

ALG

Ali Alghanim Sons Automotive
Company K.S.C.P.

Analyst Conference | Q2 FY 2026

August 16, 2026

Boursa Kuwait | Ticker: ALG



YTD 2026 HIGHLIGHTS

KWD 108.5M

Revenue

KWD 10.3M

Net Profit – Parent Co.

26.01 fils

EPS

26.05%

Return on Equity ^(TTM)

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AGENDA

01 Board & Executive Management

Leadership team and governance

02 Company Overview

Business segments & Brands

03 Financial Performance

Profitability, Financial position, Cash flow & Key ratios

04 Q&A Session

Open discussion

01

Board of Directors & Executive Management

BOARD OF DIRECTORS & EXECUTIVE MANAGEMENT

Eng. Fahad Ali Alghanim

Chairman

Non-Executive

Mr. Yousef Al Qatami

Vice Chairman & CEO

Executive

**Mr. Mohammad Khaled
Alghanim**

Board Member

Non-Executive

Mr. Ali Marzouq Alghanim

Board Member

Non-Executive

Mr. Ali Abduljaleel Behbehani

Board Member

Non-Executive

Mr. Jehad M. Al-Qabandi

Board Member

Independent

Mr. Ahmad M. Al-Fares

Board Member

Independent

EXECUTIVE MANAGEMENT

Mr. Yousef Al Qatami

Chief Executive Officer

Mr. Arpit Bohara

Chief Financial Officer

02

Company Overview

A large-scale Kuwaiti shareholding company comprising automotive businesses supplying Kuwait and select Arab markets with world-class brands and services.

YTD 2026 PERFORMANCE AT A GLANCE



KWD 108.5M

Revenue

YTD (23.76%)



KWD 10.3M

Net Profit – Parent Co.

YTD (33.82%)



26.01 fils

Earnings / Share

YTD (34.12%)



26.05%

Return on Equity (TTM)



KWD 16.6M

Operating Cash Flow



KWD 102.3M

Total Equity – Parent Co.

▲ 5.83% YoY



0.46x

Bank Debt-to-Equity

Reduced from 0.59x

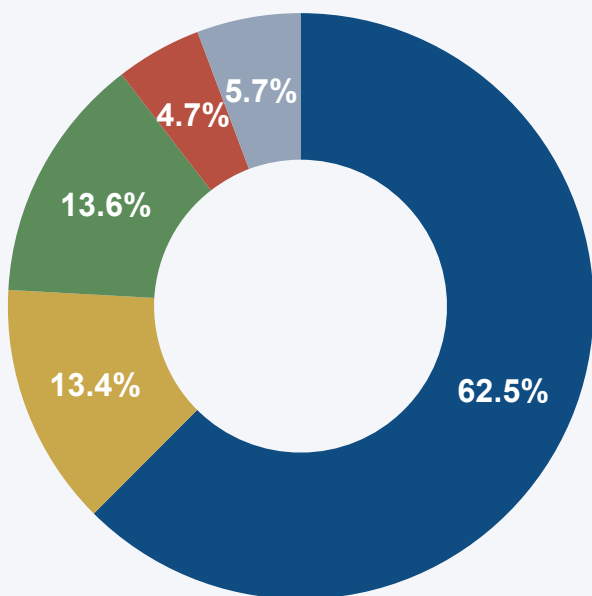


1.34x

Current Ratio

Improved from 1.29x

REVENUE BREAKDOWN – YTD 2026 (Jan – Jun)



■ Passenger Cars / Bikes ■ Used Cars ■ Aftersales ■ Commercial HE ■ Others

Passenger Cars/ Bikes (62.5%)

BMW, Land Rover, Rolls-Royce, McLaren, MINI, Geely, Great Wall, Haval, Mazda

Core growth driver

Used Cars (13.4%)

BMW, Land Rover, Rolls-Royce, McLaren, MINI, Geely, Great Wall, Haval

Certified pre-owned program captures trade-in and resale value

Aftersales (13.6%)

Service, Body Shop, Parts & Accessories

Recurring revenue engine — follows new car sales growth with a lag

Commercial HE (4.7%)

MAN Truck & Bus, Putzmeister, Hyundai, Baoli, Fassi, Bull

Infrastructure-linked demand in Kuwait and regional markets

Other (5.7%)

