alghanim International General Trading S.P.C expanded into the North African market through Global Auto Group, a joint venture between Ali Alghanim Sons Automotive Company K.S.C.P, Saudi Arabia's Mohamed Yousuf Naghi Motors, and Al-Organ Group and Al-Safi Group of Egypt, with the reopening of the BMW manufacturing plant and the opening of new showrooms.



Global Auto Group acquired Bavarian Auto Group — the former importer of BMW and MINI in Egypt — in a deal that includes the existing network of service centers, showrooms, and the BMW assembly plant. BMW's assembly plant has three production lines with a capacity of 10,000 cars per year. The company holds the official importer rights for BMW and MINI in the market. In addition to offering customers in Egypt the full range of BMW, BMW M, BMW I, MINI vehicles, and BMW Premium Selection pre-owned cars, Global Auto also provides various complementary services including financing plans and insurance schemes.

Furthering Customer Service Excellence in Kuwait

Over the years, Ali Alghanim Sons Automotive Company K.S.C.P has built up an unmatched network of vehicle showrooms and complementary service centers in Kuwait comprising more than **30 sales, service, and spare parts facilities** combined. Further investment in expanding this network is an ongoing priority for the company.

The company has recently expanded its network of quick service centers with the addition of Abdullah Al Mubarak, bringing the total number of centers to 15. The company also opened its newest and third BMW showroom in the country in Al Jahra Governate, further expanding its presence locally. The new **2,000 sq. m. showroom** also features a range of world-class facilities, including a dedicated sales service center and spare parts hub. Similarly, the company opened in the beginning of this year a new **3S (sales, service, and spare parts)** facility for Geely in Jahra to bring its services closer to its valued clientele.

Marking an important milestone on our journey to drive growth and create value, Ali Alghanim Sons Automotive Company K.S.C.P listed its shares in the premier market of Bursa Kuwait with a

KD 1 Billion

offering in June 2022

making it the first automotive company in the GCC to issue shares to the public

Introduction

Annual Governance Report 2022

The Board of Directors of Ali Alghanim Sons Automotive Company K.S.C.P (ALG) realizes that the proper application of wise governance, promotion of a culture of code of conduct and the ethical standards, and the reinforcement of the principle of transparency and integrity to protect the rights of shareholders and stakeholders and achieve sustainable development. Accordingly, Ali Alghanim Sons Automotive Company K.S.C.P seeks to adhere to the best practices in corporate governance and to follow the regulatory standards enforced in the State of Kuwait.

ALG also believes that the proper application of governance policies is not merely demonstrated by respecting a set of rules and regulations, but rather a culture and approach in organizing the relationship between the Board of Directors, executive management, stakeholders and all employees of the company.



First Rule

Construct a Balanced Board Composition

The Board of Directors of Ali Alghanim Sons Automotive Company K.S.C.P has a balanced structure and is appropriate with the assigned roles and responsibilities. The Board structure takes into account the diversity of academic and professional experiences and specialized skills, in addition to a comprehensive understanding of the company's activities, which in turn contributes to enhancing efficient and effective decision-making process.

The members of the Board of Directors were elected in the Ordinary General Assembly held on 30/12/2020, with a three-year legal term. The Ordinary and Extraordinary General Assembly during 2022 approved an increase in the number of members of the Board of Directors and the election of two independent members of the Board of Directors. Accordingly, the Board of Directors was reconstituted, and a Chairman and Vice-Chairman of the Board of Directors were elected through a secret ballot. The current Board of Directors of the Company consists of seven members, most of whom are non-executive members, two independent members, and one executive member.

Brief on the composition of the Board of Directors, as follows:

The following provides an overview of the formation of the Board of Directors:

Name	Member Classification	Qualification	Election Date
Eng. Fahad Ali Alghanim	Chairman Non-Executive	Bachelor's degree in Civil Engineering, Kuwait University	30/12/2020
Mr. Yousef Abdullah Al Qatami	Vice Chairman and Chief Executive Officer	Bachelor of Science degree in Business Administration, Finance and International Management, Boston University - United States of America	30/12/2020
Mr. Ali Abduljaleel Behbehani	Board Member Non-executive	Master's degree in Business Administration and Finance, Kuwait University Bachelor's degree in Business Administration and Finance, University of California, USA.	30/12/2020
Eng. Ali Marzouq Ali Alghanim	Board Member Non-executive	Bachelor of Science, Industrial and Systems Engineering, University of Southern California - USA.	30/12/2020
Mr. Mohammad Khaled Alghanim	Board Member Non-executive	Bachelor's degree in Finance, Loyola Marymount University USA	30/12/2020
Mr. Jehad Mohammad Ahmed Al-Qabandi	Board Member Independent	Master's degree in Business Administration from City, University of London in the United Kingdom. Bachelor's degree in Engineering and Computer Science from California State University - USA	25/08/2022
Mr. Ahmed Meshari Abdulwahab Al-Fares	Board Member Independent	Master's degree in Business Administration, Kuwait University Bachelor's degree in Accounting, Kuwait University	25/08/2022
Mr. Ahmed Zamrawi Hassan	Board Secretary	Bachelor's degree in Commerce - Accounting Department Ain Shams University - Egypt	28/12/2022



Eng. Fahad Ali Alghanim
Chairman of Board of Directors

Bachelor's degree in Civil Engineering from Kuwait University.

Mr. Fahad Alghanim has 25 years of experience in business management within the automotive, banking, and financial sectors. He has held many prominent leadership positions, including CEO of Ali Mohammed Thunayan Alghanim & Sons Automotive Company, CEO of Al-Ahlia Heavy Vehicles Selling and Import Company, and CEO of Ali Alghanim & Sons Group of Companies.

Currently, Mr. Fahad Alghanim is the Chairman of the Board of Directors for Ali Alghanim Sons Automotive Company K.S.C.P. In addition, he holds memberships in many board of directors in banking, financial, and commercial institutions, currently he holds member of Kuwait Finance House, Chairman of the Investment Committee, member of the Executive Committee, and Audit and Compliance Committee in KFH, and Vice Chairman of Aayan Leasing and Investment company, and Chairman of the restructuring committee of Aayan, Chairman of Al Ahlia Heavy Vehicles Selling & Import Company, and Vice chairman of Ali Alghanim sons holding company, and Chairman of Global Auto for Cars - Egypt. Additionally, he is a member of Kuwait Building Materials Manufacturing Company, and member of Kuwait Society of Engineers, and board member and Treasurer at Kuwait Sports Club.

Mr. Fahad Alghanim previously held a board member of the Representatives board of the world agents of McLaren Motors company (Representatives of the Middle East), and Chairman of Aayan Leasing and Investment company, and Vice Chairman of Al Ahlia Heavy Vehicles Selling & Import Company, and board member of the International Company for Electronic Payment Services (UPS), and board member of Al Oula Slaughter House Company.



Mr. Yousef Abdullah Al-Qatami
Vice Chairman and Chief
Executive Officer

Bachelor of Science degree in Business Administration, Finance and International Management from Boston University in the United States of America.

Mr. Yousef Al Qatami has approximately 22 years of experience in business management for international brands in the automotive sector and in the business management and investment sectors, he currently is a Chief Executive Officer of Ali Alghanim Sons Automotive Company K.S.C.P since 2018, and the General Manager of Ali Mohammed Thunayan Alghanim and Sons Automotive Company since 2007, he was a manager in the Asset Management Department at Global Investment House.

Mr. Yousef Al Qatami currently holds the position of Vice Chairman and CEO of Ali Alghanim Sons Automotive Company K.S.C.P, and Vice Chairman of Aayan Leasing Holding Company. He held a board member of Boubyan Bank, and a board member of the Boubyan Capital Investment Company.



Mr. Ali Abduljaleel Behbehani
Member of the Board of Directors

Master's degree in Business Administration and Finance from Kuwait University, a Bachelor's degree in Business Administration and Finance from the University of California, USA, and a Postgraduate Certificate from the University of Liverpool.

Mr. Ali Behbehani has over 18 years of experience in the field of business management for international brands in the automotive sector, business management, investment, and risk management ,currently he is a Director of Shared Services and Business Development at Ali Mohammed Thunayan Alghanim and Sons Automotive Group since 2011, and the General Manager of the Dwaliya Technical Inspection.

Mr. Ali Behbehani currently holds the position of Board Member of Ali Alghanim Sons Automotive Company K.S.C.P, and Member of the Audit Committee , and Chairman of the Risk Committee of ALG, additionally, he is a board member of Aayan Leasing Holding Company, and a board member, Chairman of the Audit Committee, and member of the Nominations and Remuneration Committee of the Arab Investment Company, and a member of the National Club for Development Leaders in cooperation with Cornell University (Thukher Club).

Mr. Ali Behbehani previously held positions of the General Manager of the JAC brand in Ali Mohammed Thunayan Alghanim & Sons Automotive Company, and a Manager of the Direct Investment Department, Portfolio Analyst and Risk Management of Kuwait International Bank, and Vice President of Project Management and Corporate Finance of the Arab Investment Company, and Head of the Corporate Responsibility Unit at Gulf Bank.



Mr. Mohammad Khaled Alghanim
Member of the Board of Directors

Bachelor's degree in Finance from Loyola Marymount University in the United States of America.

Mr. Mohammad Khaled Alghanim currently holds the position of General Manager of Al Ahlia Heavy Vehicles Selling & Import Company since 2018, and the position of Director of Sports Talents and Youth at Kuwait Sports Club.

Mr. Mohammad Khaled Alghanim currently holds a board member of Ali Alghanim Sons Automotive Company K.S.C.P, and Vice-Chairman of Al Ahlia Heavy Vehicles Selling & Import Company.



Eng. Ali Marzouq Ali Alghanim
Member of the Board of Directors

Bachelor of Science, Industrial and Systems Engineering, University of Southern California - USA.

Mr. Ali Marzouq Ali Alghanim currently holds the position of General Manager of MAKFM Company since 2018, and the position of Public Relations and Operations Consultant of Kuwait Sports Club.

Mr. Ali Marzouq Ali Alghanim currently holds a board member of Ali Alghanim Sons Automotive Company K.S.C.P.



Ahmed Meshari Abdulwahab Al-Fares
Board Member - Independent

Master's degree in Business Administration and a bachelor's degree in Accounting from the College of Administrative Sciences at Kuwait University. He also obtained a higher diploma in Islamic Finance from the College of Graduate Studies at Kuwait University and a postgraduate diploma in Business Administration from Maastricht School of Management in Kuwait.

Mr. Al-Fares holds several professional certifications, including Certified Compliance Officer (CCO), Certified Merger and Acquisition Specialist (CMAS), Certified Professional Internal Auditor (CPIA) from the United States of America, Certified Risk-Based Auditor (CRBA), and Certified Risk Analyst from Hong Kong.

Mr. Al Fares has over 18 years of experience in banking, supervisory business, and other fields, Mr. Al-Fares currently is Secretary of the Board of Directors of the Kuwait Telecommunication Company since 2018, Treasurer of the Board of Directors of the Kuwait Transparency Society.

Furthermore, he currently holds the positions of independent board member of Ali Alghanim Sons Automotive Company K.S.C.P, and a board member of Kuwait Finance House (KFH).

Mr. Al-Fares started his career as a bank inspector in the supervision sector at the Central Bank of Kuwait, and held various positions at Kuwait Finance House, including the position of Manager of Governance in the Regulatory Compliance Department. He also held positions at the Kuwait Telecommunications Company, including Manager of the Compliance Department and Head of the Internal Audit Department. Additionally, he previously held the position of Assistant Under-secretary for Corporate Affairs and Commercial Licenses at the Ministry of Commerce and Industry, Chairman and Board Secretary of the Kuwait Accountants and Auditors Association, Member of the Board of Directors of the Public Authority for Industry, and Member of the Board of Directors of the Central Bank of Kuwait.



Mr. Jehad Mohammad Ahmed Al-Qabandi
Board Member - Independent

Master's degree in business administration from City University of London in the United Kingdom, Bachelor's degree in engineering and computer science from California State University, Long Beach in the United States of America, Mr. Jehad Al-Qabandi also completed the Executive Program for Senior Managers for the Middle East from Harvard Business School in the United States of America.

Mr. Jehad Al-Qabandi has over 30 years of experience in business management financial, investment, and banking fields in Kuwait's leading institutions.

Currently, he holds the positions of independent board member and chairman of the Audit Committee at Ali Alghanim Sons Automotive Company K.S.C.P, and Vice Chairman of the Board of Directors at Afrah Al Khaleej General Trading & Contracting Company.

Mr. Jehad Al-Qabandi has prominent experience in banking and finance, he previously held the position of CEO at the Bank of Bahrain and Kuwait - Kuwait Branch. and the Executive Director at the Kuwait National Fund for the Development and Welfare of Small and Medium Enterprises. Additionally, he has extensive investment experience and founded Al-Ritaj Investment Company, where he served as CEO and Managing Director. Mr. Jehad Al-Qabandi held several leadership positions in prestigious international companies such as Solomon Brothers International, and the Kuwait Investment Office in London, and in local companies such as Investment Dar Company and Al Imtiaz Investment Group.

Brief on the Company's Board of Directors' meetings during 2022, through the following statement:

Name	Member Classification	Meeting No. (1) 9/3/2022	Meeting No. (2) 20/3/2022	Meeting No. (3) 10/5/2022	Meeting No. (4) 12/6/2022	Meeting No. (5) 26/6/2022	Meeting No. (6) 29/6/2022	Meeting No. (7) 31/7/2022	Meeting No. (8) 24/8/2022	Meeting No. (9) 18/9/2022	Meeting No. (10) 3/11/2022	Meeting No. (11) 28/12/2022	No. of meetings
Eng. Fahad Ali Alghanim	Chairman non-executive	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	11
Mr. Yousef Abdullah Al Qatami	Vice Chairman and CEO	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	11
Eng. Ali Marzouq Algha-nim	Member of the Board of Directors Non-Executive	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	11
Mr. Mohammad Khaled Alghanim	Member of the Board of Directors Non-Executive	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	11
Mr. Ali Abduljaleel Behbe-hani	Member of the Board of Directors Non-Executive	✓	✓	✓	✗	✓	✓	✓	✓	✓	✓	✓	10
Mr. Jehad Mohammad Ahmed Al-Qabandi	Member of the Board of Directors Independent	✗	✗	✗	✗	✗	✗	✗	✗	✓	✓	✓	3
Mr. Ahmed Meshari Ab-dulwahab Al-Fares	Member of the Board of Directors Independent	✗	✗	✗	✗	✗	✗	✗	✗	✓	✓	✓	3

Summary of how to apply the requirements of registration and coordination and keeping the minutes of meetings of the Board of Directors of the company.

The Board of Directors has appointed a Secretary of the Board amongst the Company's employees. The Secretary acts as a fundamental link between the Board of Directors, the executive management and all stakeholders, including various departments across the Company and its shareholders. The Secretary ensures, delivers and distributes information, coordinates between all concerned parties, and ensures that members of the Board of Directors have complete and prompt access to the minutes of Board meetings, information, documents and records related to the Company.

Through the Secretary, the Company's Board of Directors records all the minutes of the Board's meetings and makes sure that the minutes of the meetings reflect the best practice of the Board of Directors' duties. The minutes and reports that are submitted to and from the Board are kept on record, whereby a special register is created in which the minutes of the Board of Directors meetings are recorded, including the meeting number, location, date and the start and end time of the meeting.

One of the Board Secretary's key duties is to ensure that all members are informed of the Board's meetings date at least three business days prior to the date of the meeting. It also includes the preparation of the minutes of meeting with discussions and deliberations, including the voting processes that have taken place, classified and saved for easy reference, and providing the members with all required documents (unless there is an emergency meeting that requires the members to be invited within a period of less than three business days). The Board Secretary works to sign the minutes of meeting by himself personally and all present members, and to ensure that the members of the Board follow the procedures approved by the Board.

An acknowledgment by the independent member that the controls of independence are available

The independent members declared that they have independence as stated in Article No. (2-3) of Chapter (3) of Book (15) (Corporate Governance) of the executive regulations of Law No. (7) of 2010 regarding the establishment of the Capital Markets Authority and the regulation of securities activity and their amendments, as shown below:

Independent Board Member Acknowledgement Ali Alghanim Sons Automative Company

I/ Ahmed Meshari Al-Fares, hereby acknowledge the below as an independent member in ALG's Board of Directors, that I have no controls of the Independency, stipulated in Article No (2-3) of Corporate Governance book of the executive bylaws of law No.7 of 2010 regarding the establishment of the Capital Markets Authority and the regulating securities activities and its amendments. According to the following:

1. I do not hold 5% or more of ALG's shares.
2. I do not have a first degree relation with any of the Members of a Board of Directors of executive management members in the Company or any other company in its Group or the relevant main parties.
3. I am not a Member of a Board of Directors in any company of the Group.
4. I am not an employee in the Company of any company in the Group or for any of the Stakeholders.
5. I am not an employee for corporate entities who own Control shares in the Company.
6. I have the qualifications, experience and technical skills commensurate with the company's activity.
7. I undertake to immediately notify the company's Board of Directors in the event of any change that may affect my independence as an independent member of the Board of Directors.

Name: Ahmed Meshari Al-Fares

Signature: 

Date: December 31, 2022

Independent Board Member Acknowledgement Ali Alghanim Sons Automative Company

I / Jihad Mohammed Ahmed Al-Qabandi, hereby acknowledgment the below as an independent member in ALG's Board of Directors, that I have the controls of the Independency, stipulated in Article No (2-3) of Corporate Governance book of the executive bylaws of law No.7 of 2010 regarding the establishment of the Capital Markets Authority and the regulating securities activities and its amendments. According to the following:

1. I do not hold 5% or more of ALG's shares.
2. I do not have a first degree relation with any of the Members of a Board of Directors or executive management members in the Company or any other company in its Group or the relevant main parties.
3. I am no a Member of a Board of Directors in any company of the Group.
4. I am not an employee in the Company or any company in the Group or for any of the Stakeholders.
5. I am not an employee for corporate entities who own Control shared in the Company.
6. I have the qualifications, experience and technical skills commensurate with the company's activity.
7. I undertake to immediatley notify the company's Board of Directors in the event of any change that may affect my independence as an independent member of the Board of Directors.

Name: Jihad Muhammad Ahmad Al-Qabandi

Signature: 

Date: 31 December 2022

Second Rule

Establish Appropriate Roles and Responsibilities

Brief on how the company defines the policy of the tasks, responsibilities, and duties of each of the Members of the Board of Directors and executive management members, as well as the powers and authorities delegated to the executive management.

The Board of Directors' role is considered to be the main pillar in achieving the goals of shareholders and stakeholders. The Board is keen to have a clear segregation of tasks between the Board and the executive management to ensure complete independence and that neither of them has the full authority and to ensure a balance in the delegations and authorities between them.

The Board of Directors duties and authorities have also been clearly defined in the company's Articles of Association and within the company's authority matrix, and giving consideration to the General Assembly's specializations.

The Board of Directors' key roles entails the overall achievement of the company's strategic objectives, and ensuring the soundness of the company's financial position. The Board is also responsible for overseeing the Executive Management teams' performance, in terms of the tasks assigned to it, and that these tasks are executed to the fullest. The Board is also required to ensure that the Executive Management takes effective decisions in favor of its shareholders, to enhance the company's competitiveness, achieve high growth rates and maximize profits.

Achievements of the Board of Directors during the year:

Ali Alghanim Sons Automotive Company (K.S. C.P.) was listed on the Bursa Kuwait on June 7, 2022, where the board met eleven times during that year. The following are the Board of Director most important company's achievements for the year 2022:

- Approved the company's strategy and objectives.
- Approval of the company's organizational structure.
- Approval of the Memorandum and articles of Association amendments of the company and submission of a recommendation to the Extraordinary General Assembly.
- Calling for the Ordinary General Assembly to elect two independent members of the Board of Directors, and review of the letters of nomination for membership of the Board of Directors.
- Election of a Chairman and Vice-Chairman of the Board of Directors, re-composition of the Board of Directors and its committees, and appointment of a new Secretary to the Board of Directors.
- Presentation of an induction program for the new members of the Board of Directors.
- Approval of the authority matrix of the company.
- Approval of the company's estimated budget for the year 2023.
- Approval of the annual financial statements for 2021 and the interim for 2022, along with the approval of the distribution of interim cash dividends to shareholders and submission of a recommendation to the Ordinary General Assembly.
- Approval of the Board of Directors' report, by the Annual General Assembly, regarding the company's activities and its financial position for the year 2021.
- Approval of the Corporate Governance Policies and Procedures Manual and charters of the Board of Directors and its committees.
- Development and approval of internal by-laws and regulations related to the company's framework.
- Approval of the KPIs for the Board and Executive management.
- Approval of risk management strategies and policies, and determination and evaluation of the company's risk appetite.
- Follow up on the Board of Directors committees' performance and approve their recommendations.

Application of the formation requirements of independent specialized committees by the Board of Directors.

The Audit Committee

Tasks and achievements of the committee during the year 2022

- Election of the committee chairman and appointment of the committee secretary.
- Discussing the charter of the audit committee.
- Discussing the interim financial statements and providing recommendations to the Board of Directors.
- Approving the appointment of a consultant office to carry out internal audit tasks after reviewing the quotations submitted by them.
- Discussing and approving the internal audit plan.
- Approving the internal audit charter.
- Discussing and approving the internal audit report.
- Approving the appointment of a consultant office to carry out the tasks of preparing a report for evaluating and reviewing internal control systems (ICR) for the year ending on 12/31/2022 after reviewing the quotations submitted by them.

Committee members

- Mr. Jehad Mohammad Ahmed Al-Qabandi- Chairman of the Committee - Independent
- Mr. Ali Abduljaleel Behbehani- Member of the Committee - Non-Executive
- Mr. Ali Marzouq Ali Alghanim- Member of the Committee - Non-Executive

The number of committee meetings during the year 2022

- 5 meetings

The date of formation of the committee

- The Board of Directors formed the committee on 06/29/2022, and later re-composited the committee on 09/18/2022

Committee term

- Three years, provided that the remainder of the term of membership of the Board of Directors, which ends on 12/30/2023, does not exceed.

Risk Management Committee

Tasks and achievements of the committee during the year 2022

- Election of the committee chairman and appointment of the committee secretary.
- Approving the risk management committee charter.
- Approving the appointment of a consultant office to carry out risk management tasks, after reviewing the quotations submitted by them.
- Approving the risk management plan.
- Approving the risk management policies and procedures manual.
- Approving the company's acceptable level of risk (risk appetite).
- Approving the risk register and the risk management report.

Committee members

- Mr. Ali Abduljaleel Behbehani - Chairman of the Committee
- Mr. Ali Marzouq Alghanim - Member of the Committee - Non-Executive
- Mr. Mohammad Khaled Alghanim - Member of the Committee - Non-Executive

The number of committee meetings during the year 2022

- 4 meetings

The date of formation of the committee

- The Board of Directors formed the committee on 06/29/2022, and later re-composited the committee on 09/18/2022.

Committee term

- Three years, and should not exceed the remaining period of membership of the current Board of Directors, which ends on 12/30/2023.

Nomination and Remunerations Committee

Tasks and achievements of the committee during the year 2022

- Election of the committee chairman and appointment of the committee secretary.
- Approving the nomination and remunerations committee charter.
- Review nomination requests for independent memberships and submit recommendations to the Board of Directors.

