



Date: 2026/05/17 التاريخ:  
Ref: ALG/CO/25/2026 المرجع:

Dear Bursa Kuwait Company  
Greeting,

السادة/ شركة بورصة الكويت المحترمين  
تحية طيبة وبعد،

**Subject: Analysts/ Investors Conference Meeting for  
Q1 of the Financial Year 2026**

**الموضوع: انعقاد مؤتمر المحللين/ المستثمرين للربع الأول من  
العام 2026**

With reference to the above subject, and in the interest of Ali Alghanim Sons Automotive Company (ALG) to adhering with requirements of article No. (7-8-1/3) of Bursa Kuwait Rulebook, we would like to inform you:

بالإشارة إلى الموضوع أعلاه، وحرصاً من شركة أولاد علي الغانم للسيارات (الغانم) على الإلتزام بمتطلبات المادة رقم (7-8-1/3) من كتاب قواعد البورصة، نود إفادتكم بما يلي:

- The company (ALG) has conducted the Analysts/ Investors Conference for Q1 of the financial year 2026 via a live webcast at 01:00 pm on Sunday, 17/05/2026 (Kuwait local time). There was no new material information discussed during the conference.
- Attached is the presentation of the Analysts/ Investors Conference for Q1 of the Financial Year 2026.

- عقدت الشركة (الغانم) مؤتمر المحللين/ المستثمرين للربع الأول من العام 2026 عن طريق بث مباشر على شبكة الإنترنت وذلك في تمام الساعة 01:00 ظهراً من يوم الاحد الموافق 2026/05/17 (وفق توقيت دولة الكويت). ولم يتم الإفصاح عن أي معلومات جوهرية جديدة خلال المؤتمر.
- مرفق العرض التقديمي لمؤتمر المحللين/ المستثمرين للربع الأول من العام 2026.

Sincerely yours,

وتفضلوا بقبول فائق التحية والإحترام،



Yousef Abdullah Al Qatami  
Vice Chairman  
& CEO

يوسف عبدالله القطامي  
نائب رئيس مجلس الإدارة  
والرئيس التنفيذي



## نموذج الإفصاح عن المعلومات الجوهرية

## Disclosure of Material Information Form

Date:	2026/05/17	التاريخ:
Name of The Listed Company:	Ali Alghanim Sons Automotive Co. (K.S.C.P) - ALG	اسم الشركة المدرجة:
Material Information	المعلومات الجوهرية	
<ul style="list-style-type: none"> <li>▪ The company (ALG) has conducted the Analysts/ Investors Conference for Q1 of the financial year 2026 via a live webcast at 01:00 pm on Sunday, 17/05/2026 (Kuwait local time). There was no new material information discussed during the conference.</li> <li>▪ Attached is the presentation of the Analysts/ Investors Conference for Q1 of the Financial Year 2026.</li> </ul>	<ul style="list-style-type: none"> <li>▪ عقدت الشركة (الغانم) مؤتمر المحللين/ المستثمرين للربع الأول من العام 2026 عن طريق بث مباشر على شبكة الإنترنت وذلك في تمام الساعة 01:00 ظهراً من يوم الاحد الموافق 2026/05/17 (وفق توقيت دولة الكويت). ولم يتم الإفصاح عن أي معلومات جوهرية جديدة خلال المؤتمر.</li> <li>▪ مرفق العرض التقديمي لمؤتمر المحللين/ المستثمرين للربع الأول من العام 2026.</li> </ul>	
Significant effect of the material information on the financial position of the company	لا يوجد أثر للمعلومات الجوهرية على المركز المالي للشركة	أثر المعلومات الجوهرية على المركز المالي للشركة
No Significant effect of the material information on the financial position of the company		
The issuer of this disclosure bears full responsibility for the soundness, accuracy, and completeness of the information contained therein. The issuer acknowledges that it has assumed care of a prudent person to avoid any misleading, false, or incomplete information. The Capital Markets Authority and Boursa Kuwait Securities Exchange shall have no liability whatsoever for the contents of this disclosure. This disclaimer applies to any damages incurred by any Person as a result of the publication of this disclosure, permitting its dissemination through their electronic systems or websites, or its use in any other manner.		يتحمل من أصدر هذا الإفصاح كامل المسؤولية عن صحة المعلومات الواردة فيه ودقتها واكتمالها، ويقر بأنه بذل عناية الشخص الحريص في تجنب أية معلومات مضللة أو خاطئة أو ناقصة، وذلك دون أدنى مسؤولية على كل من هيئة أسواق المال وبورصة الكويت للاوراق المالية بشأن محتويات هذا الإفصاح، وبما ينفي عنهما المسؤولية عن أية أضرار قد تلحق بأي شخص جراء نشر هذا الإفصاح أو السماح بنشره عن طريق أنظمتها الإلكترونية أو موقعهما الإلكتروني، أو نتيجة استخدام هذا الإفصاح بأي طريقة أخرى.