Synergistic 1.7% | Rental & Leasing 3.1% | Technology 1.0%

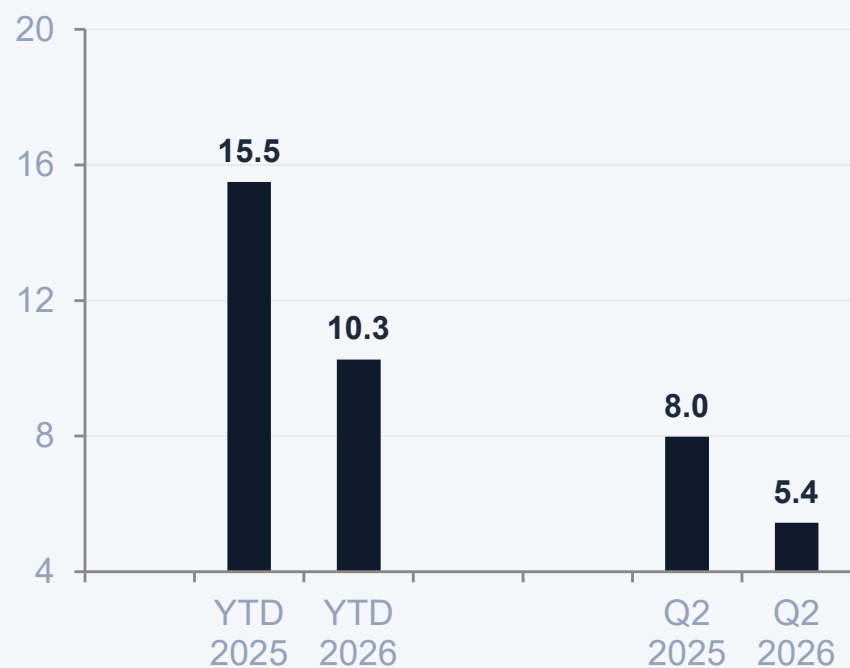
Tires, Lubricants, Batteries, F&I, Rove Luxury booking Service, Technical Inspections, Vehicle Rental & Leasing

03

Financial Performance

EPS & PROFIT – Parent Co.

Profit attributable to Parent Co. (KWD Million)



YTD (33.82%) | Q2 YOY (31.77%)

EPS attributable to Parent Co. (fils)



YTD (34.12%) | Q2 YOY (32.00%)

INCOME STATEMENT – Q2’ 2026 (Apr – June)

Income Statement (Amount in KWD)	Q2’ 2026	Q2’ 2025	Change %
Revenue	51,788,511	64,531,840	(19.75)
Cost of Sales & Services Rendered	(40,438,936)	(47,918,787)	(15.61)
Gross Profit	11,349,575	16,613,053	(31.68)
Share of Equity - Accounted Investees	1,427,249	716,891	99.09
Net Expenses (S&D, Admin & Others)	(6,281,918)	(8,210,257)	(23.49)
Net Profit	6,494,906	9,119,687	(28.78)
Profit attributable to Equity holders	5,448,784	7,986,369	(31.77)
Earnings Per Share (fils)	13.81	20.31	(32.00)

INCOME STATEMENT – YTD 2026 (Jan – June)

Income Statement (Amount in KWD)	YTD June 2026	YTD June 2025	Change %
Revenue	108,507,623	142,332,030	(23.76)
Cost of Sales & Services Rendered	(84,433,349)	(108,539,102)	(22.21)
Gross Profit	24,074,274	33,792,928	(28.76)
Share of Equity-Accounted Investees	1,880,751	1,849,439	1.69
Net Expenses (S&D, Admin & Others)	(14,069,370)	(16,953,498)	(17.01)
Net Profit	11,885,655	18,688,869	(36.40)
Profit attributable to Equity holders	10,258,033	15,500,852	(33.82)
Earnings Per Share (fils)	26.01	39.48	(34.12)

BALANCE SHEET

Balance Sheet (Amount in KWD)	June 2026	Dec 2025	Change %
ASSETS			
PPE (Incl. Investment Properties)	121,603,839	122,083,623	(0.39)
Other Non-Current Assets	28,147,178	26,908,337	4.60
Current Assets	126,859,173	125,534,070	1.06
Total Assets	276,610,190	274,526,030	0.76
EQUITY & LIABILITIES			
Total Equity	116,066,100	117,697,342	(1.39)
Non-current Liabilities	65,835,771	57,375,265	14.75
Current Liabilities	94,708,319	99,453,423	(4.77)
Total Liabilities	160,544,090	156,828,688	2.37
Total Equity & Liabilities	276,610,190	274,526,030	0.76

CASH FLOW STATEMENT

Cash Flow Statement (Amount in KWD)	June 2026	June 2025
Cash from Operating activities before WC changes	16,116,274	24,690,800
Changes in Working Capital	1,045,756	(23,951,616)
Other items	(534,784)	(2,193,513)
Net Cash from Operating Activities	16,627,246	(1,454,329)
PPE, Intangible Assets & Investment Properties	(6,162,964)	(5,675,080)
Investment in Associates & Others	(1,026,810)	(1,218,142)
Net Cash from Investing Activities	(7,189,774)	(6,893,222)
Net movement in Finance Payables & Finance Cost	4,684,372	21,071,465
Dividends Paid to Equity Holders & NCI	(9,719,771)	(10,050,063)
Lease Liability & Other movements	(5,174,190)	(619,062)
Net Cash from Financing Activities	(10,209,589)	10,402,340
Net Movement in Cash & Cash Equivalents	(772,117)	2,054,789

KEY RATIOS

LIQUIDITY

Ratio	June 26	June 25
Current Ratio	1.34	1.29
Quick Ratio	0.44	0.43
Cash Ratio	0.25	0.21

PROFITABILITY

Ratio	June 26	June 25
Gross Profit Margin	22.19%	23.74%
Net Profit Margin	10.95%	13.13%

PERFORMANCE

Ratio	June 26	June 25
ROA ^(TTM)	10.71%	14.22%
ROE ^(TTM)	26.05%	35.87%

SOLVENCY

Ratio	June 26	June 25
Bank Debt/Assets	0.19	0.24
Bank Debt/Equity	0.46	0.59

Q & A

We welcome your questions

Thank You

INVESTOR RELATIONS

Website: <https://alg.com.kw>

Email: investors@alg.com.kw

Telephone: +965 2224 6000

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