Committee members

- Mr. Ahmed Meshari Abdulwahab Al-Fares - Chairman of the committee
- Mr. Fahad Ali Alghanim - Member of the Committee - Non-Executive
- Mr. Yousef Abdullah Al Qatami - Member of the Committee - Executive

The number of committee meetings during the year 2022

- 2 meetings

The date of formation of the committee

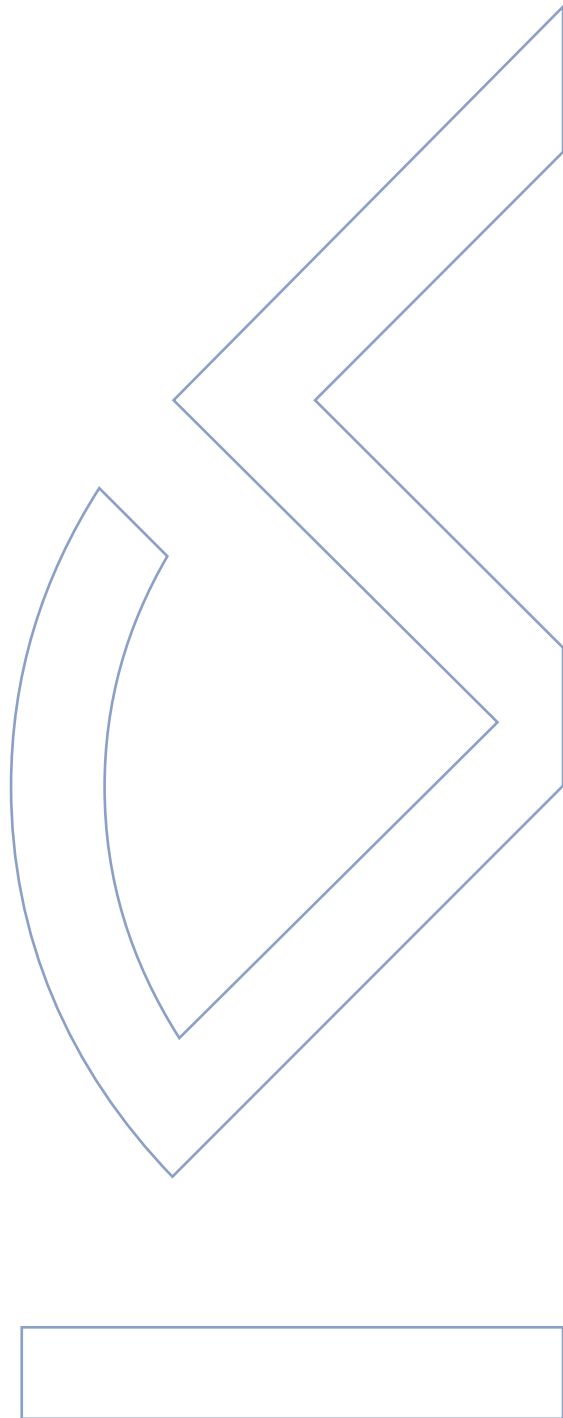
- The Board of Directors formed the committee on 06/29/2022, and later re-composited the committee on 09/18/2022.

Committee term

- Three years, and should not exceed the remaining period of membership of the current Board of Directors, which ends on 12/30/2023.

Summary of how to apply the requirements that allow the Members of the Board of Directors to obtain accurate and timely information and data.

One of the Executive Management's tasks is to provide information and data in a complete, accurate and timely manner to all members of the Board of Directors. During the year 2022, the Board of Directors approved a policy and procedures manual that defines the mechanism for members of the Board of Directors to obtain information accurately and in a timely manner. The policy also included the responsibility of members to maintain the confidentiality of this information. The company has developed the infrastructure of information technology, in particular reporting systems, in order to ensure that all reports are prepared with high quality and accuracy, and that they are submitted to the members of the Board of Directors in a timely manner in order to facilitate the decision-making process.



Third Rule

Recruit Highly Qualified Candidates for Members of a Board of Directors & the Executive Management

Application of the formation requirements of the nominations and remunerations committee.

The Nominations and Remunerations Committee developed a charter that has been approved by the company's Board of Directors, in accordance with the requirements of Chapter Four of Book Fifteen of the Executive Bylaws of Law No. (7) of 2010, regarding the establishment of the Capital Markets Authority and the regulation of securities activity and their amendments. The Nominations and Remunerations Committee is formed of three members, noting that the Chairman of the Committee is an independent member.

During the year, the committee reviewed the nomination applications for the independent members of the Board of Directors and provide a recommendation to the Board of Directors, after ensuring that the nominated members have the required professional and practical experience and appropriate academic background to perform their duties and responsibilities efficiently and effectively. The committee also made sure that they have full independence.

Accordingly, during the year, the Nomination and Remuneration Committee was re-composited after the election of two complementary independent members of the Board of Directors by the Ordinary General Assembly

Report of Remuneration granted to Members of the Board, Executive Management and the Managers

During the year, the Committee developed a clear policy for remuneration, which was approved by the company's Board of Directors. The following is a report on the Remuneration granted to Members of Board, Executive Management and the Managers:

Remunerations and benefits - of Members of the Board of Directors

Total number of members	Remunerations and benefits through the parent company			Remunerations and benefits through subsidiaries			
	Fixed Remuneration and benefits (KWD)	Variable Remuneration and benefits (KWD)		Fixed Remuneration and benefits (KWD)		Variable Remuneration and benefits (KWD)	
	Health Insurance	Annual Reward	Committee Reward	Health Insurance	Monthly salaries (total during the year)	Annual Reward	Committee Reward
7		35,000		1,788	306,346	448,777	

Total remunerations and benefits granted to five senior executives who have received the highest remunerations, in addition to the Chief Executive Officer and the financial manager or their deputy, if not included

Total number of executive positions	Remunerations and benefits through the parent company						Remunerations and benefits through subsidiaries							
	Fixed remuneration and benefits (Kuwaiti Dinar)					Variable remuneration and benefits (KWD)	Fixed remuneration and benefits (Kuwaiti Dinar)					Variable remuneration and benefits (KWD)		
	Monthly salaries (total of the year)	Health Insurance	Annual Tickets	Housing Allowance	Transportation Allowance	Childrens Education Allowance	Annual Reward	Monthly salaries (total during the year)	Health Insurance	Annual Tickets	Housing Allowance	Transportation Allowance	Childrens Education Allowance	Annual Reward
7								533,540	5,662	7,949	6,000		9,705	853,748

Summary of the company's policy of compensations and incentives, specifically that related to Members of a Board of Directors, the Executive Management and the managers.

The performance evaluation of Board of Directors is through the methodology of the self-assessment, the evaluation is conducted annually and it is reviewed, and approved by the Board of Directors. The performance evaluation of the Board of Directors as a whole and the contribution of each member separately is through objective key performance indicators (KPIs).

The fixed and variable remunerations of the executive management are determined as follows:

- Fixed Remunerations (Salaries – benefits etc.)
- Variable Remunerations (Yearly Remunerations which based on the KPI and short- and long-term goals).

The annual remunerations of the Board of Directors is determined in a manner that does not contradict with the Law No. (1) of year (2016) issued by the Companies Law and its executive bylaw and amendments, the annual remunerations for the Board of Directors are approved by the Ordinary General Assembly, based on the recommendation of the Board of Directors and the recommendation of the Nominations and Remuneration Committee. The independent members of the board of directors may be exempt from the limits set for the remunerations.

Any substantial deviations from remuneration policy approved by Board of Directors.

There are no deviations in the remuneration policy approved by the Board of Directors.

Fourth Rule

Safeguard the Integrity of Financial Reporting

Written undertakings by both the Board of Directors and the Executive Management regarding the safety and integrity of the prepared financial reports.

The safety and integrity of the Company's financial statements is one of the most important indicators that reflect the integrity and credibility of the Company in presenting its financial position, the Executive Management undertakes to the Board of Directors that the company's financial reports are presented properly and fairly, and that they review all the financial aspects of the company, including data and results, and that it was prepared in accordance with international accounting standards approved by the Capital Markets Authority. The company's Board of Directors undertakes the safety and integrity of the financial statements towards the shareholders, as these undertakings enhance the accountability process, whether through the Executive Management, the Audit Committee, and the Board of Directors.

Brief about the application of the formation requirements of the audit committee.

The Audit Committee has developed a charter approved by the Board of Directors of the company, in accordance with the requirements of Chapter (5) of Book (15) of the Executive Regulations of Law No. (7) of 2010 regarding the establishment of the Capital Markets Authority and the regulation of securities activity and their amendments. The Audit Committee was formed of three members, including an independent member, and it was taken into consideration that its membership should not be occupied by the Chairman of the Board of Directors or the Executive Members. The term of the Committee is three years, and should not exceed the remaining period of membership of the current Board of Directors, and it has been taken into consideration that at least one of the members of the Committee should have academic qualifications or practical experience in the accounting and financial fields.

The Committee ensures the safety and integrity of the Company's financial reports and to ensure the adequacy and effectiveness of the Company's internal control systems. The Committee also meets regularly with the external and internal auditor. During the year, the Committee held five meetings periodically and quarterly, except the first quarter of the year, as the company was listed on the Boursa Kuwait on June 7, 2022.

In case of any conflicts between the recommendations of the audit committee and the resolutions of the Board of Directors, a statement shall be included detailing and clarifying the recommendations and the reason(s) of the Board of Directors non-compliance therewith.

There were no cases of conflict between the recommendations of the Audit Committee and the decisions of the Board of Directors, during year 2022.

Verification of the independence and neutrality of the external Auditor

The Ordinary General Assembly for the fiscal year ended December 31, 2021 appointed Mr. Bader A. Al-Abduljader - Ernst & Young (Al Aiban, Al Osaimi & Partners) as an independent external auditor and from among the approved list of auditors at the Capital Markets Authority, based on a recommendation from the Board of Directors. The Audit Committee also ensures that the external auditor is independent of the Company and its Board of Directors, and that he does not perform additional tasks that conflicts with the services required by the auditing profession.

Fifth Rule

Apply Sound Systems of Risk Management and Internal Audit

Brief statement on the application of the formation requirements of a department/ an office/ an independent unit of risk management.

Ali Alghanim Sons Automotive Company (K.S.C.P.) has established an independent risk management unit affiliated to the Risk Committee and the Board of Directors, in accordance with the organizational structure approved by the Board of Directors. Based on the recommendation of the Risk Management Committee, the Board of Directors appointed an independent external advisory firm to perform the risk management tasks. The risk management policies and procedures manual was approved by the Board of Directors based on the recommendation of the Risk Management Committee, the effective risk management systems and procedures have been set in place to evaluate, measure and follow up the risks to which the company is exposed. The Board of Directors has approved the level of risks acceptable of the company (risk appetite).

Brief about the application of the formation requirements of the risk management committee.

The Board of Directors formed the Risk Management Committee and approved its charter. The Committee consists of three non-executive members, and it has been taken into consideration that the chairman of the Board of Directors is not a member of this Committee, as the term of the Committee is three years, and should not exceed the remaining period of membership of the current Board of Directors.

The role of the Risk Management Committee is to ensure the implementation of the strategies and policies approved by the Board of Directors and that they are appropriate with the nature and size of the company's activities, and assisting the Board of Directors in determining and evaluating the level of risks acceptable to the company, in addition to following up and reviewing risk measurement indicators on a regular basis.

Summary clarifying the control and internal audit systems.

The company has a set of control systems and regulatory rules that cover all the company's activities and departments. These systems and rules work to preserve the integrity of the company's financial position, the accuracy of its data, and the efficiency of its operations. The company's organizational structure reflects the dual audit (Four Eyes Principles), and the Board of Directors has approved clear matrix of authorities and delegation. The Board of Directors review the periodic reports issued by the Audit Committee, on the results of internal control activities.

On June 7, 2022, the company was listed on Bursa Kuwait. At the end of 2022, the Board of Directors, based on the recommendation of the Audit Committee, appointed an independent external advisory firm to review the company's internal control systems and issue the internal control report for the fiscal year ended 31 December, 2022, to be submitted to the Capital Markets Authority.

Brief statement on the application of the formation requirements the internal audit department/ office/ unit.

The company has established an independent internal audit unit that is affiliated to the Audit Committee and to the Board of Directors. The tasks are performed by an independent external advisory office appointed by the Board of Directors based on the recommendation of the Audit Committee; the Board has approved the charter for internal audit.

The independence of the internal audit unit is necessary for the effectiveness and success of the internal audit tasks. The role of the internal audit department is to identify and evaluate the internal control systems applied across the company, deficiencies in procedures and operations, to provide the necessary recommendations and directives, and to ensure the company's compliance with laws and control systems. The department, through the external consultant, issues periodic reports to the Audit Committee and the Board of Directors, based on the internal audit plan approved by the Committee and the Board of Directors.

Sixth Rule

Promote Code of Conduct and Ethical Standards

Summary of the business charter including standards and determinants of code of conduct and ethical standards

ALG believes that standards of professional behavior and ethical standards are an integral part of the company's core values. The Board of Directors has approved the code of conduct and the ethical standards manual. The members of the Board of Directors and the Executive Management are obligated not to use their positions or to exploit the assets and resources of the company in order to achieve the personal interests. The Board of Directors, the executive management and all the Company's employees are also keen to adhere to the implementation of such charter within the Company's daily activities.

The charter also regulates the whistleblowing policy, which allows the Company's employees and stakeholders to report any improper practices that conflict with the Company's internal policies and regulations, while ensuring that the whistleblower is granted good faith and confidentiality, which guarantees this individual's protection from any negative reaction or harm that he may incur as a result of reporting such practices.

Summary of policies and mechanisms on reducing the conflicts of interest

The code of conduct and the ethical standards manual approved by the Board of Directors includes a set of specific policies and procedures to reduce any conflict of interest, which aim to preserve the rights of shareholders and stakeholders. One of the most important components of this policy is the availability of effective procedures and measures to identify any conflict of interest and how to deal therewith, in accordance with the requirements of the Capital Markets Authority and Companies Law No. (1) of 2016 and its amendments. This policy also includes the role of the Board of Directors, Executive Management and the General Assembly in the event of a conflicts of interest.



Seventh Rule

Ensure Timely and High-Quality Disclosure and Transparency

Summary of the application of mechanisms for presentation and accurate and transparent disclosure that define aspects, areas and characteristics of disclosure.

ALG provides accurate and timely information to shareholders, investors and stakeholders, as the Board of Directors has approved detailed policies and procedures for disclosures and transparency through which the mechanism of disclosing information and financial and non-financial statements related to the Company is determined.

Obtaining of accurate and credible information would help the shareholders and investors in analyzing and comparing data and evaluating the company's performance, which contributes to attracting the capital and improving the levels of understanding of shareholders and investors for the company's operations and activities. It also leads to an increase in the connection to shareholders and stakeholders and access to the highest levels of the trust with all relevant parties, and the Company also emphasizes the balance between the confidentiality of the information of the Company's clients and the information required to be disclosed for shareholders, investors and stakeholders. The compliance department is responsible for supervising the process of disclosing information and coordinating with the executive management and all departments of the Company in order to ensure that the Company complies with the requirements of the Capital Markets Authority, the Boursa Kuwait Company and other regulators.

Brief about the application of the requirements of the Board of Directors disclosure and executive management disclosures, and the managers' disclosures.

The company maintains a special record for the disclosures of members of the Board of Directors, Executive Management and managers about their transactions on the company's shares on Boursa Kuwait. It also includes data on remunerations, salaries, incentives, and other financial benefits granted directly or indirectly by the company or its subsidiaries. All company's shareholders can review this record without any fees or consideration.

Brief statement on the application of the formation requirements of a unit of investors affairs.

The company has established an independent unit for investor affairs affiliated to the CEO of the company, and the Board of Directors has approved the investor affairs policies and procedures.

The unit provides the necessary data, information and reports for shareholders and potential investors accurately and at the appropriate time, through the recognized means of disclosures, including the company's website. The unit also enhances the credibility and trust between the company and the shareholders and achieves equality between all shareholders by responding to any questions or inquiries through generally accepted means of communication.

Brief on how to develop the infrastructure for the information technology on which it shall significantly rely on in the disclosure processes.

Ali Alghanim Sons Automotive Company (K.S.C.P.) was listed on June 7, 2022. The company has established a new advanced and effective website that meets the requirements of shareholders and other relevant parties. The Company's website contains a special section for the company's corporate governance and investor relations, including all the company's disclosures, data and information that help the shareholders and investors to easily access the information and data, exercise their rights and evaluate the company's performance.

Eighth Rule

Respect the Rights of Shareholders

Summary of the application of the requirements for the identification and protection of the general rights of shareholders, in order to ensure fairness and equality amongst all shareholders.

The Articles of Association of ALG company guarantee the rights and obligations of the shareholders specifically the right to obtain a share of the profits that the company decides to distribute, and the right to participate in managing the company through membership in the Board of Directors. It also grants them the right to attend the General Assembly shareholders meetings, to participate in its deliberations and to vote on its decisions, and other rights stipulated in the Articles of Association of the company, in accordance with the governance rules issued by the Capital Markets Authority and the companies' law. The company has developed a policy manual for the General Assembly and shareholders' rights, which has been approved by the company's Board of Directors. The company shall also protect the shareholders and ensure the exercise of their basic rights with a justice and equality, that guarantees equal treatment for all shareholders who own the same type of shares without discrimination. The Company also keen to disclose to the shareholders the minutes of the general assembly meetings.

Summary of the creation of a special record at the Clearing Agency as part of the requirements for on-going monitoring of shareholders' data.

The company has contracted with the Kuwait Clearing Company for the purpose of establishing a special register to be kept with the clearing agency, in which the shareholders' names, domicile, and the number of shares owned by each holder shall be recorded. The Kuwait Clearing Company shall provide ALG with daily updates on the data and information included in the shareholders' register. The shareholders and any concerned party shall have the right to request providing them with data from this register, in accordance with the laws and instructions issued by the regulators.

Brief on how to encourage shareholders to participate and vote in the company's general assembly meetings.

The company's Articles of Association, the General Assembly manual, and shareholders' rights stipulate the provisions related to the General Assembly of shareholders, which include the necessary procedures and precautions to ensure that all shareholders exercise their rights to participate and vote in the General Assembly meetings.

The Company shall implement the requirements of the Capital Markets Authority for companies classified within the 'Premier' market on the Boursa Kuwait by holding their General Assemblies according to the electronic voting system to facilitate the shareholders' exercise of their right to vote in the event that they are unable to attend physically. The company also encourages its shareholders to attend the meetings of the company's General Assembly or to authorize someone on their behalf to attend and vote in the event that they are unable to attend those meetings. The company shall disclose the notices of the General Assembly and the explanatory attachments to its shareholders in sufficient time before the assembly is held, through the electronic system of the Kuwait Clearing Company and the company's website, as well as through the website of Boursa Kuwait. The invitation to attend the General Assembly meeting, including the agenda, time and method of participation, shall be announced by advertising twice in two local daily newspapers. The shareholders are allowed to participate effectively in the meetings of the General Assembly, discuss the issues included therein and ask questions. The company will also ensure that all shareholders exercise the right to vote without any obstacles.

Ninth Rule

Recognize the Roles of Stakeholders

Brief about conditions and policies that ensure protection and recognition of the rights of stakeholders.

ALG affirms that the rights of stakeholders and related parties including shareholders, investors, employees, creditors, clients and suppliers are all protected and respected, the contributions of stakeholders constitute a very important resource in establishing company competitiveness and supporting its levels of profitability. As part of the company's governance framework, the Board of Directors has developed a policy that guarantees the protection and respect for the rights of stakeholders. This policy applies to the company, the Board of Directors, Executive Management and employees, and each of them has a role in protecting the rights of stakeholders in the Group.

Brief on how to encourage stakeholders to keep track of the company's various activities.

The following are the main responsibilities towards stakeholders, which in turn encourage them to participate in following up on the company's activities:

- Provide appropriate information in the time manner in order to assist the stakeholders in making the decisions based on correct and complete information through generally accepted means of communication, within the law.
- Oversee the company's affairs efficiently and impartially, and respecting the values and culture of each stakeholder.
- Respect the laws and regulations issued by the Capital Markets Authority, the Ministry of Commerce and Industry and any other relevant regulators.
- Implement the obligations towards banks and financial institutions that the company deals with, to ensure not prejudice of undertakings and conditions.
- Create sustainable value added for shareholders with the aim of maximizing their investments and achieving the reasonable returns, and provide their favor and protecting their rights stipulated in the company's Articles of Association.
- Deal with stakeholders on the same terms that the company applies with the different stakeholders without any discrimination.
- Building good relationships between clients and suppliers, and maintain the confidentiality of information related to them.
- Verify that the contracts concluded between stakeholders and the company include a detailed explanation in the event of any disagreement or dispute.
- Compensate the stakeholders in the event of violation of their rights, which are protected by contracts concluded with them.
- Ensure the availability of mechanisms for reporting and settling the complaints or disputes that may arise between the company and its stakeholders.
- Select the members of the executive management who are capable of assuming these tasks efficiently.
- Put in place mechanisms to develop the performance of employees to ensure their participation in management and effective decision-making.
- Contribute to economic and social responsibilities.

Tenth Rule

Encourage and Enhance Performance

Summary of the application of the requirements for the development of mechanisms that allow Members of the Board of Directors and Executive Management to attend the training programs and courses regularly.

The company is keen to develop the experiences of the members of the Board of Directors and the executive management by informing them of the latest developments in the various related fields. During the year 2022, the members of the Board of Directors and the executive management attended an external training course in corporate governance and the latest amendments to the laws and decisions of the Capital Markets Authority. During the year, the induction programs were provided to the new independent members of the Board of Directors to ensure they have a proper understanding of the activities and operations of the Group. An internal workshop was also held for the Board of Directors and Executive Management.

Brief on how to evaluate the performance of the Board as a whole, and the performance of each Member of the Board of Directors and the Executive Management.

The Board of Directors, through the Nomination and Remuneration Committee, has approved a set of indicators to measure and evaluate the performance of the Board of Directors as a whole and the performance of each member of the Board of Directors and the Executive Management, which are mainly related to the tasks and responsibilities of the Board and the Executive Management with the extent to which the strategic objectives of the company are achieved. The company evaluated the performance of the members of the Board of Directors, committees and executive management, for the purpose of measuring the efficiency and effectiveness of the Board, identifying and evaluating weaknesses, and identifying the necessary training needs.

Overview of the Board of Director's efforts in asserting the importance of corporate value creation with the employees at the company through achieving the company's strategic goals and improving key performance indicators.

The Board of Directors understands the importance of promoting and creating the corporate values of the Company, in order to achieve the strategic objectives of the Company, improve the performance and enhance the confidence of stakeholders. This also contributes effectively to creating the corporate values for employees and encourages them to present new creative ideas and appreciate the initiatives, and motivate them by connecting the rewards and promotions to their performance, through clear evaluation criteria that they are informed of. It also provides opportunities for teamwork and a positive environment that encourages them to do their best, in order to achieve the strategic objectives of the company and to comply with the internal and external laws and instructions issued by the regulators and the code of ethical and professional conduct.



Eleventh Rule

Focus on the Importance of Corporate Social Responsibility

Summary of the development of a policy to ensure a balance between each of the company goals and society goals.

ALG developed a corporate social responsibility policy that ensures to achieve a balance between the company's objectives and those of society, which was approved by the company's Board of Directors.

Brief about the programs and mechanisms helping to highlight the company's efforts exerted in the field of social work.

In line with the company's strategy and objectives and its commitment to its responsibilities towards society, the Group seeks to provide the suitable job opportunities, encourage the national employment, and develop and train its employees, in addition to its commitment to organizing the events that allow it to interact with society by sponsoring the major community events, especially those that promote the positive trends and encourage individuals to participate in sports activities.

The following is a summary of the most important social activities that took place during the year 2022:

Sports:

Alghanim organized various activities to support and spread engagement in sports activities for different categories and ages among men, women and children, through the following:

- Organized two of the largest Padel tournaments in Kuwait for the professional and amateur players during the year 2022, with the participation of several teams of females and males of different ages. The winners received the material and in-kind prizes, as part of the company's contribution to supporting the local talents in the sports activities.
- Organized the "Fantasy" Premier League tourney during the year 2022, in which more than 12,000 players participated, due to the popularity of football in Kuwait, as it is an important part of the local culture.

Education:

- Believing in the importance of supporting the educational activities and encouraging young people, the company has sponsored many graduation ceremonies for students.

Humanitarian Action:

- Alghanim Company has established a humanitarian aid team, who annually in cooperation with some charities prepares and distributes food supplies inside Kuwait during the holy month of Ramadan.

Chairman of the Board of Directors



Report on the Audit of Consolidated Financial Statements

Opinion

We have audited the consolidated financial statements of Ali Al-Ghanim Sons Automotive Company K.S.C.P (the “Parent Company”) and its subsidiaries (collectively, the “Group”), which comprise the consolidated statement of financial position as at 31 December 2022, and the consolidated statement of profit or loss, consolidated statement of comprehensive income, consolidated statement of changes in equity and consolidated statement of cash flows for the year then ended, and notes to the consolidated financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the consolidated financial position of the Group as at 31 December 2022, and its consolidated financial performance and its consolidated cash flows for the year then ended in accordance with International Financial Reporting Standards (IFRSs).