# ALG

Ali Alghanim Sons Automotive  
Company K.S.C.P.

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Analyst Conference | Q1 FY 2026

May 17, 2026

Boursa Kuwait | Ticker: ALG

## Q1 2026 HIGHLIGHTS

**KWD 57M**

Revenue

**KWD 5.4M**

Net Profit

**12.20 fils**

EPS

**30.89%**

Return on Equity <sup>(TTM)</sup>

# DISCLAIMER

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# AGENDA

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**01** **Board & Executive Management**  
Leadership team and governance

**02** **Company Overview**  
Business segments & Brands

**03** **Financial Performance**  
Profitability, Financial position, Cash flow & Key ratios

**04** **Q&A Session**  
Open discussion

**01**

**Board of Directors &  
Executive Management**

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# BOARD OF DIRECTORS & EXECUTIVE MANAGEMENT

**Eng. Fahad Ali Alghanim**

**Chairman**

*Non-Executive*

**Mr. Yousef Al Qatami**

**Vice Chairman & CEO**

*Executive*

**Mr. Mohammad Khaled Alghanim**

**Board Member**

*Non-Executive*

**Mr. Ali Marzouq Alghanim**

**Board Member**

*Non-Executive*

**Mr. Ali Abduljaleel Behbehani**

**Board Member**

*Non-Executive*

**Mr. Jehad M. Al-Qabandi**

**Board Member**

*Independent*

**Mr. Ahmad M. Al-Fares**

**Board Member**

*Independent*

## EXECUTIVE MANAGEMENT

**Mr. Yousef Al Qatami**

**Chief Executive Officer**

**Mr. Arpit Bohara**

**Chief Financial Officer**

# 02

## Company Overview

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A large-scale Kuwaiti shareholding company comprising automotive businesses supplying Kuwait and select Arab markets with world-class brands and services.

# Q1 2026 PERFORMANCE AT A GLANCE



**KWD 57M**

Revenue

▼ 27.10% YoY



**KWD 4.81M**

Net Profit – Parent Co.

▼ 36.00% YoY



**12.20 fils**

Earnings / Share

▼ 36.36% YoY



**30.89%**

Return on Equity (TTM)



**KWD 2.6M**

Operating Cash Flow

▲ 144.21% YoY



**KWD 107.6M**

Total Equity

▲ 7.53% YoY



**0.47x**

Bank Debt-to-Equity

Improved from 0.59x

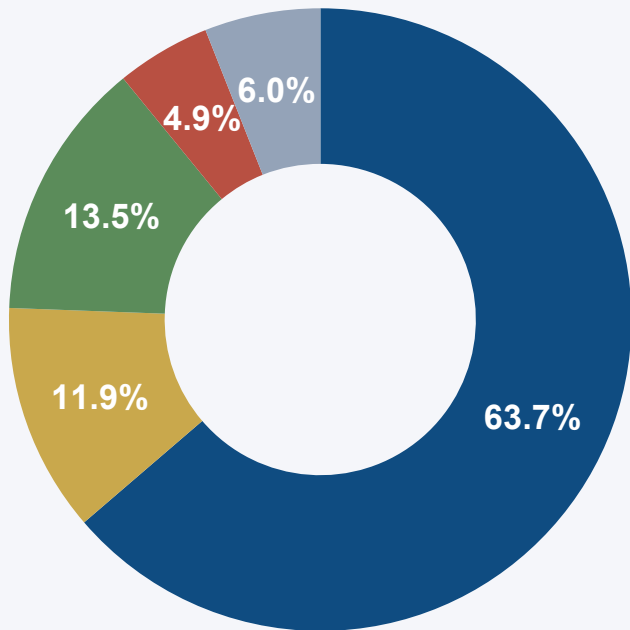


**1.33x**

Current Ratio

Improved from 1.13x

# REVENUE BREAKDOWN – Q1 2026



■ Passenger Cars / Bikes ■ Used Cars ■ Aftersales ■ Commercial HE ■ Others

## Passenger Cars/ Bikes (63.7%)

*BMW, Land Rover, Rolls-Royce, McLaren, MINI, Geely, Great Wall, Haval, Mazda*

Core growth driver

## Used Cars (11.9%)

*BMW, Land Rover, Rolls-Royce, McLaren, MINI, Geely, Great Wall, Haval*

Certified pre-owned program captures trade-in and resale value

## Aftersales (13.5%)

*Service, Body Shop, Parts & Accessories*

Recurring revenue engine — follows new car sales growth with a lag

## Commercial HE (4.9%)

*MAN Truck & Bus, Putzmeister, Hyundai, Baoli, Fassi, Bull*

Infrastructure-linked demand in Kuwait and regional markets

## Other (6.0%)

*Synergistic 2.2% | Rental & Leasing 2.9% | Technology 0.9%*

Tires, Lubricants, Batteries, F&I, Rove Luxury booking Service, Technical Inspections, Vehicle Rental & Leasing