Basis for Opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs). Our responsibilities under those standards are further described in the Auditor’s Responsibilities for the Audit of the Consolidated Financial Statements section of our report. We are independent of the Group in accordance with the International Ethics Standards Board for Accountants’ International Code of Ethics for Professional Accountants (including International Independence Standards) (IESBA Code), and we have fulfilled our other ethical responsibilities in accordance with the IESBA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Key Audit Matters

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated financial statements of the current period. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters. For each matter below, our description of how our audit addressed the matter is provided in that context.

We have fulfilled the responsibilities described in the *Auditor’s Responsibilities for the Audit of the Consolidated Financial Statements* section of our report, including in relation to these matters. Accordingly, our audit included the performance of procedures designed to respond to our assessment of the risks of material misstatement of the consolidated financial statements. The results of our audit procedures, including the procedures performed to address the matters below, provide the basis for our audit opinion on the accompanying consolidated financial statements.

Partial disposal of a subsidiary resulting in loss of control

Key audit matter

In 2021, the Group had commenced the process to partially sell 33.33% out of 66.66% of its investment in Global Auto S.A.E., an affiliate held through German Automotive Holding Ltd, in a single transaction to an outside investor for a consideration of approximately USD 3 million (the “transaction”)

At 31 December 2021, Global Auto S.A.E. (“former subsidiary”) was classified as a disposal group held for sale and as a discontinued operation.

On 31 July 2022, the sale of 33.33% controlling interest in the former subsidiary was completed resulting in loss of control and triggering remeasurement of the residual holding in the former subsidiary to fair value.

Accordingly, the Group derecognised the assets and liabilities of the former subsidiary at their carrying amounts and recognised a loss on disposal of KD 1,847,540 presented within discontinued operations. The residual holding in the former subsidiary is classified as an associate in accordance with IAS 28: Investment in Associates and Joint Ventures and have been remeasured to fair value at the date control is lost.

We have identified the partial disposal of Global Auto S.A.E. as a key audit matter due to the financial significance of the transaction as well as the disclosures and presentation in the consolidated financial statements.

How the key audit matter was addressed in the audit

Our audit procedures included, among others, the following:

- We obtained and read the sale and purchase agreement with the third-party investor, the board resolutions and related public announcements to obtain an understanding of the transaction and the key terms.
- We assessed the appropriateness of the accounting treatment for the change in ownership interests of the former subsidiary in accordance with the relevant IFRS.
- We also considered the adequacy and appropriateness of the disclosures relating to the disposal group of the Group in Note 30 to the consolidated financial statements.

Existence and valuation of inventories

Key audit matter

As at 31 December 2022, the Group held inventories of KD 52,345,292 net of an allowance of KD 2,332,212, representing 28% of total assets.

Inventories mainly consist of motor vehicles and spare parts on-hand and in-transit at year-end and are valued at the lower of cost and net realisable value. Management determines the level of obsolescence of inventories by considering their nature, aging profile and sales expectations using historic trends and other qualitative factors. At each reporting date, the cost of inventories is reduced where inventories are forecasted to be sold at below cost.

Judgment is required to identify obsolete and slow-moving inventories and assess the appropriate level of allowance for such inventories, which may be sold below cost as a result of a reduction in consumer demand. Such judgments include management's expectations for future sales and inventory liquidation plans. Estimation process of the allowance is disclosed in Note 2.6.2 to the consolidated financial statements.

We considered the existence and valuation of inventories as a key audit matter given the relative size of the balance in the consolidated statement of financial position and the significant judgments and key assumptions applied by the management in determining the allowance and the level of inventories write down required based on Net Realisable Value (NRV) assessment.

How the key audit matter was addressed in the audit

Our audit procedures included, among others, the following:

- We attended the physical inventory count at year-end for all significant locations, observed the count procedures and, for a sample of inventory, performed test counts to assess the existence and condition of inventory on-hand.
- For Goods in Transit ("GIT"), we tested a sample of the cost incurred to supporting evidence such as external purchase invoices, shipping documents and receipt of inventory after the cut-off date.
- We reviewed the basis for the allowance by understanding and challenging the key assumptions used. In doing so, we understood the aging profile of the inventory, identification of obsolete and slow-moving inventories and the process for identifying specific problem inventory. Furthermore, we recalculated the expected allowance based on the above key assumptions to assess the mathematical accuracy of the calculation.
- We assessed the appropriateness of the management estimation of NRV by tracing inventory items in the listing, on a sample basis, to sales during and subsequent to the reporting period.
- We also considered the adequacy of the Group's accounting policies and disclosures relating to inventory and related allowances in Notes 2 and 12 to the consolidated financial statement.

Other information included in the Group's 2022 Annual Report

Management is responsible for the other information. The other information consists of the information included in the Group's 2022 Annual Report, other than the consolidated financial statements and our auditor's report thereon. We obtained the report of the Parent Company's Board of Directors, prior to the date of our auditor's report, and we expect to obtain the remaining sections of the Annual Report after the date of our auditor's report.

Our opinion on the consolidated financial statements does not cover the other information and we do not and will not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements, our responsibility is to read the other information identified above and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements, or our knowledge obtained in the audit, or otherwise appears to be materially misstated. If, based on the work we have performed on the other information that we obtained prior to the date of this auditor's report, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

Responsibilities of Management and Those Charged with Governance for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with IFRSs, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Group's financial reporting process.

Auditor's Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with ISAs, we exercise professional judgment and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.

- Conclude on the appropriateness of management's use of the going concern basis of accounting and based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

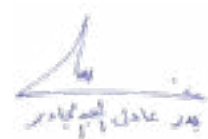
We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, actions taken to eliminate threats or safeguards applied.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current year and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

Report on Other Legal and Regulatory Requirements

Furthermore, in our opinion proper books of account have been kept by the Parent Company and the consolidated financial statements, together with the contents of the report of the Parent Company's Board of Directors relating to these consolidated financial statements, are in accordance therewith. We further report that we obtained all the information and explanations that we required for the purpose of our audit and that the consolidated financial statements incorporate all information that is required by the Companies Law No. 1 of 2016, as amended, and its executive regulations, as amended, and by the Parent Company's Memorandum of Incorporation, and Articles of Association that an inventory count was duly carried out and that, to the best of our knowledge and belief, no violations of the Companies Law No. 1 of 2016, as amended, and its executive regulations, as amended, or of the Parent Company's Memorandum of Incorporation and Articles of Association, have occurred during the year ended 31 December 2022, that might have had a material effect on the business of the Parent Company or on its financial position.

We further report that, during the course of our audit, we have not become aware of any violations of the provisions of Law No 7 of 2010 concerning the Capital Markets Authority and its related regulations during the year ended 31 December 2022 that might have had a material effect on the business of the Parent Company or on its financial position.



BADER A. AL-ABDULJADER
 LICENCE NO. 207 A
 EY
 AL-AIBAN, AL-OSAIMI & PARTNERS

20 February 2023
 Kuwait

Ali Al-Ghanim Sons Automotive Company K.S.C.P and its Subsidiaries

CONSOLIDATED STATEMENT OF PROFIT OR LOSS

For the year ended 31 December 2022

	Notes	2022 KD	2021 KD
CONTINUING OPERATIONS			
Sale of goods		173,890,651	155,191,059
Rendering of services		9,981,520	9,280,296
Vehicle rental income		4,186,882	4,511,126
Revenue from contracts with customers	3	188,059,053	168,982,481
Cost of sales and services rendered		(144,385,220)	(133,359,928)
GROSS PROFIT		43,673,833	35,622,553
Other income	4	2,810,183	3,162,624
Share of results of associates	10	(678,436)	(123,893)
Gain on disposal of property, plant and equipment		45,287	16,093
Distribution costs		(12,796,507)	(10,380,236)
Administrative expenses		(10,420,082)	(10,723,959)
Finance costs		(1,144,824)	(1,210,581)
PROFIT BEFORE TAX FROM CONTINUING OPERATIONS		21,489,454	16,362,601
Contribution to Kuwait Foundation for Advancement of Sciences ("KFAS")		(199,118)	(168,264)
Zakat		(210,559)	(172,424)
National Labour Support Tax ("NLST")		(296,585)	-
Directors' remuneration		(35,000)	-
PROFIT FOR THE YEAR FROM CONTINUING OPERATIONS	5	20,748,192	16,021,913
DISCONTINUED OPERATIONS			
Loss after tax for the year from discontinued operations	30	(1,492,826)	(1,430,103)
PROFIT FOR THE YEAR		19,255,366	14,591,810
Attributable to:			
Equity holders of the Parent Company		18,704,850	14,675,517
Non-controlling interests		550,516	(83,707)
		19,255,366	14,591,810
BASIC AND DILUTED EARNINGS PER SHARE ATTRIBUTABLE TO ORDINARY EQUITY HOLDERS OF THE PARENT COMPANY (FILS)			
	6	67.72	52.88
BASIC AND DILUTED EARNINGS PER SHARE FOR CONTINUING OPERATIONS ATTRIBUTABLE TO ORDINARY EQUITY HOLDERS OF THE PARENT COMPANY (FILS)			
	6	70.69	54.64

The attached notes 1 to 30 form part of these consolidated financial statements

Ali Al-Ghanim Sons Automotive Company K.S.C.P and its Subsidiaries

CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

For the year ended 31 December 2022

	Notes	2022 KD	2021 KD
PROFIT FOR THE YEAR		19,255,366	14,591,810
Other comprehensive income (loss)			
Other comprehensive loss that may be reclassified to profit or loss in subsequent periods:			
Cash flow hedges – effective portion of changes in fair value		(232,447)	(1,535,999)
Cost of hedging reserve – changes in fair value		(654,982)	(280,780)
Cost of hedging reserve – amortised to profit or loss		574,190	271,377
Net loss on cash flow hedges		(313,239)	(1,545,402)
Exchange difference on translation of foreign operations		(74,454)	(28,293)
Share of other comprehensive loss of an associate	10	(822,885)	-
Other comprehensive loss that may be reclassified to profit or loss in subsequent periods		(1,210,578)	(1,573,695)
Other comprehensive income that will not be reclassified to profit or loss in subsequent periods:			
Net gain (loss) on equity instruments designated at fair value through other comprehensive income		37,842	(47,059)
Revaluation of lands	7	11,369,000	-
Other comprehensive income (loss) that will not be reclassified to profit or loss in subsequent periods		11,406,842	(47,059)
Other comprehensive income (loss) for the year		10,196,264	(1,620,754)
TOTAL COMPREHENSIVE INCOME FOR THE YEAR		29,451,630	12,971,056
Attributable to:			
Equity holders of the Parent Company		28,831,639	13,070,595
Non-controlling interests		619,991	(99,539)
		29,451,630	12,971,056

The attached notes 1 to 30 form part of these consolidated financial statements

Ali Al-Ghanim Sons Automotive Company K.S.C.P and its Subsidiaries

CONSOLIDATED STATEMENT OF FINANCIAL POSITION

As at 31 December 2022

	Notes	2022 KD	2021 KD
ASSETS			
Non-current assets			
Property, plant and equipment	7	101,715,627	91,983,666
Intangible assets	8	223,291	326,587
Medium-term instalment credit receivables	9	952,820	1,379,815
Investment in associates	10	3,065,573	251,107
Financial assets at fair value through other comprehensive income	11	465,500	-
		106,422,811	93,941,175
Current assets			
Inventories	12	52,345,292	24,086,817
Accounts receivable and prepayments	13	9,556,026	7,669,182
Receivables from related parties	20	3,846,370	337,319
Cash and cash equivalents	14	15,908,263	19,068,429
		81,655,951	51,161,747
Assets held for sale	30	-	2,982,992
TOTAL ASSETS		188,078,762	148,085,914
EQUITY AND LIABILITIES			
Equity			
Share capital	15	27,750,000	27,750,000
Statutory reserve	15	4,676,367	2,731,756
Treasury shares	16	(2,954,654)	-
Treasury shares reserve	16	5,139	-
Asset revaluation surplus	15	31,508,181	20,791,681
Cash flow hedge reserve	15	(591,721)	(1,056,086)
Cost of hedging reserve	15	(110,857)	(30,065)
Fair value reserve	15	(9,217)	(47,059)
Foreign currency translation reserve	15	(365,807)	(51,493)
Other reserves		1,196,343	733,212
Retained earnings		11,860,187	6,519,962
		72,963,961	57,341,908
Equity attributable to equity holders of the Parent Company		72,963,961	57,341,908
Non-controlling interests		6,702,293	6,627,301
		79,666,254	63,969,209
Non-current liabilities			
Islamic finance payables	17	13,981,281	19,978,433
Employees' end of service benefits	18	5,451,636	4,712,757
Accounts payable and accruals	19	11,976,988	8,834,410
		31,409,905	33,525,600
Current liabilities			
Islamic finance payables	17	2,623,038	2,253,202
Accounts payable and accruals	19	70,069,985	41,793,517
Payables to related parties	20	4,309,580	4,552,365
		77,002,603	48,599,084
Liabilities directly associated with assets classified as held for sale	30	-	1,992,021
Total liabilities		108,412,508	84,116,705
TOTAL EQUITY AND LIABILITIES		188,078,762	148,085,914



Eng. Fahad Ali Mohammed Thunayan Alghanim
Chairman

The attached notes 1 to 30 form part of these consolidated financial statements

CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

For the year ended 31 December 2022

	Attributable to equity holders of the Parent Company													
	Share Capital KD	Statutory reserve KD	Treasury shares KD	Treasury shares reserve KD	Asset revaluation surplus KD	Cash flow hedge reserve KD	Cost of hedging reserve KD	Fair value reserve KD	Foreign currency translation reserve KD	Other reserve KD	Retained earnings KD	Sub-total KD	Non-controlling interests KD	Total equity KD
As at 1 January 2022	27,750,000	2,731,756	-	-	20,791,681	(1,056,086)	(30,065)	(47,059)	(51,489)	733,212	6,519,962	57,341,908	6,627,301	63,969,209
Profit for the period	-	-	-	-	-	-	-	-	-	-	18,704,850	18,704,850	550,516	19,255,366
Other comprehensive income (loss) for the year	-	-	-	-	10,716,500	(232,447)	(80,792)	37,842	(314,314)	-	-	10,126,789	69,475	10,196,264
Total comprehensive income (loss) for the year	-	-	-	-	10,716,500	(232,447)	(80,792)	37,842	(314,314)	-	18,704,850	28,831,639	619,991	29,451,630
Transfer of cash flow hedge reserve to inventories	-	-	-	-	-	696,812	-	-	-	-	-	696,812	-	696,812
Transfer to reserves	-	1,944,611	-	-	-	-	-	-	-	(1,944,611)	-	-	-	-
Dividends to equity holders of the Parent Company (Note 21)	-	-	-	-	-	-	-	-	-	(10,956,883)	(10,956,883)	(10,956,883)	-	(10,956,883)
Net purchase of treasury shares (Note 16)	-	-	(2,954,654)	5,139	-	-	-	-	-	-	(2,949,515)	(2,949,515)	-	(2,949,515)
Transfer of reserve of disposal group held for sale upon derecognition of a subsidiary	-	-	-	-	-	-	-	-	-	463,131	(463,131)	-	-	-
Transfer of noncontrolling interest related to disposal group held for sale	-	-	-	-	-	-	-	-	-	-	-	-	(164,660)	(164,660)
Dividends to non-controlling interests	-	-	-	-	-	-	-	-	-	-	-	-	(380,339)	(380,339)
At 31 December 2022	27,750,000	4,676,367	(2,954,654)	5,139	31,508,181	(591,721)	(110,857)	(9,217)	(365,807)	1,196,343	11,860,187	72,963,961	6,702,293	79,666,254

The attached notes 1 to 30 form part of these consolidated financial statements

Attributable to equity holders of the Parent Company

	Share Capital KD	Statutory reserve KD	Asset revaluation surplus KD	Cash flow hedge reserve KD	Cost of hedging reserve KD	Fair value reserve KD	Foreign currency translation reserve KD	Other reserve KD	Retained earnings KD	Sub-total KD	Non-controlling interests KD	Total equity KD
As at 1 January 2021	17,750,000	1,230,135	24,958,000	-	(20,662)	-	(39,032)	733,212	18,526,247	63,137,900	6,953,266	70,091,166
Profit (loss) for the year	-	-	-	-	-	-	-	-	14,675,517	14,675,517	(83,707)	14,591,810
Other comprehensive loss for the year	-	-	-	(1,535,999)	(9,403)	(47,059)	(12,461)	-	-	(1,604,922)	(15,832)	(1,620,754)
Total comprehensive (loss) income for the year	-	-	-	(1,535,999)	(9,403)	(47,059)	(12,461)	-	14,675,517	13,070,595	(99,539)	12,971,056
Increase of share capital (Note 15)	10,000,000	-	-	-	-	-	-	-	(10,000,000)	-	-	-
Transfer of cash flow hedge reserve to inventories	-	-	-	479,913	-	-	-	-	-	479,913	-	479,913
Transfer of land to the Ultimate Parent Company and transfer of revaluation surplus on derecognition of land (Note 7)	-	-	(4,166,319)	-	-	-	-	-	(840,681)	(5,007,000)	-	(5,007,000)
Transfer to reserves	-	1,501,621	-	-	-	-	-	-	(1,501,621)	-	-	-
Dividends to equity holders of the Parent Company (Note 21)	-	-	-	-	-	-	-	-	(14,339,500)	(14,339,500)	-	(14,339,500)
Dividends to non-controlling interests	-	-	-	-	-	-	-	-	-	-	(226,426)	(226,426)
At 31 December 2021	27,750,000	2,731,756	20,791,681	(1,056,086)	(30,065)	(47,059)	(51,493)	733,212	6,519,962	57,341,908	6,627,301	63,969,209

The attached notes 1 to 30 form part of these consolidated financial statements

Ali Al-Ghanim Sons Automotive Company K.S.C.P and its Subsidiaries

CONSOLIDATED STATEMENT OF CASH FLOWS

For the year ended 31 December 2022

	Notes	2022 KD	2021 KD
OPERATING ACTIVITIES			
Profit from continuing operations before tax		21,489,454	16,362,601
Loss from discontinued operations		(1,492,826)	(1,430,103)
Profit before tax		19,996,628	14,932,498
Adjustments to reconcile profit before tax to net cash flows:			
Gain on disposal of property, plant and equipment		(45,287)	(16,093)
Gain on derecognition of right-of-use assets		(18,362)	(5,712)
Rent concession income	19	-	(68,000)
Depreciation of property, plant and equipment and right-of-use assets	7	6,809,603	7,446,848
Impairment loss on property, plant and equipment & intangible assets	7 & 8	84,632	-
Amortisation of intangible assets	8	69,557	45,827
Share of results of associates	10	678,436	123,893
Loss on de-recognition of a subsidiary	30	1,847,540	-
Charge (reversal) of provision for obsolete and slow-moving inventories	12	65,234	(891,932)
Allowance for (reversal of) expected credit losses on trade receivables	13	59,601	(506,624)
Provision for employees' end of service benefits	18	1,000,148	563,777
Finance costs on loans and borrowings		944,573	856,807
Interest expense on lease liabilities	19	200,251	353,774
		31,692,554	22,835,063
Working capital changes:			
Inventories		(27,402,649)	7,777,088
Medium-term instalment credit receivables		426,995	(1,051,533)
Accounts receivable and prepayments		(1,951,118)	(948,750)
Receivables from related parties		236,386	2,178,578
Accounts payable and accruals		29,145,223	(2,467,820)
Cash flows from operations		32,147,391	28,322,626
Employees' end of service benefits paid	18	(261,269)	(315,116)
Net cash flows from operating activities		31,886,122	28,007,510
INVESTING ACTIVITIES			
Purchase of property, plant and equipment	7	(2,834,767)	(2,169,267)
Proceeds from disposal of property, plant and equipment		368,729	199,636
Net movement in term deposits	14	(1,000,000)	-
Net payments made to investment in associates		(5,330,650)	-
Net movement in receivables from related parties		(3,745,437)	-
Purchase of financial assets at fair value through other comprehensive income		(427,658)	-

	Notes	2022 KD	2021 KD
Purchase of treasury shares	16	(3,554,412)	-
Proceeds from sale of treasury shares	16	604,897	-
Additions to intangible assets	8	(45,959)	(20,000)
Net cash flows used in investing activities		(15,965,257)	(1,989,631)
FINANCING ACTIVITIES			
Proceeds from Islamic finance payables	17	13,200,000	25,669,250
Repayment of Islamic finance payables	17	(18,827,316)	(40,956,926)
Dividends paid to non-controlling interests		(380,339)	(226,426)
Net movement in payables to related parties		(277,785)	4,051,146
Dividends paid to equity holders of the Parent		(10,956,883)	(14,339,500)
Finance costs paid		(944,573)	(856,807)
Payment of lease liabilities	19	(1,806,523)	(1,915,776)
Net cash flows used in financing activities		(19,993,419)	(28,575,039)
NET DECREASE IN CASH AND CASH EQUIVALENTS		(4,072,554)	(2,557,160)
Cash and cash equivalents at 1 January		19,068,429	22,502,339
Bank balances and cash related to the disposal group held for sale	30	-	(885,683)
Net foreign exchange difference		(87,612)	8,933
CASH AND CASH EQUIVALENTS AT 31 DECEMBER	14	14,908,263	19,068,429
Non-cash items excluded from the consolidated statement of cash flows:			
Effective portion of gain on hedging instruments (adjusted with accounts receivables and prepayments)		1,249,704	-
Effective portion of loss on hedging instruments (adjusted with accounts payable and accruals)		-	1,110,329
Additions to lease liabilities (adjusted with accounts payables and accruals)	19	3,158,502	3,271,812
Additions to right-of-use assets (adjusted with additions to property, plant and equipment)	7	(3,158,502)	(3,271,812)
Transfer of property, plant and equipment from inventories (net) - (adjusted with property, plant and equipment)	7	225,564	1,938,665
Transfer of property, plant and equipment to inventories (net) - (adjusted with inventories)	7	(225,564)	(1,938,665)
Loss arising from transfer of land to the Ultimate Parent Company (adjusted with retained earnings)	7	-	840,681
Gain related to derecognition of lease liabilities (adjusted with accounts payables and accruals)		(18,362)	(5,712)
Derecognition of right-of-use assets	7	116,051	192,680
Derecognition of lease liabilities	19	(134,413)	(198,392)
Increase in share capital (adjusted with retained earnings)	16	-	10,000,000

The attached notes 1 to 30 form part of these consolidated financial statements

Ali Al-Ghanim Sons Automotive Company K.S.C.P and its Subsidiaries

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

As at and for the year ended 31 December 2022

1 CORPORATE INFORMATION

The consolidated financial statements of Ali Al-Ghanim Sons Automotive Company K.S.C.P (the “Parent Company”) and its Subsidiaries (collectively, the “Group”) for the year ended 31 December 2022 were authorised for issue in accordance with a resolution of the Board of Directors on 20 February 2023 and are subject to the approval of the shareholders of the Parent Company in the annual general assembly meeting (AGM). The shareholders of the Parent Company have the power to amend these consolidated financial statements at AGM.

The consolidated financial statements of the Group for the year ended 31 December 2021 were approved by the shareholders of the Parent Company at the AGM held on 31 March 2022. Dividends declared and proposed are disclosed in Note 21.

The Parent Company was a closed Kuwaiti shareholding Company registered and incorporated in the State of Kuwait on 24 July 2018. The Group has set its initial public offering price to float a 45 percent stake and filed to list on Boursa Kuwait. The Board of Commissioners of Kuwait Capital Markets Authority (“CMA”) approved the listing of the Parent Company on Boursa Kuwait in the Premier Market on 28 April 2022. The Parent Company’s shares were listed in the Premier Market of Boursa Kuwait on 7 June 2022. The shareholders of the Parent Company in the extraordinary general assembly meeting (“EGM”) held on 6 July 2022 approved the change in the legal name to Ali Al-Ghanim Sons Automotive Company K.S.C.P. The changes in the articles and memorandum of association were authenticated in the commercial register on 25 July 2022 under registration number 399347.

The Parent Company is a subsidiary of Ali Al-Ghanim Sons Holding Company K.S.C. (Closed) (the “Ultimate Parent Company”).

The registered head office of the Parent Company is located at P.O. Box 21540, Safat 13076, Kuwait City.

The Parent Company’s primary objectives are, as follows:

- Selling and purchasing cars and its spare parts.
- Renting cars
- Importing and exporting light and heavy vehicles and cars.
- Maintaining and renting light and heavy vehicles and cars.
- Trading of auto spare parts, renting equipment and their maintenance.
- The Parent Company may have interest or participate, in any respect, with the entities which embark on businesses similar to its businesses and which may help it to achieve its objects in Kuwait or abroad; and it shall have the right to purchase these entities.
- Possessing movables and real estate necessary for undertaking its activity within the limitation allowed by the law.
- Utilising the financial surpluses available with the Parent Company by means of investing them in financial portfolios to be managed by specialised companies and authorities.
- Selling and purchasing the shares and bonds only for its account.

2 BASIS OF PREPARATION AND SIGNIFICANT ACCOUNTING POLICIES

2.1 BASIS OF PREPARATION

The consolidated financial statements have been prepared in accordance with International Financial Reporting Standards (“IFRS”) as issued by the International Accounting Standards Board (“IASB”).

The consolidated financial statements have been presented in Kuwaiti Dinars (“KD”), which is also the functional currency of the Parent Company.

The consolidated financial statements have prepared on a historical cost basis except for certain leasehold and freehold land (classified as property, plant and equipment), derivative financial instruments, and equity financial assets that have been measured at fair value.

The consolidated statements of profit or loss, comprehensive income, changes in equity and cash flows and the related notes for the year ended 31 December 2021 include the pre-incorporation result of the indirect subsidiaries acquired under common control

as the business combination was effective from 1 January 2021. The Group has prepared the consolidated financial statements on the basis that it will continue to operate as a going concern.

Certain prior period amounts have been reclassified to conform to the current year presentation. There is no effect of these reclassifications on the previously reported equity as at 31 December 2021 and profit for the year then ended. Such reclassification has been made to improve the quality of information presented.

2.2 BASIS OF CONSOLIDATION

The consolidated financial statements comprise the financial statements of the Parent Company and its subsidiaries as at 31 December 2022. Control is achieved when the Group is exposed, or has rights, to variable returns from its involvement with the investee and has the ability to affect those returns through its power over the investee. Specifically, the Group controls an investee if and only if the Group has:

- Power over the investee (i.e. existing rights that give it the current ability to direct the relevant activities of the investee)
- Exposure, or rights, to variable returns from its involvement with the investee
- The ability to use its power over the investee to affect its returns

Generally, there is a presumption that a majority of voting rights result in control. To support this presumption and when the Group has less than a majority of the voting or similar rights of an investee, the Group considers all relevant facts and circumstances in assessing whether it has power over an investee, including:

- The contractual arrangement with the other vote holders of the investee
- Rights arising from other contractual arrangements
- The Group's voting rights and potential voting rights

The Group re-assesses at each reporting date whether or not it controls an investee, if facts and circumstances indicate that there are changes to one or more of the three elements of control. Consolidation of a subsidiary begins when the Group obtains control over the subsidiary and ceases when the Group loses control of the subsidiary. Assets, liabilities, income and expenses of a subsidiary acquired or disposed of during the year are included in the consolidated financial statements from the date the Group gains control until the date the Group ceases to control the subsidiary.

Profit or loss and each component of OCI are attributed to the equity holders of the Parent Company and to the noncontrolling interests, even if this results in the non-controlling interests having a deficit balance. When necessary, adjustments are made to the financial statements of subsidiaries to bring their accounting policies in line with the Group's accounting policies. All intra-group assets and liabilities, equity, income, expenses and cash flows relating to transactions between members of the Group are eliminated in full on consolidation

A change in the ownership interest of a subsidiary, without a loss of control, is accounted for as an equity transaction.

If the Group loses control over a subsidiary, it derecognises the related assets (including goodwill), liabilities, noncontrolling interest and other components of equity while any resultant gain or loss is recognised in consolidated statement of profit or loss. Any investment retained is recognised at fair value.

Group Information

Subsidiaries

The consolidated financial statements of the Group include:

Name	Country of incorporation	Principal activities	% equity interest	
			2022	2021
Directly held:				
Al Ahlia Heavy Vehicle Selling and Import Company K.S.C. (Closed)	Kuwait	Official dealership of renowned heavy truck brands	55%	55%
Ali Mohammed Thunayan Alghanim and Sons Automotive Company W.L.L.*	Kuwait	Official dealership of renowned brands	100%	100%
MAKFM Automotive Company W.L.L.*	Kuwait	Official dealership of renowned brands	100%	100%
Alghanim Group Motery General Trading Company W.L.L.	Kuwait	Spare parts and maintenance services	75%	75%
Rove Car Rental and Leasing Company W.L.L.	Kuwait	Car rental and leasing	40%	40%
Ali Alghanim International General Trading Company S.P.C.	Kuwait	Holding company	100%	100%
Dwaliya Technical Inspection Company (Ali Alghanim & Sons and Partners) W.L.L.**	Kuwait	Vehicle inspection	51%	51%
ALG Insurance Broker Company W.L.L***	Kuwait	Insurance brokerage	100%	-
Held through Ali Alghanim International General Trading S.P.C.:				
Al Uroush for Automotive Trading Company Limited*	Iraq	Official dealership of renowned automobile brands	50%	50%
Tareeq Al-Alf Meel Company for Car Trading Limited*	Iraq	Official dealership of renowned automobile brands	100%	100%
German Automotive Holding Limited****	UAE	Holding company	51%	51%

* The remaining equity interest in these subsidiaries is held by nominees on behalf of the Parent Company. Therefore, the effective holding of the Group in these subsidiaries is 100% and there are letters of renunciation in favor of the Group confirming that it is ultimate beneficiary of the remaining equity interest.

** As part of the Group's reorganisation, effective from 1 January 2021, the subsidiary has transferred its equity interest in Dwaliya Technical Inspection Company (Ali Alghanim & Sons and Partners) W.L.L. to the Parent Company without any consideration. There is no impact on the consolidated financial statements as a result of this transaction.

*** On 5 December 2022, ALG Insurance Company W.L.L. was incorporated. As at 31 December 2022, the Company has not commenced its operations.

**** At 31 December 2021, Global Auto S.A.E., an indirect subsidiary held through German Automotive Holding Limited was classified as a disposal group held for sale and as a discontinued operation. On 31 July 2022, the sale of 33.33% controlling interest in the former subsidiary was completed resulting in loss of control. The residual holding in the former subsidiary is classified as an associate in accordance with IAS 28: Investment in Associates and Joint Ventures (For details refer to Note 30).

2.3 CHANGES IN ACCOUNTING POLICIES AND DISCLOSURES

New and amended standards and interpretations

The Group applied, for the first time, certain standards and amendments, which are effective for annual periods beginning on or after 1 January 2022. The Group has not early adopted any other standard, interpretation or amendment that has been issued but is not yet effective.

Onerous Contracts – Costs of Fulfilling a Contract – Amendments to IAS 37

An onerous contract is a contract under which the unavoidable costs (i.e., the costs that the Group cannot avoid because it has the contract) of meeting the obligations under the contract exceed the economic benefits expected to be received under it.

The amendments specify that when assessing whether a contract is onerous or loss-making, an entity needs to include costs that relate directly to a contract to provide goods or services include both incremental costs (e.g., the costs of direct labour and materials) and an allocation of costs directly related to contract activities (e.g., depreciation of equipment used to fulfil the contract as well as costs of contract management and supervision). General and administrative costs do not relate directly to a contract and are excluded unless they are explicitly chargeable to the counterparty under the contract.

The Group applied the amendments to the contracts for which it had not fulfilled all of its obligations at the beginning of the reporting period.

These amendments had no impact on the consolidated financial statements of the Group as there were no onerous contracts outstanding within the scope of these amendments arisen during the period.

Reference to the Conceptual Framework – Amendments to IFRS 3

The amendments replace a reference to a previous version of the IASB's Conceptual Framework with a reference to the current version issued in March 2018 without significantly changing its requirements.

The amendments add an exception to the recognition principle of IFRS 3 Business Combinations to avoid the issue of potential 'day 2' gains or losses arising for liabilities and contingent liabilities that would be within the scope of IAS 37 Provisions, Contingent Liabilities and Contingent Assets or IFRIC 21 Levies, if incurred separately. The exception requires entities to apply the criteria in IAS 37 or IFRIC 21, respectively, instead of the Conceptual Framework, to determine whether a present obligation exists at the acquisition date.

The amendments also add a new paragraph to IFRS 3 to clarify that contingent assets do not qualify for recognition at the acquisition date.

These amendments had no impact on the consolidated financial statements of the Group as there were no contingent assets, liabilities and contingent liabilities within the scope of these amendments arisen during the period.

Property, Plant and Equipment: Proceeds before Intended Use – Amendments to IAS 16

The amendment prohibits entities from deducting from the cost of an item of property, plant and equipment, any proceeds of the sale of items produced while bringing that asset to the location and condition necessary for it to be capable of operating in the manner intended by management. Instead, an entity recognises the proceeds from selling such items, and the costs of producing those items, in profit or loss.

These amendments had no impact on the consolidated financial statements of the Group as there were no sales of such items produced by property, plant and equipment made available for use on or after the beginning of the earliest period presented.

IFRS 1 First-time Adoption of International Financial Reporting Standards – Subsidiary as a first-time adopter

The amendment permits a subsidiary that elects to apply paragraph D16(a) of IFRS 1 to measure cumulative translation differences using the amounts reported in the parent's consolidated financial statements, based on the parent's date of transition to IFRS, if no adjustments were made for consolidation procedures and for the effects of the business combination in which the parent acquired the subsidiary. This amendment is also applied to an associate or joint venture that elects to apply paragraph D16(a) of IFRS 1.

These amendments had no impact on the consolidated financial statements of the Group as it is not a first-time adopter.

IFRS 9 Financial Instruments – Fees in the '10 per cent' test for derecognition of financial liabilities

The amendment clarifies the fees that an entity includes when assessing whether the terms of a new or modified financial liability are substantially different from the terms of the original financial liability. These fees include only those paid or received between the borrower and the lender, including fees paid or received by either the borrower or lender on the other's behalf. There is no similar amendment proposed for IAS 39 Financial Instruments: Recognition and Measurement.

These amendments had no impact on the consolidated financial statements of the Group as there were no modifications of the Group's consolidated financial instruments during the period.

Several amendments and interpretations apply for the first time in 2022, but do not have an impact on the consolidated financial statements of the Group.

IAS 41 Agriculture – Taxation in fair value measurements

The amendment removes the requirement in paragraph 22 of IAS 41 that entities exclude cash flows for taxation when measuring the fair value of assets within the scope of IAS 41. These amendments had no impact on the consolidated financial statements of the Group as it did not have assets in scope of IAS 41 as at the reporting date

2.4 STANDARDS ISSUED BUT NOT YET EFFECTIVE

The new and amended standards and interpretations that are issued, but not yet effective, up to the date of issuance of the Group's consolidated financial statements. None of these are expected to have a significant impact on the Group's consolidated financial statements.

2.5 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

2.5.1 Business combinations and goodwill

Business combinations are accounted for using the acquisition method. The cost of an acquisition is measured as the aggregate of the consideration transferred measured at acquisition date fair value and the amount of any noncontrolling interest in the acquiree. For each business combination, the acquirer measures the non-controlling interest in the acquiree either at fair value or at the proportionate share of the acquiree's identifiable net assets. Acquisition related costs incurred are expensed and included in administrative expenses.

When the Group acquires a business, it assesses the financial assets and financial liabilities assumed for appropriate classification and designation in accordance with the contractual terms, economic circumstances and pertinent conditions as at the acquisition date. This includes the separation of embedded derivatives in host contracts by the acquiree.

Any contingent consideration to be transferred by the acquirer will be recognised at fair value at the acquisition date. Contingent consideration classified as equity is not remeasured and its subsequent settlement is accounted for within equity. Contingent consideration classified as an asset or liability that is a financial instrument and within the scope of IFRS 9 Financial Instruments, is measured at fair value with the changes in fair value recognised in the consolidated statement of profit or loss in accordance with IFRS 9. Other contingent consideration that is not within the scope of IFRS 9 is measured at fair value at each reporting date with changes in fair value recognised in profit or loss.

Goodwill is initially measured at cost, being the excess of the aggregate of the consideration transferred and the amount recognised for non-controlling interests, and any previous interest held, over the net identifiable assets acquired and liabilities assumed. If the fair value of the net assets acquired is in excess of the aggregate consideration transferred, the Group re-assesses whether it has correctly identified all of the assets acquired and all of the liabilities assumed and reviews the procedures used to measure the amounts to be recognised at the acquisition date. If the reassessment still results in an excess of the fair value of net assets acquired over the aggregate consideration transferred, then the gain is recognised in profit or loss.

After initial recognition, goodwill is measured at cost less any accumulated impairment losses. For the purpose of impairment testing, goodwill acquired in a business combination is, from the acquisition date, allocated to each of the Group's cash-generating units that are expected to benefit from the combination, irrespective of whether other assets or liabilities of the acquiree are assigned to those units.

Where goodwill has been allocated to a cash-generating unit and part of the operation within that unit is disposed of, the goodwill associated with the disposed operation is included in the carrying amount of the operation when determining the gain or loss on disposal. Goodwill disposed in these circumstances is measured based on the relative values of the disposed operation and the portion of the cash-generating unit retained.

Accounting for business combinations involving entities or businesses under common control

Accounting for business combinations involving entities or businesses under common control is outside the scope of IFRS 3 Business Combinations. In the case of an absence of specific guidance in IFRS, the management use their judgement in developing and applying an accounting policy that is relevant and reliable. In making that judgement the management may also consider the most recent pronouncements of other standard-setting bodies that use a similar conceptual framework to develop accounting standards, to the extent that these do not conflict with the IFRS Framework or any other IFRS or Interpretation.

Several such bodies have issued guidance, and some allow the pooling of interest method in accounting for business combinations involving entities under common control.

The management have adopted the pooling of interest method to account for the business combinations involving entities under common control. This method involves the following:

- The assets, liabilities and equity reserves of the combining entities are reflected at their carrying amounts (no fair valuation exercise is required).
- No new goodwill is recognised as a result of combination. Any difference between the consideration paid and the equity acquired is reflected directly in the equity.

2.5.2 Revenue recognition

Revenue from contracts with customers is recognised when control of the goods or services are transferred to the customer at an amount that reflects the consideration to which the Group expects to be entitled in exchange for those goods or services. The Group has concluded that it is the principal in all of its revenue arrangements since it typically controls the goods or services before transferring them to the customer.

The specific recognition criteria described below must also be met before revenue is recognised.

Sale of goods - vehicles and spare part

Revenue from sale of goods is recognised at the point in time when control of the asset is transferred to the customer, generally on delivery of the goods. The normal credit term is 30 to 90 days upon delivery. In determining the transaction price for the sale of goods, the Group considers the effects of variable consideration, the existence of significant financing components, noncash consideration and consideration payable to the customer (if any).

Rendering of services

Revenue from rendering of services is recognised at the point in time when the control of the related services is transferred to the customer, generally on completion of the underlying service.

Bundled sale of vehicles and maintenance services

The Group provides vehicle maintenance services that are either sold separately or bundled together with the sale of vehicles to a customer.

When sold separately, revenue from sale of maintenance services is recognised at the point in time when the maintenance services are provided to the customer.

Contracts for bundled sale of vehicles and maintenance services comprise two performance obligations because the promises to transfer the vehicle and to provide maintenance service are capable of being distinct and are separately identifiable. Accordingly, the Group allocates the transaction price based on the relative stand-alone selling prices of the vehicle and maintenance service. The transaction price allocated towards such maintenance service is recognised as a contract liability until the service obligation has been met. Contract liabilities pertaining to obligations that are due to be performed within twelve months from the reporting period are presented under current liabilities.

For accounting policy on vehicle rental income, refer to 'Leases' accounting policy.

Contract balances

Trade receivables

A receivable is recognised if an amount of consideration that is unconditional is due from the customer (i.e., only the passage of time is required before payment of the consideration is due). Refer to accounting policies of financial assets in 2.5.10 Financial instruments – initial recognition and subsequent measurement.

Contract liabilities

A contract liability is recognised if a payment is received or a payment is due (whichever is earlier) from a customer before the Group transfers the related goods or services. Contract liabilities are recognised as revenue when the Group performs under the contract (i.e., transfers control of the related goods or services to the customer).

2.5.3 Leases

The Group assesses at contract inception whether a contract is, or contains, a lease. That is, if the contract conveys the right to control the use of an identified asset for a period of time in exchange for consideration.

Group as a lessee

The Group applies a single recognition and measurement approach for all leases, except for short-term leases and leases of low-value assets. The Group recognises lease liabilities to make lease payments and right-of-use assets representing the right to use the underlying assets.

i) Right-of-use assets

The Group recognises right-of-use assets at the commencement date of the lease (i.e., the date the underlying asset is available for use). Right-of-use assets are measured at cost, less any accumulated depreciation and impairment losses, and are adjusted for any remeasurement of lease liabilities. The cost of right-of-use assets includes the amount of lease liabilities recognised, initial direct costs incurred, and lease payments made at or before the commencement date less any lease incentives received. Right-of-use assets are presented under 'property, plant and equipment' in the consolidated statement of financial position and are depreciated on a straight-line basis over the shorter of the lease term and the estimated useful lives of the assets.

Leased properties 3-10 years

If ownership of the leased asset transfers to the Group at the end of the lease term or the cost reflects the exercise of a purchase option, depreciation is calculated using the estimated useful life of the asset.

The right-of-use assets are also subject to impairment. Refer to the accounting policy in section 'Impairment of nonfinancial assets'.

ii) Lease liabilities

At the commencement date of the lease, the Group recognises lease liabilities measured at the present value of lease payments to be made over the lease term. The lease payments include fixed payments (including in-substance fixed payments) less any lease incentives receivable, variable lease payments that depend on an index or a rate, and amounts expected to be paid under residual value guarantees. The lease payments also include the exercise price of a purchase option reasonably certain to be exercised by the Group and payments of penalties for terminating the lease, if the lease term reflects the Group exercising the option to terminate. Variable lease payments that do not depend on an index or a rate are recognised as expenses (unless they are incurred to produce inventories) in the period in which the event or condition that triggers the payment occurs.

In calculating the present value of lease payments, the Group uses its incremental borrowing rate at the lease commencement date because the interest rate implicit in the lease is not readily determinable. After the commencement date, the amount of lease liabilities is increased to reflect the accretion of interest and reduced for the lease payments made. In addition, the carrying amount of lease liabilities is remeasured if there is a modification, a change in the lease term, a change in the lease payments (e.g., changes to future payments resulting from a change in an index or rate used to determine such lease payments) or a change in the assessment of an option to purchase the underlying asset.

The Group's lease liabilities are included in 'accounts payables and accruals' in the consolidated statement of financial position.

(iii) Short-term leases and leases of low-value assets

The Group applies the short-term lease recognition exemption to its short-term leases (i.e., those leases that have a lease term of 12 months or less from the commencement date and do not contain a purchase option) and lease of low-value assets. Lease payments on short-term leases and leases of low-value assets are recognised as expense on a straight-line basis over the lease term.

Group as a lessor

Leases in which the Group does not transfer substantially all the risks and rewards incidental to ownership of an asset are classified as operating leases. Rental income arising is accounted for on a straight-line basis over the lease terms and is included in revenue in the consolidated statement of profit or loss due to its operating nature. Initial direct costs incurred in negotiating and arranging an operating lease are added to the carrying amount of the leased asset and recognised over the lease term on the same basis as rental income. Contingent rents are recognised as revenue in the period in which they are earned.

Vehicle rental income

Revenue from vehicle rental is recognised on a straight-line basis over the lease term.

2.5.4 Property, plant and equipment

Property, plant and equipment are stated at cost less accumulated depreciation and any impairment in value. Land is not depreciated.

Land is measured at fair value less impairment losses recognised after the date of revaluation. Valuations are performed with sufficient frequency to ensure that the carrying amount of a revalued asset does not differ materially from its fair value.

A revaluation surplus is recognised in OCI and credited to the asset revaluation surplus in equity. However, to the extent that it reverses a revaluation deficit of the same asset previously recognised in profit or loss, the increase is recognised in profit or loss. A revaluation deficit is recognised in the consolidated statement of profit or loss, except to the extent that it offsets an existing surplus on the same asset recognised in the asset revaluation surplus.

An annual transfer from the asset revaluation surplus to retained earnings is made for the difference between depreciation based on the revalued carrying amount of the asset and depreciation based on the asset's original cost. Additionally, accumulated depreciation as at the revaluation date is eliminated against the gross carrying amount of the asset and the net amount is restated to the revalued amount of the asset. Upon disposal, any revaluation surplus relating to the particular asset being sold is transferred to retained earnings.

Depreciation is calculated on a straight-line basis over the estimated useful lives of assets as follows:

■ Buildings	20- 25 years
■ Machinery and equipment	5-8 years
■ Furniture and office equipment	2-10 years
■ Motor vehicles	5 years
■ Rental vehicle fleet	Over the period of lease contract

For accounting policy relating to recognition and depreciation of right-of-use assets, refer to Note 2.5.3 'Leases' accounting policy. When the rental vehicle fleet are subsequently held for sale, typically after the end of the rental contract, they are transferred to inventories at the net realisable value as on the date of transfer.

Capital work-in-progress is stated at cost. Such cost includes the cost of replacing part of the property, plant and equipment and borrowing costs for long-term construction projects if the recognition criteria are met. Following completion, capital work-in-progress is transferred into the relevant classification of property, plant and equipment.

Expenditure incurred to replace a component of an item of property, plant and equipment that is accounted for separately is capitalised and the carrying amount of the component that is replaced is written-off. Other subsequent expenditure is capitalised only when it increases future economic benefits of the related item of property, plant and equipment. All other expenditure is recognised in profit or loss as the expense is incurred.

An item of property, plant and equipment and any significant part initially recognised is derecognised upon disposal (i.e., at the date the recipient obtains control) or when no future economic benefits are expected from its use or disposal. Any gain or loss arising on derecognition of the asset (calculated as the difference between the net disposal proceeds and the carrying amount of the asset) is included in the consolidated statement of profit or loss when the asset is derecognised.

The residual values, useful lives and methods of depreciation are reviewed at each financial year-end and adjusted prospectively, if appropriate.

2.5.5 Intangible assets

Intangible assets include brand value, computer software and key money paid for securing operating leases for the Group's service centers. Intangible assets acquired separately are initially measured at cost. The cost of intangible assets acquired in a business combination is fair value as at the date of acquisition. Following initial recognition, intangible assets are carried at cost less accumulated amortisation and any accumulated impairment losses. The useful life of intangible assets is assessed as either finite or indefinite.

Intangible assets with finite life are amortised over the useful economic life and are assessed for impairment whenever there is an indication that the intangible assets may be impaired. The amortisation period and the amortisation method is reviewed at least at each reporting period. Changes in the expected useful life or the expected pattern of consumption of future economic benefits embodied in the asset is accounted for by changing the amortisation period or method, as appropriate, and are treated as changes in accounting estimates. The amortisation expense on intangible assets is recognised in the consolidated statement of profit or loss in the expense category that is consistent with the function of the intangible assets.

The Group made payments to incumbent tenants to take over operating leases of prime locations. Amortisation of key money is calculated on a straight-line basis over the expected minimum term of the initial lease period (i.e. 5-10 years).

Amortisation of intangible assets which comprise of computer software is calculated on a straight-line basis over the expected useful lives (i.e. 2 years).

Intangible assets with indefinite useful lives are not amortised, but are tested for impairment annually, either individually or the cash-generating unit level. The assessment of indefinite useful life is renewed annually to determine whether the indefinite life continues to be supportable. If not, the change in useful life from indefinite to finite is made on a prospective basis. The Group identified the brand to have an indefinite useful life. Therefore, the brand is carried at cost without amortisation, but is tested for impairment. Refer to the accounting policy on impairment of non-financial assets.

An intangible asset is derecognised upon disposal (i.e., at the date the recipient obtains control) or when no future economic benefits are expected from its use or disposal. Any gain or loss arising upon derecognition of the asset (calculated as the difference between the net disposal proceeds and the carrying amount of the asset) is included in the consolidated statement of profit or loss.

2.5.6 Taxes

Kuwait Foundation for the Advancement of Sciences (KFAS)

Contribution to KFAS is calculated at 1% of taxable profit of the Group in accordance with the modified calculation based on the Foundation's Board of Directors' resolution, which states that income from associates and subsidiaries which are subject to KFAS, Board of Directors' remuneration, transfer to statutory reserve should be excluded from profit for the year when determining the contribution.