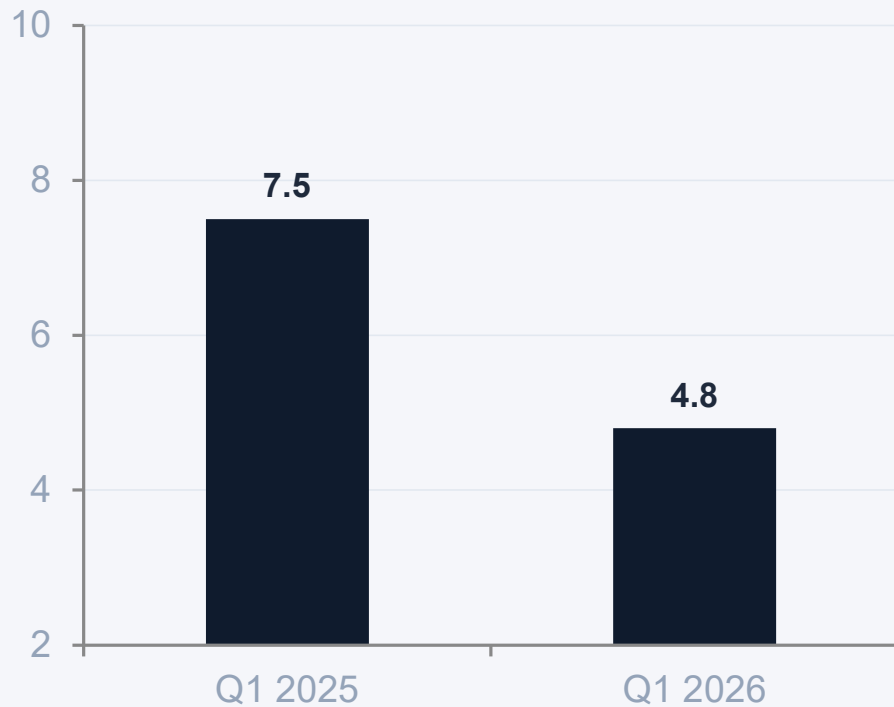
**03**

# **Financial Performance**

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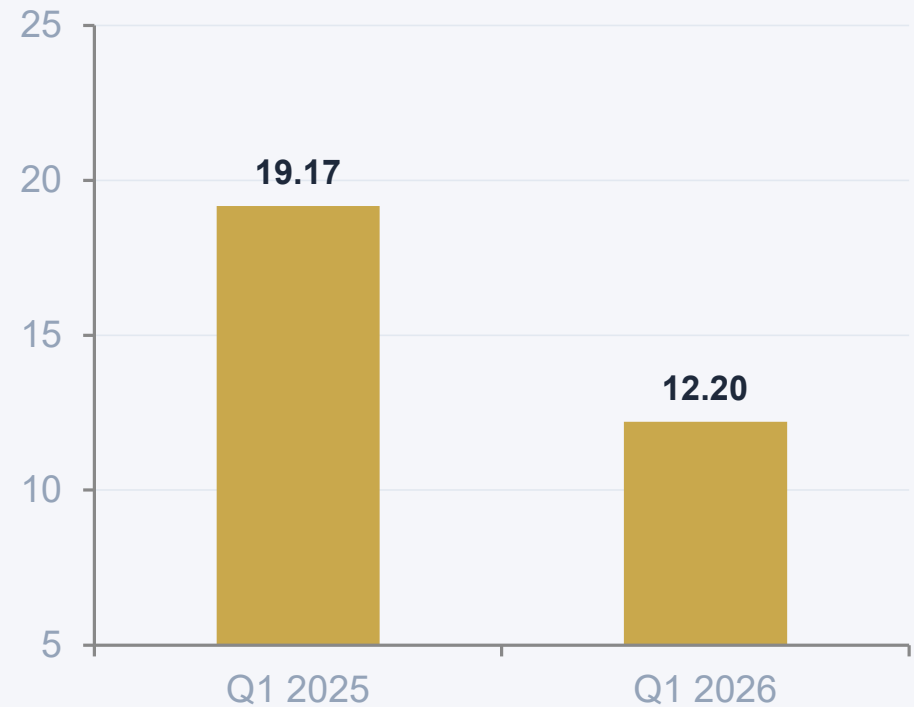
# EPS & PROFIT – Parent Co.