Zakat

Zakat is calculated at 1% of the profit of the Group in accordance with the Ministry of Finance Resolution No. 58/2007 effective from 10 December 2007.

National Labour Support Tax (NLST)

The Group calculates the NLST in accordance with Law No. 19 of 2000 and the Minister of Finance Resolutions No. 24 of 2006 at 2.5% of taxable profit for the year. As per law, income from associates and subsidiaries, cash dividends from listed companies which are subjected to NLST have been deducted from the profit for the year.

Taxation on overseas subsidiaries

Taxation on overseas subsidiaries is calculated on the basis of the tax rates applicable and prescribed according to the prevailing laws, regulations and instructions of the countries where these subsidiaries operate. Income tax payable on taxable profit ('current tax') is recognised as an expense in the period in which the profits arise in accordance with the fiscal regulations of the respective countries in which the Group operates.

Deferred tax is provided using the liability method on temporary differences between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes at the reporting date.

Deferred tax assets are recognised for all deductible temporary differences, the carry forward of unused tax credits and any unused tax losses. Deferred tax assets are recognised to the extent that it is probable that taxable profit will be available against which the deductible temporary differences, and the carry forward of unused tax credits and unused tax losses can be utilised, except when the deferred tax asset relating to the deductible temporary difference arises from the initial recognition of an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss.

The carrying amount of deferred tax assets is reviewed at each reporting date and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax asset to be utilised. Unrecognised deferred tax assets are re-assessed at each reporting date and are recognised to the extent that it has become probable that future taxable profits will allow the deferred tax asset to be recovered.

Deferred tax assets and deferred tax liabilities are offset if a legally enforceable right exists to set off current tax assets against current income tax liabilities and the deferred taxes relate to the same taxable entity and the same taxation authority.

Deferred tax assets and liabilities are measured using tax rates and applicable legislation at the reporting date.

2.5.7 Impairment of non-financial assets

The Group assesses, at each reporting date, whether there is an indication that an asset may be impaired. If any indication exists, or when annual impairment testing for an asset is required, the Group estimates the asset's recoverable amount. An asset's recoverable amount is the higher of an asset's or CGU's fair value less costs of disposal and its value in use. The recoverable amount is determined for an individual asset, unless the asset does not generate cash inflows that are largely independent of those from other assets or groups of assets. When the carrying amount of an asset or CGU exceeds its recoverable amount, the asset is considered impaired and is written down to its recoverable amount.

In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. In determining fair value less costs of disposal, recent market transactions are taken into account. If no such transactions can be identified, an appropriate valuation model is used.

Impairment losses of continuing operations are recognised in the consolidated statement of profit or loss in expense categories consistent with the function of the impaired asset, except for properties previously revalued with the revaluation taken to OCI. For such properties, the impairment is recognised in OCI up to the amount of any previous revaluation.

For assets excluding goodwill, an assessment is made at each reporting date to determine whether there is an indication that previously recognised impairment losses no longer exist or have decreased. If such indication exists, the Group estimates the asset's or CGU's recoverable amount. A previously recognised impairment loss is reversed only if there has been a change in the assumptions used to determine the asset's recoverable amount since the last impairment loss was recognised. The reversal is limited so that the carrying amount of the asset does not exceed its recoverable amount, nor exceed the carrying amount that would have been determined, net of depreciation, had no impairment loss been recognised for the asset in prior years. Such reversal is recognised in the consolidated statement of profit or loss unless the asset is carried at a revalued amount, in which case, the reversal is treated as a revaluation increase.

Intangible assets with indefinite useful lives are tested for impairment annually as at the reporting date at the CGU level, as appropriate, and when circumstances indicate that the carrying value may be impaired.

2.5.8 Cash and cash equivalents

Cash and cash equivalents in the consolidated statement of financial position comprise cash on hand, nonrestricted cash at banks, cash held in investment portfolios and short-term highly liquid deposits with a maturity of three months or less, that are readily convertible to known amounts of cash and which are subject to an insignificant risk of changes in value.

For the purpose of the consolidated statement of cash flows, cash and cash equivalents consist of cash, portfolio cash and short-term deposits, as defined above, net of outstanding bank overdrafts (if any) as they are considered an integral part of the Group's cash management.

2.5.9 Term deposits

Term deposits represent deposits with banks due within three months or more from the placement date and earn interest.

2.5.10 Financial instruments - initial recognition and subsequent measurement

A financial instrument is any contract that gives rise to a financial asset of one entity and a financial liability or equity instrument of another entity.

j) Financial assets

Initial recognition and initial measurement

Financial assets are classified, at initial recognition, as subsequently measured at amortised cost, fair value through other comprehensive income (OCI), and fair value through profit or loss.

The classification of financial assets at initial recognition depends on the financial asset's contractual cash flow characteristics and the Group's business model for managing them. With the exception of trade receivables that do not contain a significant financing component or for which the Group has applied the practical expedient, the Group initially measures a financial asset at its fair value plus, in the case of a financial asset not at fair value through profit or loss, transaction costs. Trade receivables that do not contain a significant financing component or for which the Group has applied the practical expedient are measured at the transaction price.

In order for a financial asset to be classified and measured at amortised cost or fair value through OCI, it needs to give rise to cash flows that are 'solely payments of principal and interest (SPPI)' on the principal amount outstanding. This assessment is referred to as the SPPI test and is performed at an instrument level. Financial assets with cash flows that are not SPPI are classified and measured at fair value through profit or loss, irrespective of the business model.

The Group's business model for managing financial assets refers to how it manages its financial assets in order to generate cash flows. The business model determines whether cash flows will result from collecting contractual cash flows, selling the financial assets, or both. Financial assets classified and measured at amortised cost are held within a business model with the objective to hold financial assets in order to collect contractual cash flows while financial assets classified and measured at fair value through OCI are held within a business model with the objective of both holding to collect contractual cash flows and selling.

Purchases or sales of financial assets that require delivery of assets within a time frame established by regulation or convention in the marketplace (regular way trades) are recognised on the trade date, i.e., the date that the Group commits to purchase or sell the asset.

Subsequent measurement

For purposes of subsequent measurement, financial assets are classified in four categories:

- Financial assets at amortised cost (debt instruments)
- Financial assets at fair value through OCI with recycling of cumulative gains and losses (debt instruments)
- Financial assets designated at fair value through OCI with no recycling of cumulative gains and losses upon derecognition (equity instruments)
- Financial assets at fair value through profit or loss

a) Financial assets at amortised cost (debt instruments)

Financial assets at amortised cost are subsequently measured using the effective interest (EIR) method and are subject to impairment. Gains and losses are recognised in profit or loss when the asset is derecognised, modified or impaired.

Since the Group's financial assets (trade and other receivables (including receivables from related parties) and bank balances and cash) meet these conditions, they are subsequently measured at amortised cost.

b) Financial assets at fair value through OCI (debt instruments)

For debt instruments at fair value through OCI, interest income, foreign exchange revaluation and impairment losses or reversals are recognised in the consolidated statement of profit or loss and computed in the same manner as for financial assets measured at amortised cost. The remaining fair value changes are recognised in OCI. Upon derecognition, the cumulative fair value change recognised in OCI is recycled to profit or loss. The Group does not have any financial assets classified under this category.

c) Financial assets designated at fair value through OCI (equity instruments)

Upon initial recognition, the Group can elect to classify irrevocably its equity investments as equity instruments designated at fair value through OCI when they meet the definition of equity under IAS 32 Financial Instruments: Presentation and are not held for trading. The classification is determined on an instrument-by-instrument basis.

Gains and losses on these financial assets are never recycled to profit or loss. Dividends are recognised as other income in the consolidated statement of profit or loss when the right of payment has been established, except when the Group benefits from such proceeds as a recovery of part of the cost of the financial asset, in which case, such gains are recorded in OCI. Equity instruments designated at fair value through OCI are not subject to impairment assessment.

The Group elected to classify irrevocably its equity investments under this category.

d) Financial assets at fair value through profit or loss

Financial assets at fair value through profit or loss are carried in the consolidated statement of financial position at fair value with net changes in fair value recognised in the consolidated statement of profit or loss.

This category includes certain equity investments which the Group had not irrevocably elected to classify at fair value through OCI. Net gains and losses, including any interest or dividend income, are recognised in profit or loss.

The Group does not have any financial assets classified under this category.

Derecognition

A financial asset (or, where applicable, a part of a financial asset or part of a group of similar financial assets) is primarily derecognised (i.e., removed from the Group's consolidated statement of financial position) when:

- The rights to receive cash flows from the asset have expired; or
- The Group has transferred its rights to receive cash flows from the asset or has assumed an obligation to pay the received cash flows in full without material delay to a third party under a 'pass-through' arrangement; and either (a) the Group has transferred substantially all the risks and rewards of the asset, or (b) the Group has neither transferred nor retained substantially all the risks and rewards of the asset, but has transferred control of the asset

When the Group has transferred its rights to receive cash flows from an asset or has entered into a pass-through arrangement, it evaluates if, and to what extent, it has retained the risks and rewards of ownership. When it has neither transferred nor retained substantially all of the risks and rewards of the asset, nor transferred control of the asset, the Group continues to recognise the transferred asset to the extent of its continuing involvement. In that case, the Group also recognises an associated liability. The transferred asset and the associated liability are measured on a basis that reflects the rights and obligations that the Group has retained.

Continuing involvement that takes the form of a guarantee over the transferred asset is measured at the lower of the original carrying amount of the asset and the maximum amount of consideration that the Group could be required to repay.

Impairment of financial assets

The Group recognises an allowance for expected credit losses (ECLs) for all debt instruments not held at fair value through profit or loss. ECLs are based on the difference between the contractual cash flows due in accordance with the contract and all the cash flows that the Group expects to receive, discounted at an approximation of the original effective interest rate. The expected cash flows will include cash flows from the sale of collateral held or other credit enhancements that are integral to the contractual terms. ECLs are recognised in two stages. For credit exposures for which there has not been a significant increase in credit risk since initial recognition, ECLs are provided for credit losses that result from default events that are possible within the next 12-months (a 12-month ECL). For those credit exposures for which there has been a significant increase in credit risk since initial recognition, a loss allowance is required for credit losses expected over the remaining life of the exposure, irrespective of the timing of the default (a lifetime ECL).

For trade receivables, the Group applies a simplified approach in calculating ECLs. Therefore, the Group does not track changes in credit risk, but instead recognises a loss allowance based on lifetime ECLs at each reporting date. The Group has established a provision matrix that is based on its historical credit loss experience, adjusted for forward-looking factors specific to the debtors and the economic environment.

ii) Financial liabilities

Initial recognition and measurement

All financial liabilities are recognised initially at fair value and, in the case of loans and borrowings and payables, net of directly attributable transaction costs. The Group's financial liabilities include trade and other payables and loans and borrowings including bank overdrafts. Refer to 2.5.3 'Leases' accounting policy for the initial recognition and measurement of lease liabilities, as this is not in the scope of IFRS 9.

Subsequent measurement

For purposes of subsequent measurement, financial liabilities are classified in two categories:

Financial liabilities at fair value through profit or loss

Financial liabilities at amortised cost (including loans and borrowings)

The Group has not designated any financial liability as at fair value through profit or loss and financial liabilities at amortised cost is more relevant to the Group.

Financial liabilities at amortised cost

Islamic finance payables

Islamic finance payables are agreements which represents amounts payable on a deferred settlement basis for commodities purchased under the arrangement. Islamic payables are stated at the gross amount of the payable, less deferred finance cost payable.

After initial recognition, Islamic finance payables are subsequently measured at amortised cost using the effective interest rate (EIR) method. Gains or losses are recognised in the statement of profit or loss when the liabilities are derecognised as well as through EIR amortisation process.

Amortised cost is calculated by taking into account any discount or premium on acquisition and fees or costs that are an integral part of the EIR. The EIR amortisation is included in finance costs in the statement of profit or loss.

Accounts payables and accruals

Accounts payables and accruals are recognised for amounts to be paid in the future for services received, whether billed by the supplier or not.

Derecognition

A financial liability is derecognised when the obligation under the liability is discharged or cancelled or expires.

When an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as the derecognition of the original liability and the recognition of a new liability. The difference in the respective carrying amounts is recognised in the consolidated statement of profit or loss.

iii) Offsetting of financial instruments

Financial assets and financial liabilities are offset and the net amount is reported in the consolidated statement of financial position if there is a currently enforceable legal right to offset the recognised amounts and there is an intention to settle on a net basis, to realise the assets and settle the liabilities simultaneously.

2.5.11 Investment in associates

An associate is an entity in which the Group has significant influence. Significant influence is the power to participate in the financial and operating policy decisions of the investee, but is not control or joint control over those policies.

The considerations made in determining significant influence are similar to those necessary to determine control over subsidiaries. The Group's investment in its associates is accounted for using the equity method.

Under the equity method, the investment in an associate is initially recognised at cost. The carrying amount of the investment is adjusted to recognise changes in the Group's share of net assets of the associate since the acquisition date. Goodwill relating to the associate is included in the carrying amount of the investment and is not tested for impairment separately.

The consolidated statement of profit or loss reflects the share of the results of operations of the associate. Where there has been a change recognised directly in the statement of comprehensive income of the associate, the Group recognises its share of any changes and discloses this, when applicable, in the consolidated statement of comprehensive income.

The share of result of an associate is shown on the face of the consolidated statement of profit or loss. This is the result attributable to equity holders of the associate and therefore is result after tax and non-controlling interests in the subsidiaries of the associate. The financial statements of the associates are prepared for the same reporting period as the Group and in case of different reporting date of associates, which are not more than three months, from that of the Group, adjustments are made for the effects of significant transactions or events that occur between that date and the date of the Group's consolidated financial statements. Where necessary, adjustments are made to bring the accounting policies in line with those of the Group.

After application of the equity method, the Group determines whether it is necessary to recognise an additional impairment loss on the Group's investment in its associate. The Group determines at each reporting date whether there is any objective evidence that the investment in the associate is impaired. If this is the case, the Group calculates the amount of impairment as the difference between the recoverable amount of the associate and its carrying value and recognises the amount in the consolidated statement of profit or loss.

Upon loss of significant influence over the associate, the Group measures and recognises any retaining investment at its fair value. Any difference between the carrying amount of the associate upon loss of significant influence and the fair value of the retaining investment and proceeds from disposal is recognised in the consolidated statement of profit or loss.

2.5.12 Derivative financial instruments and hedge accounting

The Group uses derivative financial instruments such foreign exchange forward contracts to hedge its risk associated with foreign currency fluctuations on forecast transactions and firm commitments relating to purchase of inventories from foreign suppliers. Such derivative instruments are initially recognised at fair value on the date on which a contract is entered into and are subsequently remeasured at fair value. Derivatives are carried as financial assets when the fair value is positive and as financial liabilities when the fair value is negative.

For the purpose of hedge accounting, hedges are classified as cash flow hedges when hedging the exposure to variability in cash flows that is either attributable to a particular risk associated with a recognised asset or liability or a highly probable forecast transaction or the foreign currency risk in an unrecognised firm commitment.

At the inception of a hedge relationship, the Group formally designates and documents the hedge relationship to which it wishes to apply hedge accounting and the risk management objective and strategy for undertaking the hedge.

The documentation includes identification of the hedging instrument, the hedged item, the nature of the risk being hedged and how the Group will assess whether the hedging relationship meets the hedge effectiveness requirements (including the analysis of sources of hedge ineffectiveness and how the hedge ratio is determined).

A hedging relationship qualifies for hedge accounting if it meets all of the following effectiveness requirements:

- There is 'an economic relationship' between the hedged item and the hedging instrument.
- The effect of credit risk does not 'dominate the value changes' that result from that economic relationship.
- The hedge ratio of the hedging relationship is the same as that resulting from the quantity of the hedged item that the Group actually hedges and the quantity of the hedging instrument that the Group actually uses to hedge that quantity of hedged item.

Hedges that meet all the qualifying criteria for hedge accounting are accounted for, as described below:

Cash flow hedges

The effective portion of the gain or loss on the hedging instrument is recognised in OCI in the cash flow hedge reserve, while any ineffective portion is recognised immediately in the consolidated statement of profit or loss. The cash flow hedge reserve is adjusted to the lower of the cumulative gain or loss on the hedging instrument and the cumulative change in fair value of the hedged item.

The Group uses foreign exchange forward contracts to hedge its risk associated with foreign currency fluctuations on forecast transactions and firm commitments relating to purchase of inventories from foreign suppliers. The ineffective portion relating to foreign currency contracts is recognised within administrative expenses.

The Group designates only the spot element of forward contracts as a hedging instrument. The forward element is recognised in OCI and accumulated in a separate component of equity under cost of hedging reserve.

The amounts accumulated in OCI are accounted for, depending on the nature of the underlying hedged transaction. If the hedged transaction subsequently results in the recognition of a non-financial item, the amount accumulated in equity is removed from the separate component of equity and included in the initial cost or other carrying amount of the hedged asset or liability. This is not a reclassification adjustment and will not be recognised in OCI for the year. This also applies where the hedged forecast transaction of a non-financial asset or non-financial liability subsequently becomes a firm commitment for which fair value hedge accounting is applied. If the hedged item is time-period related, the amount accumulated in the cost of hedging reserve is amortised to profit or loss on straight-line basis over the period of the contract.

For any other cash flow hedges, the amount accumulated in OCI is reclassified to profit or loss as a reclassification adjustment in the same period or periods during which the hedged cash flows affect profit or loss.

If cash flow hedge accounting is discontinued, the amount that has been accumulated in OCI must remain in accumulated OCI if the hedged future cash flows are still expected to occur. Otherwise, the amount will be immediately reclassified to profit or loss as a reclassification adjustment. After discontinuation, once the hedged cash flow occurs, any amount remaining in accumulated OCI must be accounted for depending on the nature of the underlying transaction as described above.

For derivative contracts that do not qualify for hedge accounting, any gains or losses arising from changes in fair value of the derivative contract are taken directly to the consolidated statement of profit or loss.

Fair value derivatives

The Group enters into foreign exchange forward contracts. Derivatives are stated at fair value. The fair value of a derivative includes unrealised gain or loss from marking to market the derivative using prevailing market rates or internal pricing models. Derivatives with positive market values (unrealised gains) are included in other assets and derivatives with negative market values (unrealised losses) are included in other liabilities in the consolidated statement of financial position.

The resultant gains and losses from derivatives are included in the consolidated statement of profit or loss.

2.5.13 Inventories

Inventories are valued at the lower of cost and net realisable value. Costs are those expenses incurred in bringing each product to its present location and condition are accounted for as follows:

- Vehicles — purchase cost on a specific identification basis.
- Spare parts — purchase cost on a weighted average basis.
- Goods in transit — purchase cost incurred up to the reporting date.
- Work in progress — costs of direct materials and labour plus attributable overheads based on a normal level of activity.

Initial cost of inventories includes the transfer of gains and losses on qualifying cash flow hedges, recognised in OCI, in respect of the purchases of vehicles.

Net realisable value is the estimated selling price in the ordinary course of business, less estimated costs necessary to make the sale.

2.5.14 Borrowing cost

Borrowing costs directly attributable to the acquisition, construction or production of an asset that necessarily takes substantial period of time to get ready for its intended use or sale are capitalised as part of the cost of the respective assets. All other borrowing costs are expensed as incurred. Borrowing costs consist of interest and other costs that the Group incurs in connection with the borrowing of funds.

2.5.15 Current versus non-current classification

The Group presents assets and liabilities in the consolidated statement of financial position based on current/noncurrent classification. An asset is current when it is:

- Expected to be realised or intended to be sold or consumed in the normal operating cycle
- Held primarily for the purpose of trading
- Expected to be realised within twelve months after the reporting period, or

Cash or cash equivalent unless restricted from being exchanged or used to settle a liability for at least twelve months after the reporting period. All other assets are classified as non-current.

A liability is current when:

- It is expected to be settled in the normal operating cycle
- It is held primarily for the purpose of trading
- It is due to be settled within twelve months after the reporting period, or
- There is no unconditional right to defer the settlement of the liability for at least twelve months after the reporting period
- The Group classifies all other liabilities as non-current.

2.5.16 Treasury shares

Treasury shares consist of the Parent Company's own issued shares that have been reacquired by the Parent Company and not yet reissued or cancelled. The treasury shares are accounted for using the cost method. Under this method, the weighted average cost of the shares reacquired is charged to a contra account in the shareholders' equity. When the treasury shares are reissued, gains are credited to a separate account in shareholders' equity ("treasury shares reserve"), which is not distributable. Any realised losses are charged to the same account to the extent of the credit balance on that account. Any excess losses are charged to retained earnings then to the voluntary reserve and statutory reserve. Gains realised subsequently on the sale of treasury shares are first used to offset any previously recorded losses in the order of reserves, retained earnings and the treasury shares reserve account. No cash dividends are paid on these shares.

The issue of bonus shares increases the number of treasury shares proportionately and reduces the average cost per share without affecting the total cost of treasury shares.

Part of the reserves created or appropriated and retained earnings equivalent to the cost of treasury shares is not available for distribution throughout the holding period.

2.5.17 Employees' end of service benefits

The Group provides end of service benefits to its employees. The entitlement to these benefits is based upon the employees' final salary and length of service, subject to the completion of a minimum service period in accordance with relevant labour law and the employees' contracts. The expected costs of these benefits are accrued over the period of employment. This liability, which is unfunded, represents the amount payable to each employee as a result of termination on the reporting date.

In addition, with respect to its Kuwaiti national employees, the Group makes contributions to the Public Institution for Social Security calculated as a percentage of the employees' salaries. The Group's obligations are limited to these contributions, which are expensed when due.

2.5.18 Provisions

Provisions are recognised when the Group has a present obligation (legal or constructive) as a result of a past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation. When the Group expects some or all of a provision to be reimbursed, for example, under an insurance contract, the reimbursement is recognised as a separate asset, but only when the reimbursement is virtually certain. The expense relating to a provision is presented in the consolidated statement of profit or loss net of any reimbursement.

If the effect of the time value of money is material, provisions are discounted using a current pre-tax rate that reflects, when appropriate, the risks specific to the liability. When discounting is used, the increase in the provision due to the passage of time is recognised as a finance cost.

2.5.19 Contingencies

Contingent liabilities are not recognised in the consolidated statement of financial position but are disclosed unless the possibility of an outflow of resources embodying economic benefits is remote.

Contingent assets are not recognised in the consolidated statement of financial position, but are disclosed when an inflow of economic benefits is probable.

2.5.20 Foreign currencies

The Group's consolidated financial statements are presented in KD, which is also the Parent Company's functional currency. For each entity, the Group determines the functional currency and items included in the financial statements of each entity are measured using that functional currency. The Group uses the direct method of consolidation and on disposal of a foreign operation, the gain or loss that is reclassified to profit or loss reflects the amount that arises from using this method.

j) Transactions and balances

Transactions in foreign currencies are initially recorded by the Group's entities at their respective functional currency spot rates at the date the transaction first qualifies for recognition.

Monetary assets and liabilities denominated in foreign currencies are translated at the functional currency spot rates of exchange at the reporting date.

Differences arising on settlement or translation of monetary items are recognised in profit or loss with the exception of monetary items that are designated as part of the hedge of the Group's net investment in a foreign operation. These are recognised in OCI until the net investment is disposed of, at which time, the cumulative amount is reclassified to profit or loss. Tax charges and credits attributable to exchange differences on those monetary items are also recognised in OCI.

Non-monetary items that are measured in terms of historical cost in a foreign currency are translated using the exchange rates at the dates of the initial transactions. Non-monetary items measured at fair value in a foreign currency are translated using the exchange rates at the date when the fair value is determined. The gain or loss arising on translation of non-monetary items measured at fair value is treated in line with the recognition of the gain or loss on the change in fair value of the item (i.e., translation differences on items whose fair value gain or loss is recognised in OCI or profit or loss are also recognised in OCI or profit or loss, respectively).

In determining the spot exchange rate to use on initial recognition of the related asset, expense or income (or part of it) on the derecognition of a non-monetary asset or non-monetary liability relating to advance consideration, the date of the transaction is the date on which the Group initially recognises the non-monetary asset or non-monetary liability arising from the advance consideration. If there are multiple payments or receipts in advance, the Group determines the transaction date for each payment or receipt of advance consideration.

ii) Group companies

On consolidation, the assets and liabilities of foreign operations are translated into KD at the rate of exchange prevailing at the reporting date and their statements of profit or loss are translated at exchange rates prevailing at the dates of the transactions. The exchange differences arising on translation for consolidation are recognised in OCI. On disposal of a foreign operation, the component of OCI relating to that particular foreign operation is reclassified to profit or loss.

Any goodwill arising on the acquisition of a foreign operation and any fair value adjustments to the carrying amounts of assets and liabilities arising on the acquisition are treated as assets and liabilities of the foreign operation and translated at the spot rate of exchange at the reporting date.

2.5.21 Cash dividends

The Parent Company recognises a liability to pay a dividend when the distribution is authorised and the distribution is no longer at the discretion of the Parent Company. As per the Companies Law, a distribution is authorised when it is approved by the shareholders at the annual general assembly meeting (“AGM”). A corresponding amount is recognised directly in equity. Interim dividends to equity shareholders during the course of the financial year are recognised when its approved by the shareholders at the ordinary general assembly meeting

Dividends for the year that are approved after the reporting date are disclosed as an event after the reporting date.

2.5.22 Other reserve

Other reserve is used to record the effect of changes in ownership interest in subsidiaries, without loss of control.

2.5.23 Fair value measurement

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value measurement is based on the presumption that the transaction to sell the asset or transfer the liability takes place either:

- In the principal market for the asset or liability, or
- In the absence of a principal market, in the most advantageous market for the asset or liability

The principal or the most advantageous market must be accessible to by the Group.

The fair value of an asset or a liability is measured using the assumptions that market participants would use when pricing the asset or liability, assuming that market participants act in their economic best interest.

A fair value measurement of a non-financial asset takes into account a market participant’s ability to generate economic benefits by using the asset in its highest and best use or by selling it to another market participant that would use the asset in its highest and best use.

The Group uses valuation techniques that are appropriate in the circumstances and for which sufficient data are available to measure fair value, maximising the use of relevant observable inputs and minimising the use of unobservable inputs.

All assets and liabilities for which the fair value is measured or disclosed in the consolidated financial statements are categorised within the fair value hierarchy, described as follows, based on the lowest level input that is significant to the fair value measurement as a whole:

- Level 1:
Quoted (unadjusted) market prices in active markets for identical assets or liabilities;
- Level 2:
Valuation techniques for which the lowest level input that is significant to the fair value measurement is directly or indirectly observable; and
- Level 3:
Valuation techniques for which the lowest level input that is significant to the fair value measurement is unobservable.

For financial instruments quoted in an active market, fair value is determined by reference to quoted market prices. Bid prices are used for assets and offer prices are used for liabilities.

For unquoted financial instruments fair value is determined by reference to the market value of a similar investment, discounted cash flows, other appropriate valuation models or brokers’ quotes.

For assets and liabilities that are recognised in the consolidated financial statements on a recurring basis, the Group determines whether transfers have occurred between Levels in the hierarchy by re-assessing categorisation (based on the lowest level input that is significant to the fair value measurement as a whole) at the end of each reporting period.

For the purpose of fair value disclosures, the Group has determined classes of assets and liabilities on the basis of the nature, characteristics and risks of the asset or liability and the Level of the fair value hierarchy as explained above.

2.5.24 Events after the reporting period

If the Group receives information after the reporting period, but prior to the date of authorisation for issue, about conditions that existed at the end of the reporting period, the Group will assess if the information affects the amounts that it recognises in the Group's consolidated financial statements. The Group will adjust the amounts recognised in its consolidated financial statements to reflect any adjusting events after the reporting period and update the disclosures that relate to those conditions in the light of the new information. For non-adjusting events after the reporting period, the Group will not change the amounts recognised in its consolidated financial statements but will disclose the nature of the non-adjusting event and an estimate of its financial effect, or a statement that such an estimate cannot be made, if applicable.

2.5.25 Segment information

A segment is a distinguishable component of the Group that engages in business activities from which it earns revenue and incurs cost. The operating segments used by the management of the Group to allocate resources and assess performance are consistent with the internal report provided to the chief operating decision maker. Operating segment exhibiting similar economic characteristic, product and services, class of customers where appropriate are aggregated and reported as reportable segments.

2.5.26 Non-current assets held for sale and discontinued operations

The Group classifies non-current assets and disposal groups as held for sale if their carrying amounts will be recovered principally through a sale transaction rather than through continuing use. Non-current assets and disposal groups classified as held for sale are measured at the lower of their carrying amount and fair value less costs to sell. Costs to sell are the incremental costs directly attributable to the disposal of an asset (disposal group), excluding finance costs and income tax expense.

The criteria for held for sale classification is regarded as met only when the sale is highly probable, and the asset or disposal group is available for immediate sale in its present condition. Actions required to complete the sale should indicate that it is unlikely that significant changes to the sale will be made or that the decision to sell will be withdrawn. Management must be committed to the plan to sell the asset and the sale expected to be completed within one year from the date of the classification.

Property, plant and equipment and intangible assets are not depreciated or amortised once classified as held for sale.

Assets and liabilities classified as held for sale are presented separately as current items in the consolidated statement of financial position.

A disposal group qualifies as discontinued operation if it is a component of an entity that either has been disposed of, or is classified as held for sale, and:

- Represents a separate major line of business or geographical area of operations
- Is part of a single co-ordinated plan to dispose of a separate major line of business or geographical area of operations, or
- Is a subsidiary acquired exclusively with a view to resale

Discontinued operations are excluded from the results of continuing operations and are presented as a single amount as profit or loss after tax from discontinued operations in the consolidated statement of profit or loss.

2.6 SIGNIFICANT ACCOUNTING JUDGEMENTS, ESTIMATES AND ASSUMPTIONS

The preparation of consolidated financial statements in conformity with IFRS requires management to make judgements, estimates and assumptions that affect the reported amounts of revenues, expenses, assets, liabilities, and disclosure of contingent liabilities at the reporting date. Uncertainty about these assumptions and estimates could result in outcomes that require a material adjustment to the carrying amount of assets or liabilities affected in future periods.

2.6.1 Significant judgements

In the process of applying the Group's accounting policies, management has made the following judgements, which have the most significant effect on the amounts recognised in the consolidated financial statements:

Revenue recognition

The process of recognising revenue requires the following judgements and estimates:

- Determining the transaction price of contracts requires estimating the amount or revenue which the Group expects to be entitled to for delivering the performance obligations within a contract; and
- Determining the stand-alone selling price of performance obligations and the allocation of the transaction price between performance obligations.

i. Determining the transaction price

The transaction price is the amount of consideration that is enforceable and to which the management expects to be entitled in exchange for goods and services promised to the customer. The management determines the transaction price by considering the terms of the contract and business practices that are customary. Discounts, refunds, incentives, and other similar items are reflected in the transaction price at contract inception.

ii. Determining stand-alone selling price and the allocation of transaction price

The transaction price is allocated to performance obligations based on the relative stand-alone selling prices of the distinct goods or services in the contract. The best evidence of a stand-alone selling price is the observable price of a good or service when the entity sells that good or service separately in similar circumstances and to similar customers. If a stand-alone selling price is not directly observable, the Group estimates the stand-alone selling price taking into account the reasonably available information relating to the market conditions, entity-specific factors and class of customer.

In determining the stand-alone selling price, the Group allocates revenue between performance obligations based on expected minimum enforceable amounts to which the Group is entitled.

iii. Distinct goods and services

The management makes judgement in determining whether a promise to deliver goods or services is considered distinct. The management accounts for individual products and services separately if they are distinct (i.e., if a product or service is separately identifiable from other items in the bundled package and if the customer can benefit from it). The consideration is allocated between separate products and services in a bundle based on their stand-alone selling prices. For items that are not sold separately, the management estimates the stand-alone selling prices using the adjusted market assessment approach.

Determining the lease term of contracts with renewal and termination options – Group as lessee

The Group determines the lease term as the non-cancellable term of the lease, together with any periods covered by an option to extend the lease if it is reasonably certain to be exercised, or any periods covered by an option to terminate the lease, if it is reasonably certain not to be exercised.

The Group has some lease contracts that include extension and termination options. The Group applies judgement in evaluating whether it is reasonably certain whether or not to exercise the option to renew or terminate the lease. That is, it considers all relevant factors that create an economic incentive for it to exercise either the renewal or termination. After the commencement date, the Group reassesses the lease term if there is a significant event or change in circumstances that is within its control and affects its ability to exercise or not to exercise the option to renew or to terminate.

The Group included the renewal period as part of the lease term for leases of properties with shorter non-cancellable period (i.e., three to five years), due to the significance of these assets to its operations and there will be a significant negative effect on operations if a replacement is not readily available.

Assessment of common control transactions

The management has concluded that pooling of interest method in accounting of business combinations involving entities under common control is most appropriate method considering no specific guidance under IFRS for same. In making this judgement, the management considers the most recent pronouncements of other standard-setting bodies that use a similar conceptual framework to develop accounting standards, to the extent that these do not conflict with the IFRS Framework or any other IFRS or Interpretation.

Consolidation of entities in which the Group holds de facto control

When determining control, management considers whether the Group has the practical ability to direct the relevant activities of an investee on its own to generate returns for itself. The assessment of relevant activities and ability to use its power to affect variable return requires considerable judgment.

The Group considers that it controls Rove Car Rental and Leasing Company W.L.L. even though it owns 40% of the voting rights. This is because the Group is the single largest shareholder of this entity. The remaining 60% of the equity shares in the entity are widely held by many other shareholders, for which there is no history of the other shareholders collaborating to exercise their votes collectively or to outvote the Group.

2.6.2 Estimates and assumptions

The key assumptions concerning the future and other key sources of estimation uncertainty at the reporting date, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are discussed below. The Group based its assumptions and estimates on parameters available when the consolidated financial statements were prepared. Existing circumstances and assumptions about future developments; however, may change due to market changes or circumstances arising beyond the control of the Group. Such changes are reflected in the assumptions when they occur.

Impairment of financial assets at amortised cost

The Group assesses, on a forward-looking basis, the ECLs associated with its debt instruments carried at amortised cost. The Group uses judgement in making these assumptions and selecting the inputs to the impairment calculation, based on the Group's past history, existing market conditions as well as forward looking estimates at the end of each reporting period.

For trade receivables, the Group applies a simplified approach in calculating ECL. Therefore, the Group does not track changes in credit risk, but instead recognises a loss allowance based on lifetime ECL at each reporting date. The Group has established a provision matrix that is based on its historical credit loss experience, adjusted for forward-looking factors specific to the debtors and the economic environment. Actual results may differ from these estimates.

Impairment of non-financial assets other than goodwill and other indefinite life intangible assets

The Group assesses impairment of non-financial assets other than goodwill and other indefinite life intangible assets at each reporting date by evaluating conditions specific to the Group and to the particular asset that may lead to impairment. If an impairment trigger exists, the recoverable amount of the asset is determined. This involves fair value less costs of disposal or value-in-use calculations, which incorporate a number of key estimates and assumptions.

Estimation of useful lives of assets

The Company determines the estimated useful lives and related depreciation and amortisation charges for its property, plant and equipment and finite life intangible assets. The useful lives could change significantly as a result of technical innovations or some other event. The depreciation and amortisation charge will increase where the useful lives are less than previously estimated lives, or technically obsolete or non-strategic assets that have been abandoned or sold will be written off or written down.

Leases - Estimating the incremental borrowing rate

The Company cannot readily determine the interest rate implicit in the lease, therefore, it uses its incremental borrowing rate (IBR) to measure lease liabilities. The IBR is the rate of interest that the Company would have to pay to borrow over a similar term, and with a similar security, the funds necessary to obtain an asset of a similar value to the right-of-use asset in a similar economic environment. The IBR therefore reflects what the Company 'would have to pay', which requires estimation when no observable rates are available.

Impairment of inventories

The provision for impairment of inventories assessment requires a degree of estimation and judgement. The level of the provision is assessed by taking into account the recent sales experience, the ageing of inventories and other factors that affect inventory obsolescence.

Fair value measurement

Management uses valuation techniques to determine the fair value of financial instruments (where active market quotes are not available). This involves developing estimates and assumptions consistent with how market participants would price the instrument. Management bases its assumptions on observable data as far as possible but this is not always available. In that case, management uses the best information available. Estimated fair values may vary from the actual prices that would be achieved in an arm's length transaction at the reporting date.

Revaluation of land

The Group carries certain properties (i.e. land) at revalued amounts, with changes in fair value being recognised in OCI. The properties were valued by reference to transactions involving properties of a similar nature, location and condition. The Group engaged independent valuers to assess fair values. Valuations are performed with sufficient frequency to ensure that the carrying amount of a revalued asset does not differ materially from its fair value.

3 REVENUE FROM CONTRACTS WITH CUSTOMERS

Disaggregated revenue information

Set out below is the disaggregation of the Group's revenue from contracts with customers

	2022 KD	2021 KD
Type of goods or service		
Sales of vehicles and spare parts	173,890,651	155,191,059
Vehicle inspection, repair and maintenance services	9,981,520	9,280,296
Vehicle rental income	4,186,882	4,511,126
Total revenue from contracts with customers	188,059,053	168,982,481
Geographical markets:		
Kuwait	176,508,602	157,779,461
Iraq	11,550,451	11,203,020
	188,059,053	168,982,481
Timing of revenue recognition:		
Goods transferred at a point in time	173,890,651	155,191,059
Services rendered at a point in time	14,168,402	13,791,422
Total revenue from contracts with customers	188,059,053	168,982,481

4 OTHER INCOME

	2022 KD	2021 KD
Insurance brokerage income	1,363,297	1,290,520
Other miscellaneous income	1,446,886	1,872,104
	2,810,183	3,162,624

5 PROFIT FOR THE YEAR

The profit for the year is stated after charging:

	2022 KD	2021 KD
Staff costs included in:		
Cost of sales and services rendered	4,276,049	3,105,774
Distributions costs	2,715,388	2,349,294
Administrative expenses	5,777,279	5,965,006
	12,768,716	11,420,074
Expense relating to short-term leases included in:		
Cost of sales and services rendered	18,000	18,000
Distributions costs	7,142	8,040
Administrative expenses	15,891	31,215
	41,033	57,255

	2022 KD	2021 KD
Costs of inventories recognised as an expense included in:		
Cost of sales and services rendered	131,572,634	124,010,850
Rental vehicle fleet insurance charges included in:		
Cost of sales and services rendered	227,340	319,572
Charge (reversal) of provision for obsolete and slow-moving inventories included in:		
Administrative expenses (Note 12)	81,898	(396,655)
Distribution costs (Note 12)	(16,664)	(495,277)
	65,234	(891,932)
Allowance for (reversal of) ECL on trade receivables included in:		
Administrative expenses (Note 13)	48,602	(154,317)
Distribution costs (Note 13)	10,999	(352,307)
	59,601	(506,624)
Depreciation expense recognised included in:		
Cost of sales and services rendered (Note 7)	2,459,794	3,007,512
Distributions costs (Note 7)	1,314,381	2,266,077
Administrative expenses (Note 7)	3,035,428	2,173,259
	6,809,603	7,446,848

6 BASIC AND DILUTED EARNINGS PER SHARE (EPS)

Basic EPS amounts are calculated by dividing the profit for the year attributable to equity holders of the Parent Company by the weighted average number of ordinary shares outstanding during the year. Diluted EPS is calculated by dividing the profit attributable to ordinary equity holders of the Parent Company by the weighted average number of ordinary shares outstanding during the year plus the weighted average number of ordinary shares that would be issued on conversion of all the dilutive potential ordinary shares into ordinary shares. As there are no dilutive instruments outstanding, basic and diluted EPS are identical.

	2022	2021
Profit attributable to ordinary equity holders of the parent:		
Continuing operations (KD)	19,526,486	15,161,776
Discontinued operations (KD)	(821,636)	(486,259)
	18,704,850	14,675,517
Weighted average number of shares outstanding during the year (shares)*	276,227,952	277,500,000
Basic and diluted EPS attributable to equity holders of the Parent Company (Fils)	67.72	52.88
Basic and diluted EPS for continuing operations attributable to equity holders of the Parent Company (Fils)	70.69	54.64

* The weighted average number of shares takes into account the weighted average effect of changes in treasury shares during the year.

There have been no other transactions involving ordinary shares or potential ordinary shares between the reporting date and the authorisation date of these consolidated financial statements.

7 PROPERTY, PLANT AND EQUIPMENT

Cost or valuation:

	Lands KD	Buildings KD	Machinery & equipment KD	Furniture & office equipment KD	Motor vehicles KD	Rental vehicle KD	Right-of-use assets KD	Capital work-in- progress KD	Total KD
At 1 January 2021	66,274,331	27,035,698	2,062,991	8,674,452	8,229,249	12,019,442	6,553,163	247,912	131,097,138
Additions	-	70,617	114,812	547,876	132,917	1,268,967	3,271,812	34,078	5,441,079
Transfer from inventories	-	-	-	-	1,314,239	1,975,043	-	-	3,289,282
Transfer to inventories	-	-	-	-	(1,905,387)	(5,838,239)	-	-	(7,743,626)
Transfer from capital work-in-progress	-	22,039	-	-	-	-	-	(22,039)	-
Reclassification to advances to suppliers	-	-	-	-	-	-	-	(156,578)	(156,578)
Disposals (derecognition)	-	(50,665)	-	(2,056)	-	(472,818)	(344,154)	-	(869,693)
Transfer of land to the Ultimate Parent Company (Note 20)	(5,007,000)	-	-	-	-	-	-	-	(5,007,000)
Assets held for sale (Note 30)	-	(20,128)	-	(88,705)	-	-	(2,120,600)	(22,104)	(2,251,537)
Exchange differences	(568)	1,303	(440)	(1,565)	261	-	(62,130)	(1,141)	(64,280)
Write offs	-	-	-	-	-	-	-	(41,260)	(41,260)
At 31 December 2021	61,266,763	27,068,764	2,177,363	9,130,002	7,771,279	8,952,395	7,298,091	38,868	123,693,625
Additions	-	1,708	227,023	561,829	128,573	985,926	3,158,502	899,708	5,963,269
Initial direct costs in the form of payments paid to lessors to ensure access to a key location (i.e. key money)	-	-	-	-	-	-	30,000	-	30,000
Revaluation adjustment	11,369,000	-	-	-	-	-	-	-	11,369,000
Modification	-	-	-	-	-	-	(167,635)	-	(167,635)
Transfer from inventories	-	-	-	-	2,224,286	1,002,220	-	-	3,226,506
Transfer to inventories	-	-	-	-	(2,280,962)	(3,687,850)	-	-	(5,968,812)
Transfer from capital work-in-progress	-	-	-	-	-	-	-	(307,693)	-
Disposals (derecognition)	-	-	(986)	(55,563)	(20,220)	(702,431)	(143,099)	-	(922,299)
Exchange differences	3,924	6,728	3,195	3,077	3,308	-	6,733	-	26,965
At 31 December 2022	72,639,687	27,067,200	2,406,595	9,947,038	7,826,264	6,550,260	10,182,592	630,883	137,250,519

7 PROPERTY, PLANT AND EQUIPMENT

Depreciation and impairment

	Lands KD	Buildings KD	Machinery & equipment KD	Furniture & office equipment KD	Motor vehicles KD	Rental vehicle KD	Right-of-use assets KD	Capital work-in- progress KD	Total KD
At 1 January 2021	-	13,279,716	1,385,589	6,304,971	2,570,846	2,183,056	2,175,678	-	27,899,856
Depreciation charge for the year	-	1,309,328	344,338	452,387	1,544,001	1,879,859	1,916,935	-	7,446,848
Transfer to inventories	-	-	-	-	(762,031)	(1,753,648)	-	-	(2,515,679)
Relating to disposals	-	(50,665)	-	(1,190)	-	(290,141)	(151,474)	-	(493,470)
Assets held for sale (Note 30)	-	(4,545)	-	(26,955)	-	-	(520,237)	-	(551,737)
Exchange difference	-	1,252	(467)	(1,077)	(198)	-	(75,469)	-	(75,959)
At 31 December 2021	-	14,535,086	1,729,460	6,728,136	3,352,618	2,019,126	3,345,433	-	31,709,859
Depreciation charge for the year	-	1,310,366	207,322	669,084	1,474,202	1,403,356	1,745,273	-	6,809,603
Impairment loss	-	4,632	-	-	-	-	-	-	4,632
Transfer to inventories	-	-	-	-	(1,111,373)	(1,405,368)	-	-	(2,516,741)
Relating to disposals	-	-	(302)	(19,698)	(10,269)	(425,488)	(27,048)	-	(482,805)
Exchange differences	-	3,374	2,352	1,598	1,090	-	1,930	-	10,344
At 31 December 2022	-	15,853,458	1,938,832	7,379,120	3,706,268	1,591,626	5,065,588	-	35,534,892
Net book Value:									
At 31 December 2022	72,639,687	11,213,742	467,763	2,567,918	4,119,996	4,958,634	5,117,004	630,883	101,715,627
At 31 December 2021	61,266,763	12,523,678	447,903	2,401,886	4,418,661	6,933,269	3,952,658	38,868	91,983,666

The depreciation charge has been allocated in the consolidated statement of profit or loss as follows:

	2022 KD	2021 KD
Cost of sales and services rendered	2,459,794	3,007,512
Distribution costs	1,314,381	2,266,077
Administrative expenses	3,035,428	2,173,259
	6,809,603	7,446,848

7 PROPERTY, PLANT AND EQUIPMENT (CONTINUED)

Lands include leasehold lands carried at KD 59,724,000 (2021: KD 49,305,000). Notwithstanding the contractual terms of the leases, the management considers that, based on market experience, the leases are renewable indefinitely at similar nominal rates of ground rent and with no premium payable for renewal of the leases and, consequently, as is common practice in the State of Kuwait, these leases have been accounted for as freehold land. Further, the useful lives of buildings are also not adjusted in line with the expiry of the lease period.

In 2021, the Group transferred a previously revalued leasehold land amounting to KD 5,007,000 to the Ultimate Parent Company for no consideration and transferred the cost and asset revaluation surplus amounting to KD 840,681 and KD 4,166,319 respectively to retained earnings (Note 20).

Capital work- in-progress

Included in property, plant and equipment at 31 December 2022 was an amount of KD 630,883 (2021: KD 38,868) relating to capital expenditure incurred in connection with showroom renovation which is expected to be completed in 2023.

Fair value disclosure

The Parent Company is listed on Boursa Kuwait and is subject to the real estate valuation procedures set out in Module 11 "Dealing in Securities" of the CMA Executive Bylaws, which requires valuations of local real estate properties classified as PPE to be determined by at least two independent, registered and accredited real estate appraisers provided that one of them is a local bank and that the lower value is taken into account. The fair value of the leasehold land was determined based on valuations carried out by real estate valuers with recent experience in the locations and categories of the property being valued.

The lands are valued using the market comparable approach, due to a high volume of transactions involving comparable property in the area during the year. Under the market comparable approach, a property's fair value is estimated based on comparable transactions. The market comparable approach is based upon the principle of substitution under which a potential buyer will not pay more for the property than it will cost to buy a comparable substitute property. The unit of comparison applied by the Group is the price per square metre (sqm).

The fair value measurement of revalued properties has been categorised as Level 2, based on inputs to the valuation technique used.

Significant unobservable valuation input:	Range
Price per square metre	KD 800- KD 2,100

Significant increases (decreases) in estimated price per square metre in isolation would result in a significantly higher (lower) fair value on a linear basis.

If lands were measured using the cost model, the carrying amounts would be KD 40,470,006 (2021: KD 40,466,082) as at 31 December 2022.

8 INTANGIBLE ASSETS

Intangible assets represent payments made to incumbent tenants to obtain leases in prime locations, brand acquired, and payments made for purchase of computer software. Key money represents the difference between current market rents and fair value market rent for a similar property without the restrictions, plus and additional premium paid to obtain the site ahead of a competitor. The Group has the rights to renew the lease in the future and expects to be able to recover at least the original investment from the tenant who takes over the lease when it moves out. Payments made directly to the landlord are generally included in the minimum lease payments of the lease arrangement and accounted for under the accounting guidance of IFRS 16 'Leases' (Refer to Note 7).