Profit attributable to Parent Co. (KWD Million)



▼ -36.00% YoY

EPS attributable to Parent Co. (fils)



▼ -36.36% YoY

# INCOME STATEMENT

Amount in KWD

Income Statement	Mar 2026	Mar 2025	Change %
<b>Revenue</b>	<b>56,719,112</b>	<b>77,800,190</b>	<b>(27.10)</b>
Cost of Sales & Services Rendered	(43,994,413)	(60,435,211)	(27.20)
<b>Gross Profit</b>	<b>12,724,699</b>	<b>17,364,979</b>	<b>(26.72)</b>
Share of Equity-Accounted Investees	453,502	1,132,548	(59.96)
Net Expenses (S&D, Admin & Others)	(7,787,452)	(8,928,345)	(12.78)
<b>Net Profit</b>	<b>5,390,749</b>	<b>9,569,182</b>	<b>(43.67)</b>
<b>Profit attributable to Equity holders</b>	<b>4,809,249</b>	<b>7,514,483</b>	<b>(36.00)</b>
<b>Earnings Per Share (fils)</b>	<b>12.20</b>	<b>19.17</b>	<b>(36.36)</b>

# BALANCE SHEET

Amount in KWD

Balance Sheet	Mar 2026	Dec 2025	Change %
<b>ASSETS</b>			
PPE (Incl. Investment Properties)	122,139,552	122,083,623	0.05
Other Non-Current Assets	24,438,496	26,908,337	(9.18)
Current Assets	113,989,789	125,534,070	(9.20)
<b>Total Assets</b>	<b>260,567,837</b>	<b>274,526,030</b>	<b>(5.08)</b>
<b>EQUITY &amp; LIABILITIES</b>			
<b>Total Equity</b>	<b>107,641,597</b>	<b>117,697,342</b>	<b>(8.54)</b>
Non-current Liabilities	67,258,303	57,375,265	17.23
Current Liabilities	85,667,937	99,453,423	(13.86)
<b>Total Liabilities</b>	<b>152,926,240</b>	<b>156,828,688</b>	<b>(2.49)</b>
<b>Total Equity &amp; Liabilities</b>	<b>260,567,837</b>	<b>274,526,030</b>	<b>(5.08)</b>

# CASH FLOW STATEMENT

Amount in KWD

Cash Flow Statement	Mar 2026	Mar 2025
Cash from Operating activities before WC changes	8,568,577	12,477,772
Changes in Working Capital	(5,891,930)	(17,846,406)
Other items	(81,837)	(500,686)
<b>Net Cash from Operating Activities</b>	<b>2,594,810</b>	<b>(5,869,320)</b>
PPE & Intangible Assets	(3,094,021)	(2,972,112)
Investment in Associates & Others	(1,182,767)	-
<b>Net Cash from Investing Activities</b>	<b>(4,276,788)</b>	<b>(2,972,112)</b>
Net movement in Finance Payables & Finance Cost	5,649,112	13,142,302
Dividends Paid to Equity Holders & NCI	(61,982)	(66,234)
Lease Liability & Other movements	(4,071,523)	(246,846)
<b>Net Cash from Financing Activities</b>	<b>1,515,607</b>	<b>12,829,222</b>
<b>Net Movement in Cash &amp; Cash Equivalents</b>	<b>(166,371)</b>	<b>3,987,790</b>

# KEY RATIOS

## LIQUIDITY

Ratio	Mar 26	Mar 25
Current Ratio	<b>1.33</b>	1.13
Quick Ratio	<b>0.46</b>	0.37
Cash Ratio	<b>0.26</b>	0.21

## PROFITABILITY

Ratio	Mar 26	Mar 25
Gross Profit Margin	<b>22.43%</b>	22.32%
Net Profit Margin	<b>9.50%</b>	12.30%

## PERFORMANCE

Ratio	Mar 26	Mar 25
ROA <sup>(TTM)</sup>	<b>11.84%</b>	14.21%
ROE <sup>(TTM)</sup>	<b>30.89%</b>	40.02%

## SOLVENCY

Ratio	Mar 26	Mar 25
Bank Debt/Assets	<b>0.20</b>	0.21
Bank Debt/Equity	<b>0.47</b>	0.59

# Q & A

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We welcome your questions

# Thank You

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## INVESTOR RELATIONS

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Telephone: +965 2224 6000

Ali Alghanim Sons Automotive Company K.S.C.P