	Key money KD	Brand KD	Computer Software KD	Total KD
Cost:				
At 1 January 2021	473,294	80,000	-	553,294
Additions	-	20,000	-	20,000
At 31 December 2021	473,294	100,000	-	573,294
Additions	-	-	45,959	45,959
Exchange differences	-	-	287	287
At 31 December 2022	473,294	100,000	46,246	619,540
Amortisation and impairment:				
At 1 January 2021	200,880	-	-	200,880
Amortisation charge for the year	45,827	-	-	45,827
At 31 December 2021	246,707	-	-	246,707
Amortisation charge for the year	46,660	-	22,897	69,557
Impairment	-	80,000	-	80,000
Exchange differences	-	-	(15)	(15)
At 31 December 2022	293,367	80,000	22,882	396,249
Net book value:				
At 31 December 2022	179,927	20,000	23,364	223,291
At 31 December 2021	226,587	100,000	-	326,587

The Group identified the brand to have an indefinite useful life. Therefore, the brand is carried at cost without amortisation, but is tested for impairment in accordance with note 2.5.7.

Management has performed a qualitative impairment assessment. As a result of this analysis, management has recognised an impairment charge of KD 80,000 in the current year (2021: Nil) against the intangible asset with an indefinite useful life. The impairment charge is recorded within administrative expenses in the consolidated statement of profit or loss.

Amortisation charge for the year has been allocated in the consolidated statement of profit or loss as follows:

	2022 KD	2021 KD
Cost of sales and services rendered	12,734	10,619
Distribution costs	33,926	35,208
Administrative expenses	22,897	-
	69,557	45,827

9 MEDIUM-TERM INSTALMENT CREDIT RECEIVABLES

	2022 KD	2021 KD
Instalments receivable after one year but not more than two years	799,625	989,567
Instalments receivable after two years	153,195	390,248
	952,820	1,379,815

For details of expected credit losses on medium-term instalment credit receivables, refer to Note 13.

10 INVESTMENT IN ASSOCIATES

Set out below are the associates of the Group as at 31 December. The entities listed below have share capital consisting solely of ordinary shares, which are held directly by the group. The country of incorporation is also their principal place of business, and the proportion of ownership interest is the same as the proportion of voting rights held.

The Group's interest in the associates is accounted for using the equity method in the consolidated financial statements. Summarised financial information of the associates, based on its IFRS financial statements, and reconciliation with the carrying amount of the investment in the consolidated financial statements are set out below:

Name	Country of incorporation	% equity interest		Carrying amount	
		2022	2021	2022 KD	2021 KD
Top Car Electronic Trading Company K.S.C. (Closed) ("Top Car")*	Kuwait	30.00	30.00	172,527	251,107
Global Auto S.A.E.*	Egypt	33.33	-	2,893,046	-
Total equity accounted investments				3,065,573	251,107

* The associates are private entities that are not listed on any public exchange.

Reconciliation to carrying amounts:

	2022 KD	2021 KD
As at 1 January	251,107	375,000
Additions	4,323,321	-
Share of loss for the year	(678,436)	(123,893)
Share of OCI	(822,885)	-
Exchange difference	(7,534)	-
As at 31 December	3,065,573	251,107

The following table summarises the financial information of the associates as included in its own financial statements, adjusted for fair value adjustments at acquisition and differences in accounting policies. The information for 2022 presented in the table includes the results of Global Auto SAE ("former subsidiary") for the period from 31 July 2022 to 31 December 2022, as the Group lost control over subsidiary on 31 July 2022 (For more details, refer to Note 30).

i. Summarised statement of financial position

	Global Auto SAE		Top Car	
	2022 KD	2021 KD	2022 KD	2021 KD
Current assets	15,484,562	-	347,279	553,872
Non-current assets	31,770,047	-	185,518	236,669
Current liabilities	(36,981,966)	-	(14,787)	(11,295)
Non-current liabilities	(1,592,647)	-	(7,081)	(4,724)
Non- controlling interests	-	-	1,661	-
Equity attributable to the holders of the associates	8,679,996	-	512,590	774,522
Group's share in equity	2,893,046	-	153,777	232,357
Goodwill	-	-	18,750	18,750
Carrying amount of the investment	2,893,046	-	172,527	251,107

ii. Summarised statement of comprehensive income

	Global Auto SAE		Top Car	
	2022 KD	2021 KD	2022 KD	2021 KD
Revenue from contracts with customers	4,250,172	-	1,787	2,176
Cost of sales	(3,843,078)	-	(112,442)	(69,871)
Other income	1,312,168	-	15,122	6,819
Administrative expenses	(3,301,355)	-	(168,060)	(352,102)
Finance costs	(217,655)	-	-	-
Loss for the year	(1,799,748)	-	(263,593)	(412,978)
Other comprehensive income	(2,468,902)	-	-	-
Total comprehensive loss for the year	(4,268,650)	-	(263,593)	(412,978)
Loss for the year attributable to:				
Equity holders of the Associate Company	(1,799,748)	-	(261,932)	(412,978)
Non-controlling interests	-	-	(1,661)	-
	(1,799,748)	-	(263,593)	(412,978)
Group's share of loss for the year	(599,856)	-	(78,580)	(123,893)
Group's share of OCI for the year	(822,885)	-	-	-

The associates had no material contingent liabilities and capital commitments as at the reporting date.

Impairment assessment of investment in associates

In respect of Group's investment in associates, the management considered the negative performance outlook and business operations of the CGUs to assess whether the recoverable amount of this entities cover its carrying amount, based on the discounted cash flow models ("DCF") using a discount rate that reflects the risk profile of the entities. As a result of the analysis, management did not identify an impairment for these CGU's.

11 FINANCIAL ASSETS AT FAIR VALUE THROUGH OTHER COMPREHENSIVE INCOME

	2022 KD	2021 KD
Local quoted equity securities held in managed portfolios	465,500	-

The Group has recognised an unrealised fair value gain in other comprehensive income of KD 37,842 during the year from a quoted equity security designated at FVOCI.

During the prior year the Group recognised an unrealised fair value loss in other comprehensive income of KD 47,059 from an unquoted equity security designated as FVOCI bringing down the value to Nil.

The hierarchy for determining and disclosing the fair values of financial instruments by valuation technique are presented in Note 28.

12 INVENTORIES

	2022 KD	2021 KD
Goods held for resale:		
- Vehicles	21,623,080	9,802,319
- Spare parts	8,446,675	7,333,485
Goods in transit	24,422,954	9,087,688
Work in progress	184,795	128,983
	54,677,504	26,352,475
Less: allowance for obsolete and slow-moving inventories	(2,332,212)	(2,265,658)
Total inventories at the lower of cost and net realisable value	52,345,292	24,086,817

During the current year, net loss on cash flow hedges for purchases of inventory amounting to KD 696,812 (2021: KD 479,913) have been adjusted in the cost of inventory, as a basis adjustment.

Set out below is the movement in the allowance for obsolete and slow-moving inventories:

	2022 KD	2021 KD
As at 1 January	2,265,658	3,162,775
Charge (reversal) of allowance	65,234	(891,932)
Utilised during the year	-	(4,727)
Exchange differences	1,320	(458)
As at 31 December	2,332,212	2,265,658

The write-downs and reversals are included in the consolidated statement of profit or loss as follows:

	2022 KD	2021 KD
Administrative expenses	81,898	(396,655)
Distribution costs	(16,664)	(495,277)
	65,234	(891,932)

13 ACCOUNTS RECEIVABLES AND PREPAYMENTS

	2022 KD	2021 KD
Instalment credit receivables	3,085,060	3,890,251
Less: Allowance for expected credit losses	(58,332)	(90,739)
	<u>3,026,728</u>	<u>3,799,512</u>
Less: Medium-term instalment credit receivables (Note 9)	(952,820)	(1,379,815)
	<u>2,073,908</u>	<u>2,419,697</u>
Trade receivables	6,484,573	6,170,227
Less: Allowance for expected credit losses	(3,044,476)	(3,002,604)
	<u>3,440,097</u>	<u>3,167,623</u>
Other receivables	2,257,511	581,045
Advances to suppliers	1,247,853	1,042,803
Prepaid expenses	536,657	458,014
	<u>9,556,026</u>	<u>7,669,182</u>

The net carrying value of trade receivables is considered a reasonable approximation of fair value. Other classes within accounts receivables do not contain impaired assets.

As at 31 December 2022, trade receivables and instalment credit receivables at nominal value of KD 3,102,808 (2021: 3,093,343) were impaired and fully provided for.

Set out below is the movement in the allowance for expected credit losses of trade receivables and instalment credit receivable:

	2022 KD	2021 KD
Opening provision for impairment of trade receivables and installment credit receivables	3,093,343	4,391,179
Charge (reversal) for the year	59,601	(506,624)
Write off during the year	(54,809)	(790,508)
Exchange differences	4,673	(704)
	<u>3,102,808</u>	<u>3,093,343</u>
As at 31 December	3,102,808	3,093,343

Trade receivables of KD 54,809 (2021: KD 790,508) were written off as there is no reasonable expectation of recovering the contractual cash flows.

The maximum exposure to credit risk at the reporting date is the carrying value of each class of receivables mentioned above. Information about the credit exposures is disclosed in Note 26.1.

14 CASH AND CASH EQUIVALENTS

	2022 KD	2021 KD
Cash at banks and on hand	13,687,002	9,707,979
Cash held in managed portfolios	1,221,261	-
Short-term deposits	1,000,000	9,360,450
Cash and cash equivalents as per the consolidated statement of financial position	15,908,263	19,068,429
Less: Term deposits with original maturity exceeding three months	(1,000,000)	-
Cash and cash equivalents for the purpose of consolidated statement of cash flows	14,908,263	19,068,429

Term deposits are subject to an insignificant risk of changes in value. These are placed with local Islamic financial institutions and earn profit at commercial rates.

15 EQUITY

15.1 Share capital

As at 31 December 2022, the Parent Company's authorised, issued and paid-up share capital is KD 27,750,000 (2021: KD 27,750,000) comprising of 277,500,000 (2021: 277,500,000) shares with nominal value of 100 (2021: 100) fils each, of which are KD 17,750,000 is paid in cash and KD 10,000,000 is capitalised through retained earnings.

Further, the extra-ordinary general assembly meeting of the shareholders of the Parent Company held on 30 September 2021 approved to increase the share capital of the Parent Company from KD 17,750,000 to KD 27,750,000. The increase in share capital was authenticated in the commercial register on 28 October 2021 under registration number 399347.

15.2 Statutory reserve

In accordance with the Companies' Law, and the Parent Company's Memorandum of Incorporation and Articles of Association, a minimum of 10% of the profit for the year attributable to shareholders of the Parent Company before contribution to KFAS, Zakat, NLST and directors remuneration shall be transferred to the statutory reserve. The annual general assembly of the Parent Company may resolve to discontinue such transfer when the reserve exceeds 50% of the issued share capital. The reserve may only be used to offset losses or enable the payment of a dividend up to 5% of paid-up share capital in years when profit is not sufficient for the payment of such dividend due to absence of distributable reserves. Any amounts deducted from the reserve shall be refunded when the profits in the following years suffice, unless such reserve exceeds 50% of the issued share capital.

15.3 Voluntary reserve

In accordance with the Companies' Law, and the Parent Company's Memorandum of Incorporation and Articles of Association, a maximum of 10% of the profit for the year attributable to shareholders of the Parent Company before contribution to KFAS and Zakat is required to be transferred to the voluntary reserve. Such annual transfers may be discontinued by a resolution of the shareholders' general assembly upon a recommendation by the Board of Directors. There are no restrictions on the distribution of this reserve. During the year, no transfer has been made to voluntary reserve since the shareholders of the Parent Company have passed a resolution to this effect.

15.4 Foreign currency translation reserve

Exchange differences arising on translation of the foreign operations are recognised in other comprehensive income and accumulated in a separate reserve within equity. The cumulative amount is reclassified to the profit or loss when the net investment is disposed of.

15.5 Fair value reserve

Changes in the fair value and exchange differences arising on translation of investments that are classified as financial assets at fair value through other comprehensive income (e.g. equities), are recognised in other comprehensive income and accumulated in a separate reserve within equity. Amounts are not reclassified to the profit or loss when the associated assets are sold or impaired.

15.6 Asset revaluation surplus

The asset revaluation surplus is used to record increments and decrements on the revaluation of land. In the event of a sale of an asset, any balance in the reserve in relation to the asset is transferred to retained earnings, see accounting policy 2.5.4 for details.

15.7 Hedging reserves

The hedging reserve includes the cash flow hedge reserve and the costs of hedging reserve, see Note 22 for details. The cash flow hedge reserve is used to recognise the effective portion of gains or losses on derivatives that are designated and qualify as cash flow hedges. Amounts are subsequently either transferred to the initial cost of inventory or reclassified to profit or loss as appropriate.

16 TREASURY SHARES AND TREASURY SHARES RESERVE

	2022	2021
Number of treasury shares	3,451,046	-
Percentage of share capital	1.24%	-
Net cost of treasury shares – KD	2,954,654	-
Market value – KD	2,778,092	-
Weighted average market price – Fils	805	-

- An amount equivalent to the cost of purchase of treasury shares held is not available for distribution during the holding period of such shares as per CMA guidelines.
- During the year, the Parent Company purchased 4,154,385 shares for a total consideration of KD 3,554,412.
- During the year, the Parent Company sold 703,339 shares for a total consideration of KD 604,897. The resultant gain from the sale of treasury shares amounted to KD 5,139 and was recognised in a separate reserve within equity (“treasury shares reserve”).

17 ISLAMIC FINANCE PAYABLES

	2022 KD	2021 KD
Islamic finance payables	16,604,319	22,231,635

Classified in the consolidated statement of financial position as follows:

- Non-current	13,981,281	19,978,433
- Current	2,623,038	2,253,202

31 December 2022

2022	Murabaha KD	Tawarruq KD	Wakala KD	Total KD
Gross amount	-	16,715,296	-	16,715,296
Less: deferred finance costs payable	-	(110,977)	-	(110,977)
		16,604,319	-	16,604,319

31 December 2021

	Murabaha KD	Tawarruq KD	Wakala KD	Total KD
Gross amount	838,463	20,543,480	911,129	22,293,072
Less: deferred finance costs payable	(3,425)	(48,794)	(9,218)	(61,437)
	835,038	20,494,686	901,911	22,231,635

17 ISLAMIC FINANCE PAYABLES

Islamic finance payables included tawarruq payables amounting to KD 12,073,928 (2021: KD 13,480,981) which bears finance costs at commercial rate and are secured by a corporate guarantee provided by entities under the Group (Note 20), the remaining Islamic finance payables are unsecured and bear finance costs at commercial rates.

During the year, the Group did not breach any of its loan covenants, nor did it default on any other of its obligations under its loan agreements.

Changes in liabilities arising from financing activities

31 December 2022					
	1 January 2021 KD	Cash inflow KD	Cash outflows KD	Foreign exchange movement KD	31 December 2022 KD
Islamic finance payables	22,231,635	13,200,000	(18,827,316)	-	16,604,319

31 December 2021					
	1 January 2021 KD	Cash inflow KD	Cash outflows KD	Foreign exchange movement KD	31 December 2021 KD
Islamic finance payables	37,519,311	25,669,250	(40,956,926)	-	22,231,635

18 EMPLOYEES' END OF SERVICE BENEFITS

Set out below is the movement in the provision for employees' end of service benefits:

	2022 KD	2021 KD
As at 1 January	4,712,757	4,464,096
Charge for the year	1,000,148	563,777
Payments	(261,269)	(315,116)
As at 31 December	5,451,636	4,712,757

19 ACCOUNTS PAYABLES AND ACCRUALS

31 December 2022			
	Non-current KD	Current KD	Total KD
Trade payables	-	36,915,879	36,915,879
Advances from customers	-	18,304,949	18,304,949
Contract liabilities*	7,787,486	3,147,415	10,934,901
Lease liabilities	3,866,723	1,472,243	5,338,966
Accrued expenses	138,800	8,147,353	8,286,153
Other payables	66,862	2,023,585	2,090,447
Deferred revenues	117,117	58,561	175,678
	11,976,988	70,069,985	82,046,973

31 December 2021

	Non-current KD	Current KD	Total KD
Trade payables	-	17,476,367	17,476,367
Advances from customers	-	9,049,778	9,049,778
Contract liabilities*	5,898,013	3,817,353	9,715,366
Lease liabilities	2,715,398	1,369,239	4,084,637
Accrued expenses	138,800	6,896,920	7,035,720
Other payables	-	3,147,088	3,147,088
Deferred revenues	82,199	36,772	118,971
	8,834,410	41,793,517	50,627,927

* Contract liabilities represent unsatisfied performance obligations at the reporting date towards vehicle maintenance services.

Set out below are the carrying amounts of lease liabilities (included accounts payables and accruals) and the movements during the year:

	2022 KD	2021 KD
As at 1 January	4,084,637	4,496,066
Additions	3,158,501	3,271,812
Accretion of interest	200,251	353,774
Payments	(1,806,523)	(1,915,776)
Modification	(167,635)	-
Derecognition of leases	(134,413)	(198,392)
Rent concessions*	-	(68,000)
Assets held for sale (Note 30)	-	(1,904,459)
Exchange differences	4,148	49,612
As at 31 December	5,338,966	4,084,637

Accounting covid-19 related rent concessions*

As a response to the economic impact of the Covid-19 pandemic, the lessor agreed to waive certain part of the of lease payments during the current and prior year. There are no other substantive changes to the terms and conditions of the lease. Management accounted the same as other income.

The maturity analysis of lease liabilities is disclosed in Note 26.2.

20 RELATED PARTY DISCLOSURES

Related parties represent major shareholders, associates, directors and key management personnel of the Group, and entities controlled, jointly controlled or significantly influenced by such parties. Pricing policies and terms of these transactions are approved by the Group's management.

The following table provides the total amount of transactions that have been entered into with related parties for the relevant financial year and outstanding balances at the end of the reporting period:

	Entities under common control	
	2022 KD	2021 KD
Consolidated statement of profit or loss		
Sale of goods	23,169	5,661
Rendering of services	5,565	14,102
Vehicle rental income	5,067	-
Administrative expenses	(2,660)	(1,625)
Consolidated statement of financial position		
<i>Consolidated statement of financial position</i>		
<i>Receivables from related parties:</i>		
Entities under common control/ownership	99,049	337,319
Associate*	3,745,437	-
Other related parties	1,884	-
	3,846,370	337,319
<i>Payables to related parties:</i>		
Key management	537,901	584,088
Entities under common control/ownership	516	243,113
Other related parties	3,771,163	3,725,164
	4,309,580	4,552,365

* Amounts due from an associate represents a convertible loan advanced to Global Auto S.A.E. ("former subsidiary") to finance working capital. The balance is unsecured, interest free and have no repayment schedule. The loan will be capitalised in exchange for shares in the associate once the legal proceedings are complete.

Terms and conditions of transactions with related parties

Transactions with related parties are made on terms approved by the Group's management. Outstanding balances at the year-end are unsecured, interest free and have no fixed repayment schedule. For the year ended 31 December 2022, the Group has not recognised any provision for expected credit losses relating to amounts owed by related parties (2021: Nil).

Other related party transactions

- In 2021, the partners of a subsidiary approved an in-kind distribution of the subsidiary's 51% equity interest in Dwaliya Technical Inspection Company (Ali Alghanim & Sons and Partners) W.L.L. ("subsidiary") to the Parent Company, proportionate to their shareholding at carrying value.
- In 2021, the Group transferred a previously revalued leasehold land amounting to KD 5,007,000 to the Ultimate Parent Company for no consideration and transferred the cost and asset revaluation surplus amounting to KD 840,681 and KD 4,166,319 respectively to retained earnings (Note 7).
- Islamic finance payables included tawarruq payables amounting to KD 12,073,928 (2021: KD 13,480,981) bear finance costs at commercial rate and are secured by corporate guarantees provided by entities under the group (Note 17). Further, a related party has provided corporate guarantee amounting to KD 16,965,013 (2021: KD 9,318,505) to the Group arising in the ordinary course of business (Note 24). As at 31 December 2022, the Group has provided a corporate guarantee of KD 6,702,828 in the ordinary course of business to be utilized by related party.

Compensation of key management personnel

Key management personnel comprise of the personnel having authority and responsibility for planning, directing and controlling the activities of the Group. The aggregate value of transactions and outstanding balances related to key management personnel were as follows:

	Transaction values for the year ended 31 December		Balance outstanding as at 31 December	
	2022 KD	2021 KD	2022 KD	2021 KD
Salaries and short-term benefits	1,152,494	972,076	859,543	737,823
End of service benefits	69,482	33,294	493,043	432,118
Directors' remuneration	35,000	-	35,000	-
	1,256,976	1,005,370	1,387,586	1,169,941

The Board of Directors of the Parent Company proposed a directors' remuneration of KD 35,000 for the year ended 31 December 2022 (2021: Nil). This proposal is subject to the approval of the shareholders at the AGM of the Parent Company.

21 DISTRIBUTIONS MADE AND PROPOSED

	2022 KD	2021 KD
Cash dividends on ordinary shares declared and paid:		
Final dividend for 2021: 16 fils per share (2020: 19.8 fils per share)	4,440,000	3,517,000
Interim dividend for for the period ended 30 September 2021 (39 fils per share)	-	10,822,500
Interim dividend for for the period ended 30 June 2022 (23.78 fils per share excluding treasury shares)	6,516,883	-
As at 31 December	10,956,883	14,339,500

The Board of Directors of the Parent Company in their meeting held on 20 February 2023 proposed cash dividends of 34 fils per share (excluding treasury shares) amounting to KD 9,317,664 for the year ended 31 December 2022. This proposal is subject to the approval of the shareholders at the AGM and is not recognised as a liability as at 31 December.

22 DERIVATIVE FINANCIAL INSTRUMENTS

The Group enters into forward foreign exchange contracts to hedge its risk associated with foreign currency fluctuations on forecast purchases and firm commitments relating to purchase of inventories from foreign suppliers.

The fair values of derivative financial instruments included in the consolidated financial statements, for derivatives classified as trading and those classified as hedging instruments, together with the notional amounts analysed by the term to maturity are summarised as follows:

2022	Notional amounts			Positive fair value KD	Negative fair value KD
	Within 3 months KD	3 months to 1 year KD	Total KD		
Gross unsettled derivatives classified as hedging instruments:					
<i>Forward foreign exchange contracts</i>					
Euro	16,428,500	6,571,400	22,999,900	1,249,704	-

2021	Notional amounts			Positive fair value KD	Negative fair value KD
	Within 3 months KD	3 months to 1 year KD	Total KD		
Gross unsettled derivatives classified as trading instruments:					
<i>Forward foreign exchange contracts</i>					
Euro	443,036	240,648	683,684	-	(13,231)
Gross unsettled derivatives classified as hedging instruments:					
<i>Forward foreign exchange contracts</i>					
Euro	37,661,430	3,439,400	41,100,830	-	(1,110,329)
Euro	38,104,466	3,680,048	41,784,514	-	(1,123,560)

Derivatives classified as trading are not designated in hedge relationships, but are, nevertheless, intended to reduce the level of foreign currency risk for expected purchases.

The notional amounts indicate the volume of transactions outstanding at the year-end and are not indicative of either market or credit risk. All derivative contracts are fair valued based on observable market inputs.

23 COMMITMENTS

Operating lease commitments – Group as a lessor

The Group has entered into commercial leases for certain motor vehicles in the normal course of business. Future minimum rentals receivable under non-cancellable operating leases as at 31 December are as follows:

	2022 KD	2021 KD
Within one year	958,807	1,086,224
After one year but not more than three years	149,600	213,531
	1,108,407	1,299,755

Operating lease commitments – Group as a lessee

	2022 KD	2021 KD
Future minimum lease payments:		
Within one year	2,800	4,690
Total operating lease expenditure contracted for at the reporting date	2,800	4,690

Operating lease commitments as at 31 December 2022 represent commitments for short-term leases, on which the Group has elected to use the recognition exemption under IFRS 16.

Capital expenditure commitments

	2022 KD	2021 KD
Estimated capital expenditure contracted for at the reporting date but not provided for:		
Property, plant and equipment	105,875	-

24 CONTINGENCIES

The Group had contingent liabilities in respect of corporate guarantees, bank guarantees and letters of credit arising in the ordinary courses of business amounting to KD 30,026,650 (2021: KD 21,042,357), out of which KD 6,702,828 is utilised by related parties, from which it is anticipated that no material liability will arise.

25 SEGMENT INFORMATION

For management purposes, the Group is divided into four main geographical segments that are: a) State of Kuwait, b) Iraq c) Egypt and d) United Arab Emirates where the Group performs its main activities in the sales of vehicles, spare parts and rendering of services related to vehicle inspection, repair and maintenance services and vehicle rental income.

a) Segment revenue and results

The following tables present revenue and profit information of the Group's operating segments for the year ended 31 December 2022 and 2021, respectively:

	Revenue		Results	
	2022 KD	2021 KD	2022 KD	2021 KD
Kuwait	179,188,548	161,629,046	32,128,262	29,860,656
Iraq	11,550,450	11,203,020	1,621,393	1,212,785
Egypt	-	-	352,124	(1,430,103)
United Arab Emirates	-	-	(2,435,298)	(290,196)
Adjustments and eliminations	(2,679,945)	(3,849,585)	(12,411,115)	(14,761,332)
	188,059,053	168,982,481	19,255,366	14,591,810
Elimination of discontinued operation	-	-	1,492,826	1,430,103
	188,059,053	168,982,481	20,748,192	16,021,913

b) Segment assets and liabilities

The following tables present assets and liabilities information for the Group's operating segments as at 31 December 2022 and 31 December 2021, respectively:

	2022 KD	2021 KD
Segment assets		
Kuwait	210,254,928	165,800,181
Iraq	8,535,449	7,557,205
Egypt	-	2,982,992
United Arab Emirates*	7,178,544	9,390,555
Adjustments and eliminations	(37,890,159)	(37,645,019)
Total consolidated segment assets	188,078,762	148,085,914
Segment liabilities		
Kuwait	101,471,155	75,458,180
Iraq	3,079,356	3,095,616
Egypt	-	1,991,920
United Arab Emirates*	3,778,634	3,712,445
Adjustments and eliminations	83,363	(141,456)
Total consolidated segment liabilities	108,412,508	84,116,705

* In presenting the geographic information, the segment has been based on the country of domicile of the legal entity; geographical location of customers and assets is based in Egypt.

26 FINANCIAL INSTRUMENTS RISK MANAGEMENT OBJECTIVES AND POLICIES

Risk is inherent in the Group's activities but it is managed through a process of ongoing identification, measurement and monitoring, subject to risk limits and other controls. This process of risk management is critical to the Group's continuing profitability and each individual within the Group is accountable for the risk exposures relating to his or her responsibilities.

Risk is monitored through the Group's strategic planning process. No changes were made in the risk management objectives and policies during the year ended 31 December 2022 and 2021.

The Group is mainly exposed to credit risk, liquidity risk and exposure to market risk is limited to foreign currency risk, interest rate risk and equity risk.

The management of the Group reviews and agrees policies for managing each of these risks which are summarised below:

26.1 Credit risk

Credit risk is the risk that a counterparty will not meet its obligations under a financial instrument or customer contract, leading to a financial loss. The Group is exposed to credit risk from its operating activities (primarily trade and other receivables) and from its financing activities, including deposits with banks and financial institutions.

The maximum exposure to credit risk at the reporting date is the carrying value of each class of financial assets as follows:

	2022 KD	2021 KD
Instalment credit receivables	3,026,728	3,799,512
Trade receivables	3,440,097	3,167,623
	6,466,825	6,967,135
Receivables from related parties	3,846,370	337,319
Other receivables (excluding prepayments and advances)	2,257,511	581,045
Cash and cash equivalents (excluding cash in hand)	15,451,965	18,522,920
	28,022,671	26,408,419

Instalment credit receivables and trade receivables

The Group's exposure to credit risk is influenced mainly by the individual characteristics of each customer. However, management also considers the factors that may influence the credit risk of its customer base, including the default risk associated with the industry and country in which customers operate.

The Group limits its exposure to credit risk from instalment credit receivables and trade receivables by establishing appropriate maximum payment period. More than 90% of the Group's customers have no history of default, and none of these customers' balances have been written off or are credit-impaired at the reporting date. In monitoring customer credit risk, customers are grouped according to their credit characteristics, trading history with the Group and existence of previous financial difficulties.

An impairment analysis is performed at each reporting date using a provision matrix to measure expected credit losses. The provision rates are based on shared credit risk characteristics and the days past due. The calculation reflects the probability-weighted outcome, the time value of money and reasonable and supportable information that is available at the reporting date about past events, current conditions and forecasts of future economic conditions. Generally, instalment credit receivables and trade receivables are written-off if past due for more than one year and are not subject to enforcement activity. The Group does not hold collateral as security.

Set out below is the information about the credit risk exposure on the Group's instalment credit receivables and trade receivable using a provision matrix:

Instalment credit receivables and trade receivables						
Days past due						
2022	< 90 days KD	91-180 days KD	181-270 days KD	271-365 days KD	> 365 days KD	Total KD
Estimated total gross carrying amount at default	6,299,293	266,621	53,345	31,118	2,919,256	9,569,633
Estimated credit loss	78,410	48,551	31,265	25,326	2,919,256	3,102,808
Expected credit loss rate	1%	18%	59%	81%	100%	32%

Instalment credit receivables and trade receivables						
Days past due						
2021	< 90 days KD	91-180 days KD	181-270 days KD	271-365 days KD	> 365 days KD	Total KD
Estimated total gross carrying amount at default	6,588,716	388,973	70,780	40,080	2,971,929	10,060,478
Estimated credit loss	75,605	21,284	16,612	26,311	2,953,531	3,093,343
Expected credit loss rate	1%	5%	23%	66%	99%	31%

Cash and short term deposits

Credit risk from balances with banks and financial institutions is limited because the counterparties are reputable financial institutions with appropriate credit-ratings assigned by international credit-rating agencies. Further, the principal amounts of deposits in local banks (including saving accounts and current accounts) are guaranteed by the Central Bank of Kuwait in accordance with Law No. 30 of 2008 Concerning Guarantee of Deposits at Local Banks in the State of Kuwait which came into effect on 3 November 2008.

Impairment on cash and cash equivalents has been measured on a 12-month expected loss basis and reflects the short maturities of the exposures. The Group considers that its cash and cash equivalents have low credit risk based on the external credit ratings of the counterparties.

Other receivables (including receivables from related parties)

Other receivables are considered to have a low risk of default and management believes that the counterparties have a strong capacity to meet contractual cash flow obligations in the near term. As a result, the impact of applying the expected credit risk model at the reporting date was immaterial

26.2 Liquidity risk

Liquidity risk is the risk that the Group will encounter difficulty in raising funds to meet commitments associated with financial instruments.

Liquidity risk is managed by monitoring on a regular basis that sufficient funds are available to meet future commitment. The Group's terms of sales require amounts to be paid within 30 days of the date of sales. Payables are normally settled within 90 days of the date of purchase. The maturity profile is monitored by the Group's management to ensure adequate liquidity is maintained.

The Group assessed the concentration of risk with respect to refinancing its debt and concluded it to be low. The Group has access to a sufficient variety of sources of funding and debt maturing within 12 months can be rolled over with existing lenders.

The table below summarises the maturity profile of the Group's financial liabilities based on contractual undiscounted payments:

2022	On demand KD	Within 1 year KD	1 to 5 Years KD	Total KD
Islamic finance payables	-	2,996,202	15,299,028	18,295,230
Accounts payable and accruals*	-	46,571,263	6,778,995	53,350,258
Payables to related parties	4,309,580	-	-	4,309,580
	4,309,580	49,567,465	22,078,023	75,955,068

2021	On demand KD	Within 1 year KD	1 to 5 Years KD	Total KD
Islamic finance payables	-	2,644,896	21,309,018	23,953,914
Accounts payable and accruals*	9,160	28,997,528	3,105,710	32,112,398
Payables to related parties	4,552,365	-	-	4,552,365
	4,561,525	31,642,424	24,414,728	60,618,677

* excluding advances from customers, deferred revenues and contract liabilities

26.3 Market risk

Market risk is the risk that the fair value or future cash flows of financial instruments will fluctuate due to change in market prices. Market risks arise for open positions in interest rate, currency and equity product, all of which are exposed to general and specific market movements and changes in the level of volatility of market rates or prices such as interest rates, foreign exchange rates and equity prices.

26.3.1 Foreign currency risk

Foreign currency risk is the risk that the fair value or future cash flows of an exposure will fluctuate because of changes in foreign exchange rates. The Group is exposed to transactional foreign currency risk to the extent that there is a mismatch between the currencies in which sales, purchases, receivables and borrowings are denominated.

The Group uses forward exchange contracts to hedge its currency risk, most with a maturity of less than one year from the reporting date. These contracts are generally designated as cash flow hedges.

Exposure to currency risk

The summary quantitative data about the Group's exposure to currency risk as reported to the management of the Group is as follows.

	2022 KD	2021 KD
	Long (short)	Long (short)
Euro	(7,881,783)	(4,853,489)
US Dollars (USD)	(16,966,508)	(14,636,359)
British Pound (GBP)	(992,352)	(701,570)
Emirates Dirhams (AED)	105,291	5,507

Sensitivity analysis

A reasonably possible strengthening (weakening) of KD against the above currencies at 31 December would have affected the measurement of financial instruments denominated in a foreign currency and affected profit or loss by the amounts shown below. This analysis assumes that all other variables, in particular interest rates, remain constant and ignores any impact of forecast sales and purchases.

	Effect on profit for the year	
	2022 KD	2021 KD
Euro	(394,089)	(242,674)
USD	(848,325)	(731,818)
GBP	(49,618)	(35,079)
AED	5,265	275

An equal change in the opposite direction against the KD would have resulted in an equivalent but opposite impact.

26.3.2 Interest rate risk

Interest rate risk arises from the possibility that changes in floating interest rates will affect future profitability or the fair values of financial instruments.

Islamic finance payables (Note 17) are not exposed to interest rate risk as these are fixed profit-bearing Islamic financial instruments. As a result, the Group is subject to limited exposure to interest rate risk due to fluctuations in the prevailing levels of market interest rates on such instruments.

Further, the Group's policy is to manage its interest cost by availing competitive credit facilities from local financial institutions and constantly monitoring interest rate fluctuations.

26.3.3 Equity price risk

The Group's listed and non-listed equity investments are susceptible to market price risk arising from uncertainties about future values of the investment securities. The Group manages the equity price risk through diversification and by placing limits on individual and total equity instruments. Reports on the equity portfolio are submitted to the Group's senior management on a regular basis. The Board of Directors reviews and approves all equity investment decisions.

At the reporting date, the exposure to listed equity investments at fair value was KD 465,500. Sensitivity analyses of these investments have been provided below:

	Change in market price	Effect on OCI	
		2022 KD	2021 KD
Boursa Kuwait	± 5%	23,275	-

26.4 Hedging Activities and derivatives

The primary risk managed using derivative instruments is foreign currency risk.

When a derivative is entered into for the purpose of being a hedge, the Group negotiates the terms of the derivative to match the terms of the hedged exposure. For hedges of forecast transactions, the derivative covers the period of exposure from the point the cash flows of the transactions are forecasted up to the point of settlement of the resulting payable that is denominated in the foreign currency.

26 FINANCIAL INSTRUMENTS RISK MANAGEMENT OBJECTIVES AND POLICIES

26.4 HEDGING ACTIVITIES AND DERIVATIVES

Spot element of foreign exchange forward contracts are designated as hedging instruments in cash flow hedges of forecast purchases in Euro. These forecast transactions are highly probable. The foreign exchange forward contract balances vary with the level of expected foreign currency purchases and changes in foreign exchange forward rates.

The foreign exchange forward contract balances vary with the level of expected foreign currency purchases and changes in foreign exchange forward rates.

	Assets/(Liabilities)	
	2022 KD	2021 KD
Spot element of foreign currency forward contracts designated as hedging instruments		
Fair value	1,249,704	(1,110,329)

The terms of the foreign currency forward contracts match the terms of the expected highly probable forecast purchases. As a result, there is no hedge ineffectiveness to be recognised in the consolidated statement of profit or loss.

Notional amounts are as provided in Note 22.

Derivatives not designated as hedging instruments

The Group uses foreign exchange forward contracts to manage some of its transaction exposures. The foreign exchange forward contracts are not designated as cash flow hedges and are entered into for periods consistent with foreign currency exposure of the underlying transactions.

27 CAPITAL MANAGEMENT

For the purpose of the Group's capital management, capital includes share capital and all other equity reserves attributable to the equity holders of the Parent Company. The primary objective of the Group's capital management is to maximise the shareholder value.

The Group manages its capital structure and makes adjustments in light of changes in economic conditions and the requirements of the financial covenants. To maintain or adjust the capital structure, the Group may adjust the dividend payment to shareholders, return capital to shareholders or issue new shares. The Group monitors capital using a gearing ratio, which is net debt divided by total capital plus net debt.

The Group's policy is to keep the gearing ratio at acceptable levels. The Group includes within net debt, interest bearing loans and borrowings, trade and other payables (including payables to related parties), less cash and shortterm deposits.

	2022 KD	2021 KD
Loans and borrowings	16,604,319	22,231,635
Accounts payable and accruals*	52,631,445	31,743,812
Payables to related parties	4,309,580	4,552,365
Less: Cash and cash equivalents	(15,908,263)	(19,068,429)
Net debt	57,637,081	39,459,383
Equity attributable to the equity holders of the Parent Company	72,963,961	57,341,908
Total capital and net debt	130,601,042	96,801,291
Gearing ratio	44.13%	40.76%

* excluding advances from customers, deferred revenues and contract liabilities

In order to achieve this overall objective, the Group's capital management, among other things, aims to ensure that it meets financial covenants attached to the interest-bearing loans and borrowings that define capital structure requirements. Breaches in meeting the financial covenants would permit the bank to immediately call loans and borrowings. There have been no breaches of the financial covenants of any interest-bearing loans and borrowing in the current period.

No changes were made in the objectives, policies or processes for managing capital during the years ended 31 December 2022 and 2021.

28 FAIR VALUE MEASUREMENT

28.1 FINANCIAL INSTRUMENTS

The following table provides the fair value measurement hierarchy of the Group's financial instruments:

2022	Fair value measurement using			Total KD
	Quoted market prices (Level 1) KD	Significant observable inputs (Level 2) KD	Significant unobservable inputs (Level 3) KD	
Assets measured at fair value:				
Financial assets at FVOCI				
Quoted equity securities	465,500	-	-	465,500
Derivative financial assets				
Foreign exchange forward contracts	-	1,249,704	-	1,249,704
2021				
2021	Fair value measurement using			Total KD
	Quoted market prices (Level 1) KD	Significant observable inputs (Level 2) KD	Significant unobservable inputs (Level 3) KD	
Liabilities measured at fair value:				
<i>Derivative financial liabilities</i>				
Foreign exchange forward contracts	-	(1,123,559)	-	(1,123,559)

During the year, there were no transfers between the levels of fair value hierarchy.

Valuation methods and assumptions

The following methods and assumptions were used to estimate the fair values:

Listed investment in equity securities

Fair values of publicly traded equity securities are based on quoted market prices in an active market for identical assets without any adjustments. The Group classifies the fair value of these investments as Level 1 of the hierarchy.

Unlisted equity investments

The Group invests in private equity companies that are not quoted in an active market. Transactions in such investments do not occur on a regular basis. The Group uses the reported net asset value, adjusted for factors specific to the investee such as the effect for lack of marketability. Discount for lack of marketability (DLOM) represents the amounts that the Group has determined that market participants would take into account when pricing the investments. The Group classifies the fair value of these investments as Level 3 of the hierarchy.

Other financial assets and liabilities

Fair value of other financial instruments carried at amortised cost is not materially different from their carrying values, at the reporting date, as most of these instruments are of short-term maturity or re-priced immediately based on market movement in interest rates. The fair value of financial assets and financial liabilities with a demand feature is not less than its face value.

Reconciliation of Level 3 fair values

The following table shows a reconciliation from the opening balances to the closing balances for Level 3 fair values:

	Non-listed equity shares	
	2022 KD	2021 KD
As at 1 January	-	47,059
Losses recognised in OCI	-	(47,059)
As at 31 December	-	-

28.2 NON-FINANCIAL ASSETS

Lands (included in property, plant and equipment) are carried at revalued amounts. Fair value measurement disclosures for the revalued properties are provided in Note 7.

29 MATERIAL PARTLY-OWNED SUBSIDIARIES

The management of the Parent Company has concluded Al Uroush for Automotive Trading Company Limited, German Automotive Holding Limited and Al Ahlia Heavy Vehicle Selling and Import Company K.S.C. (Closed) are material partly owned subsidiaries. Summarised financial information of these subsidiaries is provided below. This information is based on amounts before inter-company eliminations.

Proportion of equity interest held by non-controlling interests:

	Country of incorporation	2022	2021
Indirectly held subsidiaries			
Al Uroush for Automotive Trading Company Limited ("Al-Uroush")*	Iraq	50%	50%
German Automotive Holding Limited ("German Automotive")*	Dubai	49%	49%
Directly held subsidiary			
Al Ahlia Heavy Vehicle Selling and Import Company K.S.C. (Closed) ("Al Ahlia")	Kuwait	45%	45%

*These are indirectly held by the Group through a fully owned subsidiary Ali Alghanim International General Trading S.P.C.

Accumulated balances of material non-controlling interest:

	2022 KD	2021 KD
AI-Uroush	2,723,394	2,219,660
German Automotive	(260,378)	1,517,491
AI Ahlia	3,027,464	2,586,535

Total comprehensive income (loss) allocated to material non-controlling interest:

	2022 KD	2021 KD
AI-Uroush	885,672	629,947
German Automotive	(1,802,465)	(1,122,863)
AI Ahlia	440,929	186,815

29 MATERIAL PARTLY-OWNED SUBSIDIARIES

The summarised financial information of these subsidiaries is provided below. The information is based on amounts before inter-company eliminations.

Summarised statement of profit or loss and other comprehensive income for the year ended 31 December 2022 and 2021:

	AI Uroush		German Automotive		AI Ahlia		Total	
	2022 KD	2021 KD	2022 KD	2021 KD	2022 KD	2021 KD	2022 KD	2021 KD
Revenue	11,838,282	11,811,032	17,138	12,190	8,518,013	7,789,976	20,373,433	19,613,198
Expenses	(10,203,733)	(10,593,114)	(2,100,313)	(1,732,493)	(7,538,171)	(7,374,831)	(19,842,217)	(19,700,438)
Net profit (loss)	1,634,549	1,217,918	(2,083,175)	(1,720,303)	979,842	415,145	531,216	(87,240)
Other comprehensive income (loss)	136,795	41,976	(1,032,573)	(70,065)	-	-	(895,778)	(28,089)
Total comprehensive income (loss)	1,771,344	1,259,894	(3,115,748)	(1,790,368)	979,842	415,145	(364,562)	(115,329)
Attributable to:								
Equity holders of Parent Company	885,672	629,947	(1,313,283)	(667,505)	538,913	228,330	111,302	190,772
Non-controlling interest	885,672	629,947	(1,802,465)	(1,122,863)	440,929	186,815	(475,864)	(306,101)
	1,771,344	1,259,894	(3,115,748)	(1,790,368)	979,842	415,145	(364,562)	(115,329)

Summarised statement of financial position as at 31 December 2022 and 2021:

	AI Uroush		German Automotive		AI Ahlia		Total	
	2022 KD	2021 KD	2022 KD	2021 KD	2022 KD	2021 KD	2022 KD	2021 KD
Current assets	7,403,334	6,245,188	4,284,971	12,370,588	5,775,059	4,222,947	17,463,364	22,838,723
Non-current assets	1,069,275	1,249,948	2,893,573	-	8,198,740	8,771,098	12,161,588	10,021,046
Total assets	8,472,609	7,495,136	7,178,544	12,370,588	13,973,799	12,994,045	29,624,952	32,859,769
Current liabilities	2,788,318	2,796,164	7,709,927	9,617,558	4,311,313	3,648,179	14,809,558	16,061,901
Non-current liabilities	237,504	259,653	-	-	2,934,788	3,598,010	3,172,292	3,857,663
Total liabilities	3,025,822	3,055,817	7,709,927	9,617,558	7,246,101	7,246,189	17,981,850	19,919,564
Total equity	5,446,787	4,439,319	(531,383)	2,753,030	6,727,698	5,747,856	11,643,102	12,940,205
Attributable to:								
Equity holders of Parent Company	2,723,393	2,219,659	(271,005)	1,235,539	3,700,234	3,161,321	6,152,622	6,616,519
Non-controlling interest	2,723,394	2,219,660	(260,378)	1,517,491	3,027,464	2,586,535	5,490,480	6,323,686
	5,446,787	4,439,319	(531,383)	2,753,030	6,727,698	5,747,856	11,643,102	12,940,205

Summarised cash flow information for the year ended 31 December 2022 and 2021:

	AI Uroush		German Automotive		AI Ahlia		Total	
	2022 KD	2021 KD	2022 KD	2021 KD	2022 KD	2021 KD	2022 KD	2021 KD
Operating activities	2,404,583	1,512,308	(350,911)	6,002,648	2,009,753	(781,314)	4,063,425	6,733,642
Investing activities	(105,505)	(180,892)	(8,929,846)	88,390	(87,083)	(10,812)	(9,122,434)	(103,314)
Financing activities	(868,963)	(543,427)	(342,161)	(462,691)	(1,388,719)	743,122	(2,599,843)	(262,996)
Net increase (decrease) in cash and cash equivalents	1,430,115	787,989	(9,622,918)	5,628,347	533,951	(49,004)	(7,658,852)	6,367,332

30 ASSET HELD FOR SALE AND DISCONTINUED OPERATIONS

In 2021, the Group had commenced the process to partially sell 33.33% out of 66.66% of its investment in Global Auto S.A.E., a subsidiary held through German Automotive Holding Ltd, in a single transaction to an outside investor for a consideration of KD 916,350 (approximately USD 3 million). As a result, the subsidiary met all the criteria for classifying the assets and liabilities as held for sale regardless of whether the Group will retain a non-controlling interest in the former subsidiary after the sale.

On 31 July 2022, the sale of 33.33% controlling interest in the subsidiary was completed resulting in loss of control and triggering remeasurement of the residual holding in the former subsidiary to fair value. Accordingly, the Group derecognised the assets and liabilities of the former subsidiary at their carrying amounts and recognised a loss on disposal of KD 1,847,540 presented within discontinued operations. The residual holding in the former subsidiary is classified as an associate in accordance with IAS 28: Investment in Associates and Joint Ventures and have been remeasured to fair value at the date control is lost.

The retained equity interest 33.33% in Global Auto S.A.E. is provisionally fair valued at KD 4,323,321 and recognised as investment in an associate in the consolidated statement of financial position as at that date. With Global Auto S.A.E. classified as discontinued operations, the Egypt segment is no longer presented in the segment note.

The results of Global Auto S.A.E for the year are presented below:

	2022 KD	2021 KD
Other income	85,565	-
Gain recognised on the remeasurement to fair value less costs to sell	1,509,882	-
Administrative expenses	(1,160,933)	(1,247,603)
Finance costs	(79,800)	(182,500)
	354,714	(1,430,103)
Loss on derecognition of a subsidiary	(1,847,540)	-
Loss for the year from discontinued operations	(1,492,826)	(1,430,103)
Attributable to:		
Equity holders of the Parent Company	(821,636)	(486,259)
Non-controlling interests	(671,190)	(943,844)
Loss for the year from discontinued operations	(1,492,826)	(1,430,103)

The major classes of assets and liabilities of Global Auto S.A.E. classified as held for sale as at 31 December 2021 are, as follows:

	2022 KD	2021 KD
Assets		
Property, plant and equipment	-	1,699,800
Accounts receivable and prepayments	-	397,509
Bank balances and cash	-	885,683
Assets held for sale	-	2,982,992
Liabilities		
Lease liabilities	-	(1,904,459)
Accounts payable and accruals	-	(87,562)
Liabilities directly associated with assets held for sale	-	(1,992,021)
Net assets directly associated with the disposal group	-	990,971

The net cash flow incurred by Global Auto S.A.E. classified as held for sale are, as follows:

	2022 KD	2021 KD
Operating activities	(283,126)	897,726
Investing activities	(3,121,163)	(2,694,984)
Financing activities	2,813,533	2,682,941
	(590,756)	885,683



**Ali Alghanim Sons Automotive
Company K.S.C.P.**